

# TANGER MED

# REPORT



# ANNUAL

|| 2019





*«We are launching one of the largest economic projects in the history of our country. This is the new Tangier-Mediterranean port that We consider to be the core of a large port, logistics, industrial, commercial and tourist complex... »*

*«Morocco is consolidating its strong foothold in the Euro-Mediterranean area and in the Maghreb and Arab environment. It values its mission as a trade hub between Europe and Africa, the Mediterranean and the Atlantic, and strengthens at the same time its major role as an active partner in trades...»*

*«A strong economic backbone worldwide, and free zones allowing it to develop its rich potential and make it an integrated regional development model...»*

*From the speech of His Majesty King Mohammed VI (February 2003)*





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**TANGER MED  
GROUP**



# WORD FROM THE CHAIRMAN



**Fouad BRINI**  
Chairman of Tanger Med

The year 2019 was a major step in Tanger Med's development.

On Friday 28<sup>th</sup> June, Crown Prince Moulay El Hassan, represented His Majesty King Mohammed VI, at the launching ceremony of the port operations of the new Tanger Med 2 port.

A platform that has now positioned Tanger Med as the first port capacity in the Mediterranean.

This new port, with a public-private investment of 25 billion dhs, represents the third phase of development the Tanger Med port complex, alongside the Tanger Med 1 port and the Passengers & Ro-Ro port.

Tanger Med 2 port, by increasing its capacity by an additional 6 million containers, has further strengthened the position of Tanger Med port complex, with a total capacity of more than 9 million containers, as a reference hub in Africa and in the world in terms of logistics flows and international trade.

This achievement reflects the pertinency of the original Vision of His Majesty the King for this strategic project and the Sovereign's judicious choice of its location on the Strait, at the crossroads of maritime routes.

As far as port traffic is concerned, the year 2019 has enabled Tanger Med to reach a new milestone with more than 4.8 million containers, growing by + 38%, and more than 65 million tons of goods handled. Tanger Med port has also handled 357 214 trucks, 500 465 new vehicles, and 2 775 402 passengers.

On the industrial side, 2019 was marked by the implementation of 125 new industrial projects across all Tanger Med's activity zones, representing private investments of 5.1 billion dirhams and 11 570 new jobs.

To date, nearly 1 000 companies have now set up in all the Tanger Med activity zones, operating in the port, industrial, logistics and service sectors and generating more than 80 000 direct jobs.

This development strengthens both Moroccan and continental logistics competitiveness and contributes to promoting Morocco's role as a major player in global logistics corridors.

At the same time, and as part of a coherent and proactive CSR approach, Tanger Med has placed sustainability at the heart of its priorities.

In addition, Tanger Med through its foundation continued its involvement in the fields of education, health, training and socio-cultural issues for human and territorial development.

In 2019, the Foundation implemented 110 projects and actions benefiting more than 61 560 beneficiaries, such as the clean beaches programme, the continuation of the project to connect villages to the drinking water network, the construction of pre-school units, and the opening up of art and culture through workshops for children in rural areas.

The financial aggregates confirmed the performance of the Tanger Med group, which maintains its profitability objectives, with a group turnover of MAD 3.4 billion, up + 15% and a net income of MAD 918 million.

These performances are the result of the continuous commitment of Tanger Med's employees and partners, who, through their involvement, work daily for the success of this reference project that is a national pride.





# TANGER MEDITERRANEAN SPECIAL AGENCY

By announcing on 30 July 2002, on the occasion of the Throne Speech, the decision to build a «large structuring, port, commercial and industrial complex on the shores of the Straits, to the East of Tangier», His Majesty King Mohammed VI brought Morocco in a long-term project punctuated by the progressive commissioning of the various infrastructures of the complex, opening the way for each future project to new prospects, thus boosting the development and competitiveness of the Moroccan economy.

Beyond the construction of the port infrastructure, it is a matter of building and managing an integrated project with multiple dimensions, both economic and territorial.

Anchored to the world trade flows, the success of Tanger Med is also conditioned from its conception to the capacity of the port to set up a project that meets the standards of its competitors, the world's major ports, industrial and logistics platforms.

The scale of the challenges, the determination to meet the commitments on time, and the obligation to control costs and impacts on the territory have led the Moroccan government to initiate an innovative model of governance with the creation in 2003 of an ad hoc structure: the Tanger Mediterranean Special Agency (TMSA).

It is a public limited company with an executive board and a supervisory board, in which government ministers and heads of the public entities concerned sit.

In charge of the development, planning and management of the Tanger Med industrial-port complex, the Agency has been endowed with public prerogatives and missions related to port authority and free zones' management, in application and continuity of the provisions of ordinary law on the subject.

The governance system put in place by the government is one of the key components in achieving these ambitious and strategic objectives.

Moreover, the level of interest in the Tanger Mediterranean Special Agency's mechanism at the international level is one of the most convincing signs of the relevance of the approach adopted.



**Tanger Med Special Development Zone, spreads over 5,000 Ha**

All of TMSA's prerogatives are set by Decree-Law No. 2-02-644 of 2 rajeb 10-

1423 September 2002) establishing the Tanger Mediterranean

Special development zone. In this context, the Moroccan State has entrusted TMSA with the following main missions:

- All technical and economic studies relating to the port and free zones
- Implementing a general development plan for the Special Development Zone
- Contributing to the research and mobilisation of the necessary funding to carry out the components of the Tanger Med project

• Development and operation of the new port and areas of logistics, industrial, commercial and tourist activity

- Commercial promotion of the port and business areas
- Concession, where applicable, of activities at the port and free zones
- Administration of the public domain of the Special Development Zone
- Management of the port by carrying out the Authority's missions



# GOVERNANCE BODIES

## SUPERVISORY BOARD



**Fouad BRINI**  
Chairman of the Supervisory Board



**Moulay Hafid ELALAMY**  
Minister of Industry, Trade, Investment and Digital Economy



**Abdelouafi LAFTIT**  
Minister of Interior



**Dounia BEN ABBAS TAÂRJI**  
President of the Executive Board of the Hassan II Fund for Economic and Social Development



**Mohamed BENCHÂBOUN**  
Minister of Economy and Finance and Administrative Reform



**Abdellatif ZAGHNOUN**  
CEO of the Caisse de Dépôt et de Gestion (Deposit and Management Fund)



**Abdelkader AMARA**  
Minister of Equipment, Transport, Logistics and Water



**Mounir EL BOUYOUSSFI**  
General Manager of the Agency for the Promotion and Development of the North

## BOARD OF DIRECTORS

Chairman :

**Mehdi TAZI RIFFI**

## MEMBERS OF THE EXECUTIVE BOARD

**Mehdi TAZI RIFFI**, Managing Director of Tanger Med Port Authority

**Jamal MIKOU**, General Manager of Tanger Med Foundation

**Jaafar MRHARDY**, General Manager of Tanger Med Zones

# TANGER MED

Tanger Med is a global logistics hub, located on the Strait of Gibraltar and connected to **180 global** ports, providing handling capacities for **9 million** containers, **7 million** passengers, **700,000** trucks and 1 million vehicles.

Tanger Med constitutes an industrial platform for more than **1000 companies** which represent an annual business volume of **8,8 BUSD** in various sectors such as automotive, aeronautics, logistics, textiles and commerce.

## A WORLD-CLASS PORT COMPLEX

Tanger Med port complex extends over **1000** ha and includes:

- Tanger Med port 1, which has two container terminals, a railway terminal, an oil terminal, a general cargo terminal and a vehicle terminal
- Tanger Med port 2, which includes two container terminals
- Tanger Med Passengers and Ro-Ro port which includes the passenger and truck terminal, the control areas and the ferry terminal
- Logistics Free Zone
- Tanger Med business center (Tanger Med Port Center)

## AN EFFICIENT AND INNOVATIVE SERVICE OFFER

Tanger Med's service pole includes three subsidiaries:

- Cires Technologies for technologies
- Tanger Med Engineering for engineering
- Tanger Med Utilities for water and electricity distribution

## A FOUNDATION IN THE HEART OF THE TERRITORY

Tanger Med Foundation consolidates Tanger Med's strategy in terms of social responsibility and sustainable development. Created in May 2007, the Tanger Med Foundation carries out and supports structuring projects in partnership with local authorities, governmental institutions and local associations.

The Foundation's actions are mainly focused on the fields of education, health, vocational training and socio-cultural issues.

## A REGIONAL PLATFORM FOR INDUSTRIAL COMPETITIVENESS

Tanger Med industrial platform covers 2,000 ha and constitutes a regional competitiveness platform for the industry, logistics, services and trade sectors.

Tanger Med Industrial platform brings together:

- Tanger Free Zone
- Tanger Automotive City
- Renault Tanger Med
- Tetouan Park
- TetouanShore



# TANGER MED - KEY FIGURES

## INTEGRATED AND STRUCTURING PROJECT



### PUBLIC / PRIVATE INVESTMENTS

**10,1 bUSD**

### PORT COMPLEX

**1 000 Ha**



**9 000 000**  
Containers



**7 000 000**  
Passengers



**1 000 000**  
Vehicles



**700 000**  
Trucks

### INDUSTRIAL PLATFORM

**5 000 Ha**



**1 000**  
Companies



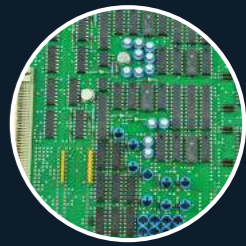
PORTS



LOGISTICS



AGRIBUSINESS



ELECTRONICS



**80 000**  
Jobs



AERONAUTICS



AUTOMOTIVE



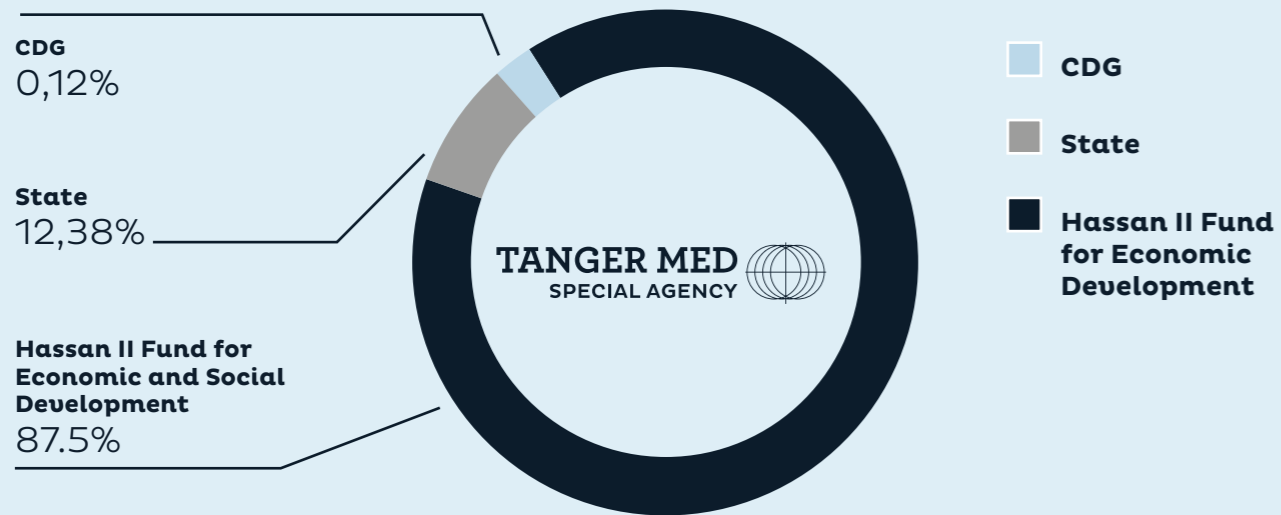
TEXTILE



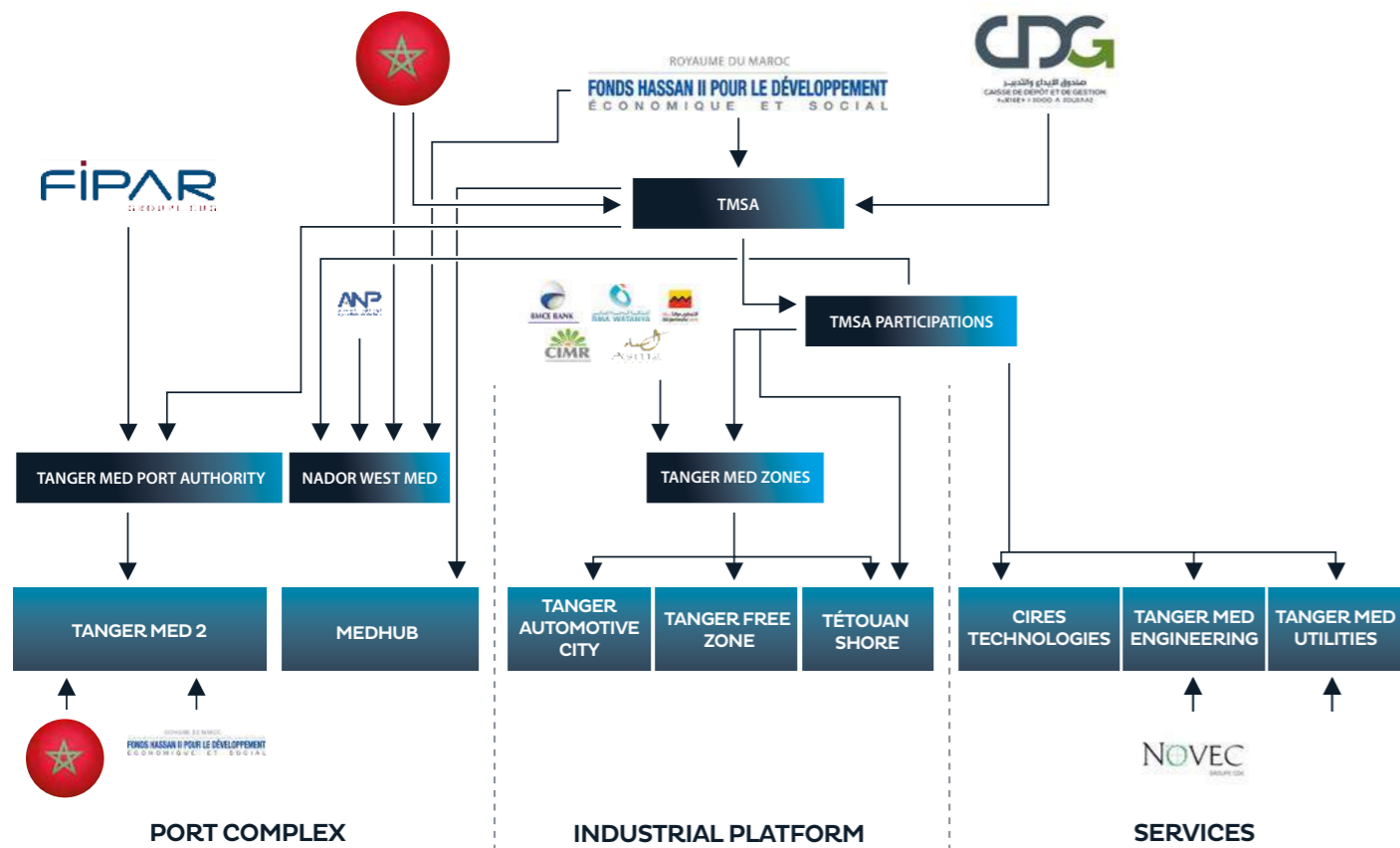
PARAMEDICAL



# GROUP STRUCTURE



TMSA is a public limited company with a capital of 3,795,079,100 DH



# GROUP OPERATING COMPANIES

## PORT COMPLEX

The management and operation of the port complex is carried out by:

- Tanger Med Port Authority (Tanger Med 1, Passenger and Ro-Ro port)
- Tanger Med 2



## INDUSTRIAL PLATFORM

Tanger Med Industrial platform is developed by Tanger Med Zones SA, and brings together the activity zones:

- Tanger Free Zone
- Tanger Automotive City
- Tetouan Park
- TetouanShore



## SERVICES

The Service Pole brings together:

- Cires Technologies
- Tanger Med Engineering
- Tanger Med Utilities



## SOCIAL

- Tanger Med Foundation





# PROJECTS MILESTONES

2003



Launch of Tanger Med Port Works by His Majesty King Mohammed VI

2007



Inauguration of the Tanger Med Port 1 by His Majesty King Mohammed VI

2009



Launch of the Tanger Med Large Industrial Platform

2010



Inauguration of the Passenger and Roro port by His Majesty King Mohammed VI

2012



Opening of Renault Tanger Med Tanger Automotive City and Tetouan Shore

2014



Opening of Tanger Med Port Center, Tanger Med Port 1 reaches its maximum capacity of 3 million TEU containers

2016



Signature of the TC4 Concession of the Tanger Med Port 2 with APM TERMINALS

2017

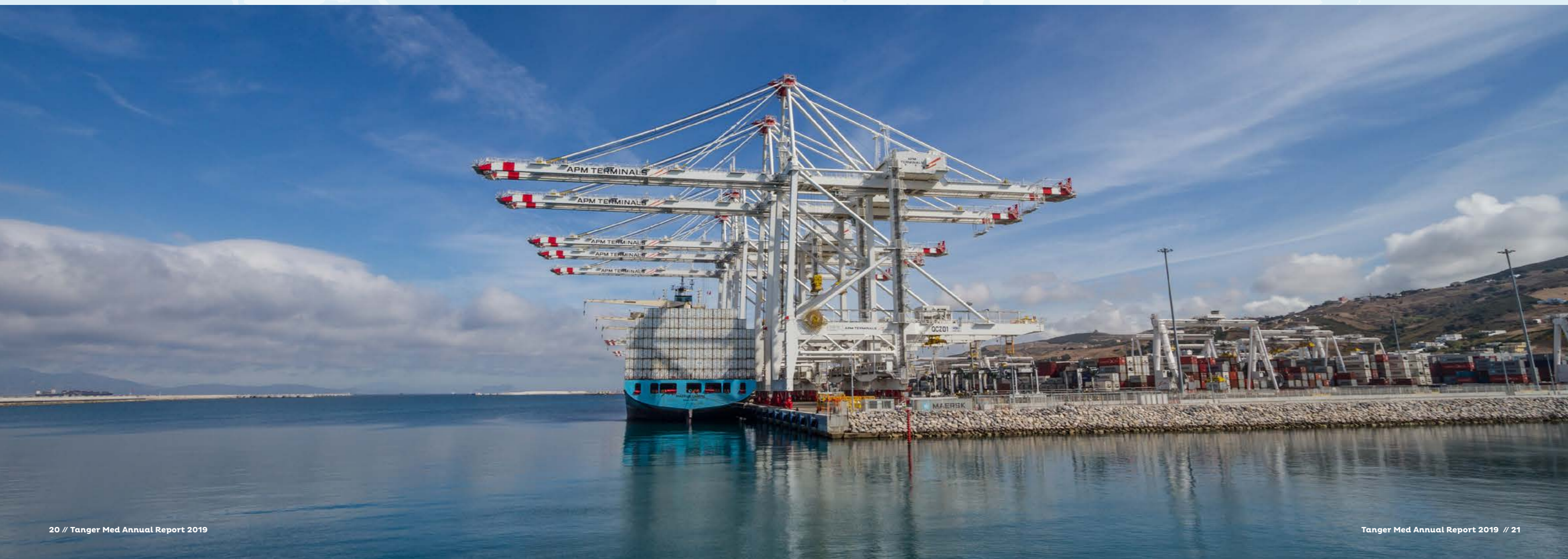


Anniversary of the 10 years of operational activities of Tanger Med

2019



Launch of Tanger Med 2 Port operations by HRH Crown Prince Moulay El Hassan who represents HM King Mohammed VI





## TANGER MED - 2019 REPORT

### Port activity report

PORT ACTIVITY	2019	EVOLUTION COMPARED TO 2018
Import / export flow value	32,8 b USD	+4%
Total volume of goods handled (T)	65 895 539	+24 %
Containers (TEUs *)	4 801 713	+ 38 %
Vehicles	500 465	+ 5%
Trucks	357 214	+ 9%
Passengers	2 775 402	- 1%
Solid Bulk (T)	258 340	+ 2 %
Liquid bulk (T)	6 349 154	+ 7 %
Ship calls	14 305	+ 7 %

### Activity report on industrial and logistics zones

ACTIVITIES OF INDUSTRIAL AND LOGISTICS ZONES	2019	EVOLUTION COMPARED TO 2018
Private investments	510 Million USD	-
Industrial exports	8,8 bUSD	+ 6%
New jobs	11 570	+ 86%
Industrial logistics flows	304 224	+ 8%

**1<sup>ST</sup>**  
PORT  
IN AFRICA

**1<sup>ST</sup>**  
PORT CAPACITY  
IN MEDITERRANEAN

**1<sup>ST</sup>**  
IMPORT / EXPORT  
PLATFORM IN  
MOROCCO

**1<sup>ST</sup>**  
INDUSTRIAL ZONE  
IN AFRICA SINCE  
2015

**35<sup>TH</sup>/500**  
CONTAINER PORT  
WORLDWIDE (2019 )

MARITIME CONNECTIVITY TO MORE  
THAN **180 PORTS** AND  
**70 COUNTRIES**



# OPERATIONAL POLES







## PORT COMPLEX

# A WORLD CLASS PORT COMPLEX

Tanger Med port complex aims to develop an efficient and truly integrated port complex around the complementary activities of transshipment, import-export, value-added logistics, and maritime and port services.

Tanger Med port complex covers 1,000 ha and includes:

Tanger Med port 1, which has two container terminals, a railway terminal, an oil terminal, a general cargo terminal and a vehicle terminal

Tanger Med port 2, which includes two container terminals.

Tanger Med Passengers and Ro-Ro Port which includes border access and inspection areas, docks passenger and TIR embarkation areas, control areas, and the ferry terminal.

The Logistics Zone, which ultimately covers an area of 200 ha, is intended for activities value-added logistics, consolidation, distribution and supply.

Tanger Med Port Center: Tanger Med's business centre, with a covered area of 29,000 m<sup>2</sup>, is the main place of exchange for the maritime and port community.

1<sup>st</sup> port in Africa since 2017, Tanger Med has become, thanks to the Tanger Med 2 port, the 1<sup>st</sup> port capacity in the Mediterranean, and is committed to the integration of the top 20 platforms worldwide.

In addition to being the 1<sup>st</sup> port in Morocco, Tanger Med is the 1<sup>st</sup> Moroccan platform for import / export flows.

In 2019 Tanger Med handled more than 65 million tonnes of goods.

Tanger Med port provides, through several shipowners, regular connections serving more than 180 ports and 70 countries across the 5 continents. As the hub of Africa, it serves nearly 40 ports and 22 countries in West Africa with weekly connections.

More than a port, Tanger Med complex is an integrated logistics platform, connected to a multimodal transport network (rail links, motorways and expressways) for the transport of goods and people to all the economic regions of the Kingdom.

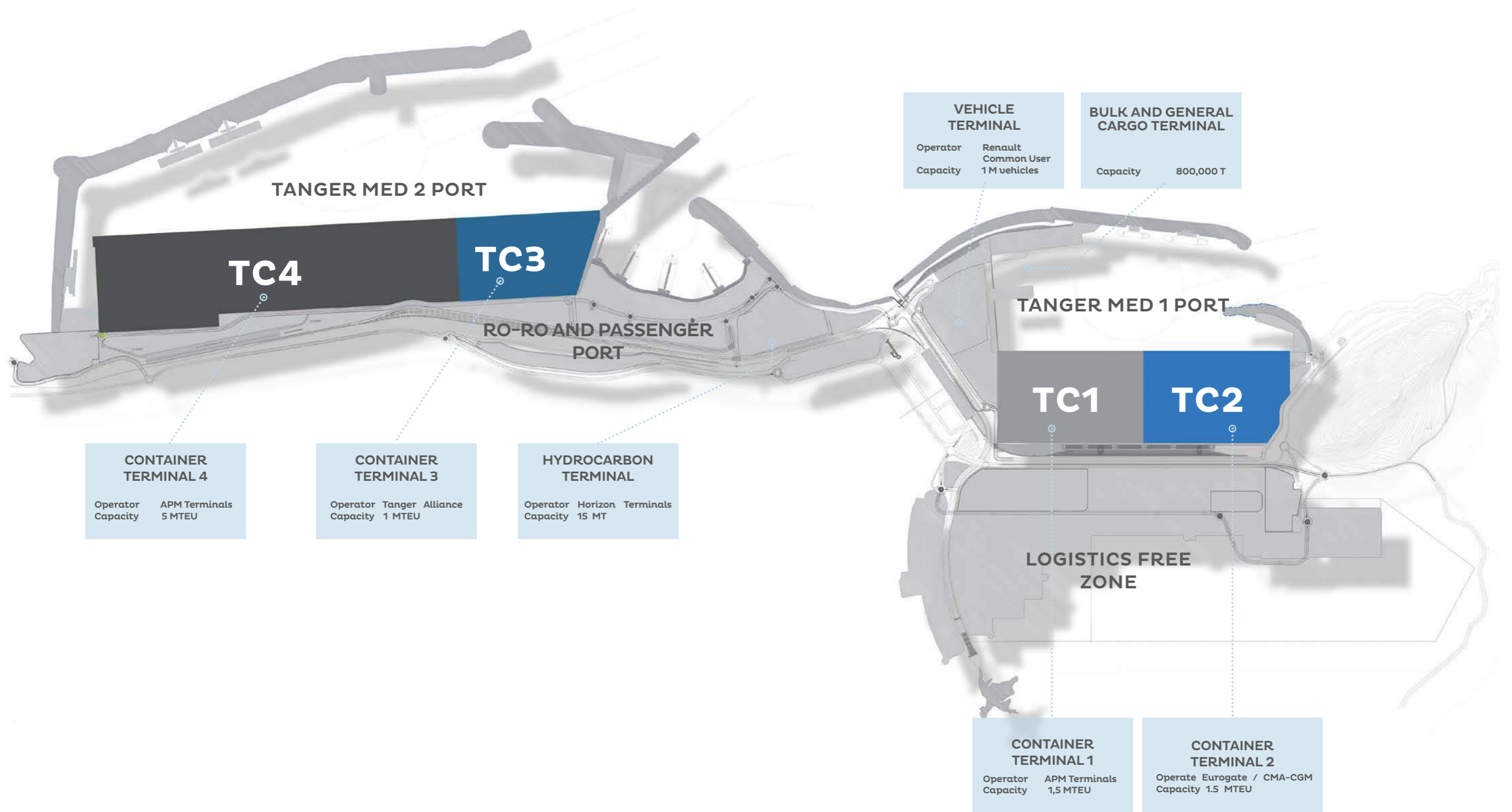
The operation of the terminals and of all port activities is carried out under concession contracts by world-renowned operators. The port of Tanger Med thus boasts the world's largest shipping lines (Maersk, CMA-CGM, MSC, Hapag- lloyd, Arkas...) as well as port leaders such as APM TERMINALS and EUROGATE. The vision of Tanger Med port is part of a sustainable development approach seeking a balance between economic, environmental and social aspects.

In this perspective, an environmental management system has been implemented, making Tanger Med port the first Moroccan port to be certified. ISO 14001 for the «Reception of ships and associated port services» perimeter, and the first African port to obtain the «ECOPORTS» and «PERS» labels issued by «The European Sea Ports Organisation».



# OVERALL PLAN OF THE COMPLEX

## TANGER MED PORT





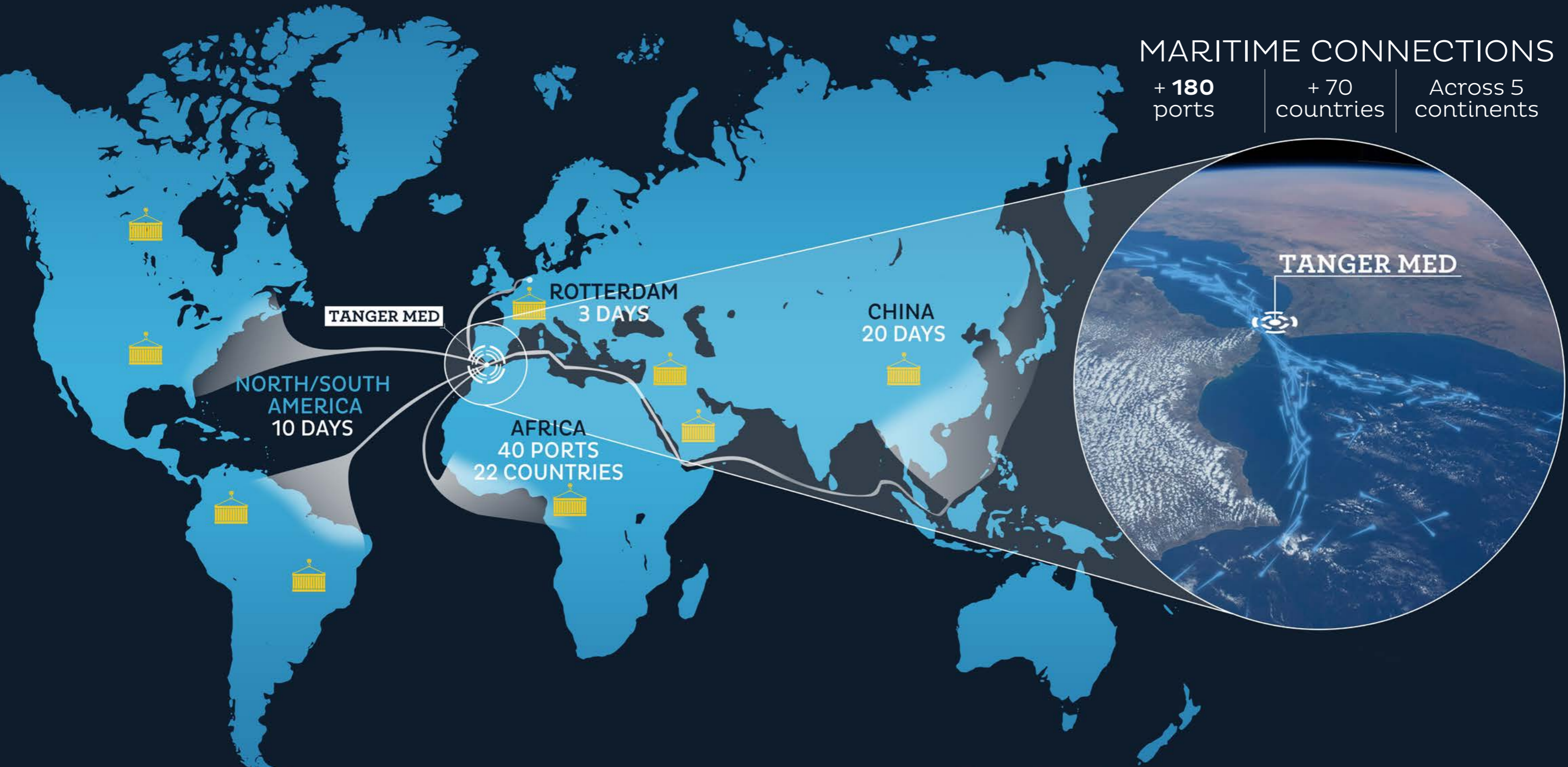
# TANGER MED AT THE HEART OF GLOBAL TRADE

## MARITIME CONNECTIONS

+ 180  
ports

+ 70  
countries

Across 5  
continents







## CONTAINER ACTIVITY

Tanger Med port complex includes 4 terminals dedicated to the container activity with a total capacity of 9 million TEU (Twenty Foot Equivalent). With 3,600 m of quayside, 138.5 Ha of surface area and a depth of 18 m, the port is home to the largest container ships in the world (>299 m LOA).

With the commissioning of TC1 in 2007, that of the 2nd container terminal TC2 one year later, and TC4 in 2019, Tanger Med port complex has carved out its position as one of the most important transshipment hubs in the Atlantic and Mediterranean.

This position is further consolidated by the good performance of the main ship-owners operating at the container terminals, namely Maersk Line, CMA-CGM/Delmas, Hamburg South, Hapag Lloyd, ARKAS, in addition to the other ship-owners of the Eurogate Tangier Common User Terminal,

as well as by the presence of the major maritime alliances, M2, OCEAN ALLIANCE and THE ALLIANCE which consider Tanger Med as a major hub.

In addition to its role as a strategic platform for container transshipment on the East/West (Asia/Europe) and North/South (Europe/Africa) axes, the port complex plays an essential connectivity role for the promotion and development of Import/Export traffic in Morocco. Tanger Med also represents an export and connectivity opportunity to support the development of trade between Morocco and the world, thanks to its rail and motorway link with its hinterland.

**4 801 713**  
Containers (TEUs)  
handled in 2019





## CONTAINER RAIL ACTIVITY

Container rail activity started in June 2009.

The rail terminal is located just behind the TC1 and TC2 container terminals with a surface area of 10 ha and three 800 m long tracks as well as a siding.

The terminal has a front and rear railway switch. It is also independent from the marshalling yard.

Thanks to the container rail terminal, the Tanger Med port complex is enhancing its offer in port infrastructures and services.

Indeed, the railway terminal offers a network of connections to the main cities of the Kingdom.

The rail terminal continues to provide efficient logistics solutions to shipping companies, transporters, and importers/exporters with a container transport service between the port of Tanger Med and the various economic centres of the Kingdom.



## NEW VEHICLES ACTIVITY

Tanger Med's new vehicle activity, which is operational since 2012, takes place at the car carrier terminal which has an annual handling capacity of 1,000,000 new vehicles and is subdivided into two vehicle terminals: the Renault Vehicle Terminal (TVR) and the Multi-User Vehicle Terminal (TVCU).

### RENAULT VEHICLE TERMINAL

Renault's vehicle terminal covers an area of 13 Ha with a nominal storage capacity of 6,000 vehicles. It handles the annual production of 400,000 vehicles produced by the Renault Melloussa plant.

This terminal has two docks that can accommodate the latest generation of vessels (up to 240 m in length and 12 m in depth).

The terminal manages the following activities:

- . Embarkation and disembarkation of vehicles (ships)
- . Loading and unloading of vehicles (trains, and trucks)
- . Upkeep, maintenance and renewal of material / equipment and port superstructures
- . Handling and storage of transshipment vehicles within the perimeter of the terminal's median.

### COMMON VEHICLE TERMINAL USER

Adjacent to that of Renault and spreading over an area of 5.5 ha, with a storage capacity of 3,000 vehicles, the multi-user vehicle terminal has the same pier including two quays that can accommodate latest-generation cargo

vessels (up to 240 m length), as well as technical and administrative buildings to offer quality services for vehicles for export or transshipment such as PSA, Nissan, Ford, Fiat, Honda, Hyundai etc.

The port authority has entrusted GSTM (STVA Tanger Med Group), within the framework of a sub-contracting contract, with the handling activities in the multi-user vehicle terminal of the Tanger Med port. The multi-user vehicle terminal has been operational since March 2013.

### VEHICLE RAILWAY TERMINAL

The vehicle railway terminal has 4 tracks with a usable length of 240 m allowing for the handling of half a bay per track and an unloading platform. This terminal is used to handle trains for export from the Renault Melloussa plant and the PSA Kenitra plant, and is thus connected to the national rail network. Each train of vehicles can carry up to 280 vehicles.

Today, the vehicle terminal is connected by regular lines to the ports of Le Havre, Montoir, Fos Sur Mer, Piraeus, Zeebrugge, Barcelona, Livorno, Constanta, Koper, Borusan, Tunis, Alexandria and Ilyicheusk, Durban, Abu Dhabi, Jebel Ali, Vera Cruz, Brisbane, Kambia...

The year 2019 was marked by the start of exports of PSA vehicles through the port of Tanger Med from the Kenitra plant.

**500 465**  
Vehicles were handled in 2019





## GENERAL CARGO ACTIVITY

The general cargo activity is dedicated to the handling of import/export traffic mainly linked to the activities of industrial companies established in the northern region.

With a total surface area of 5 hectares, including 2 hectares on the quayside and 3 hectares of storage, the general cargo terminal has a quay length of 500 metres and a draught of up to 13.5 metres to accommodate Panamax, Handymax and Handysize vessels.

The general cargo terminal became operational in October 2010. Today, the general cargo terminal is equipped with three quayside unloading cranes with successive capacities of 100, 63 and 45 tonnes, in addition to the various means necessary for handling goods ashore.

All of this equipment makes it possible to handle two to three ships simultaneously.

Currently, the general cargo terminal can handle the following goods: project cargo, cereals, sheet metal coils, scrap metal, wood, goods in bags or big bags, heavy parcels, cement, Siemens wind turbine blades for export etc.



## HYDROCARBONS ACTIVITY

The hydrocarbons terminal has a surface area of 12 ha and an annual storage capacity of 15 million tonnes (input and output) of refined products divided into 19 tanks.

The hydrocarbon terminal has been operational since February 2012, its activities are as follows:

- . Trading (transshipment)
- . Import of refined products
- . Bunkering

The bunkering activity started in 2011 at the port of Tanger Med.

It consists in supplying ships calling at the port of Tanger Med as well as ships passing through the strait with fuel. This activity has been subcontracted by the concession holder to MINERVA BUNKERING.

In 2017, the hydrocarbon terminal started unloading gas vessels carrying two main types of hydrocarbons constituting LPG (Liquefied Petroleum Gas), butane and propane.

The purpose is to have new port capacities to meet the LPG needs of the national market. In 2019, the terminal handled more than 340,000 T of LPG intended for the local market.

**6 349 154**  
tons of hydrocarbons  
handled in 2019



## RO-RO ACTIVITY

The port complex has a handling capacity of 700,000 trucks per year. It is equipped with 8 dedicated berths with 8m draughts and 35 hectares of open land.

Tanger Med port is a prime platform for Moroccan exporters. It has a 19 ha infrastructure dedicated to the handling of export flows with a handling capacity of 2,100 units per day and an average transit time of 2 hours. The platform enables the handling of exports of Moroccan products in the following sectors: textile and leather, automotive, aeronautics, electronics, horticulture and fresh produce..

The import traffic is geographically separated from the export area, which ensures the linearity of the flows and the transparency of the circuits.

Tanger Med port is connected to the national network of express roads and motorways to the Kingdom's major cities. Importing and exporting freight units through Tanger Med port is only 3 hours from Rabat, 4 hours from Casablanca, 6 hours from Marrakech and 8 hours from Agadir.

As a major maritime bridge over the Strait and a decisive vector in the dynamics of exchanges with Europe, the Ro-Ro activity connects Tanger Med to Spain (Algeciras, Motril, Malaga, Barcelona), France (Sète) and Italy (Genoa, Savona).

1<sup>st</sup> Moroccan platform for the import-export flow, Tanger Med alone handles more than 50% of Moroccan exports and nearly 97% of the trucks export flow.

**357,214**  
Trucks in 2019



## PASSENGER ACTIVITY

Tanger Med port has a handling capacity of 7,000,000 passengers per year. It is equipped with 8 berths dedicated to passengers, two access and border inspection zones (to enter and exit Morocco), boarding zones and a ferry terminal.

### PASSENGER VEHICLES

The car passenger circuit benefits from infrastructures allowing the physical separation of vehicle traffic at the entrance and exit, doubling handling capacity, and optimising user transit times under the best safety and security conditions.

Indeed, the control zones at the «Automobile Access» level are equipped with all the services required by users: they include green areas, a catering service, ticket sales counters, a prayer area, sanitary facilities, a large screen for instant display of departure and arrival times, of ships, and benefit from large shaded areas.

A storage area for vehicles waiting to access the port has been created to avoid traffic congestion on busy days. An area of 1.8 ha has been set up as a port regulation zone, and equipped with the services necessary to wait for passengers in the best and most comfortable conditions. The control formalities are carried out from the vehicles.

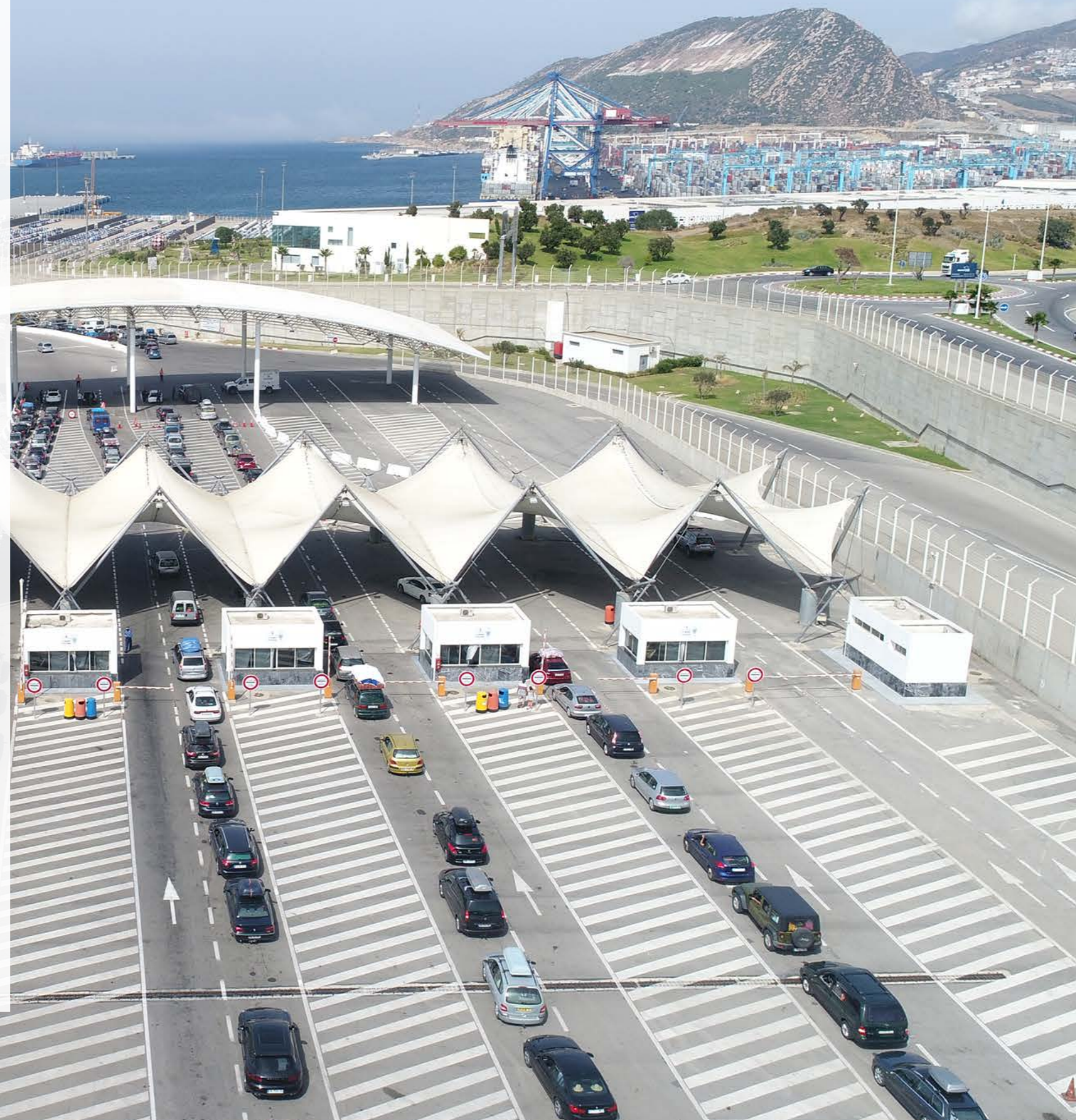
For passengers arriving in Morocco, passports are stamped on board ships. Likewise, the temporary admission of means of transport for import and whose usual residence is abroad, is processed by the computer system of the customs administration on board ships.

### ACCESS AND BORDER INSPECTION ZONE (MOROCCAN EXIT) INCLUDING

- 34 police checkpoints allowing the processing of 1,000 vehicles per hour
- 6 customs control offices for passenger vehicles
- A 3,000 m<sup>2</sup> covered area dedicated to vehicle searches
- Dedicated coach access
- A car park with a capacity of 500 vehicles
- A covered pedestrian zone for the purchase of tickets, sanitary facilities, café, prayer room
- 8 check-in points without drop-off for passengers with existing tickets

The design and organisation of this space allows for the fluidity of the traffic and the limitation of the passage time per vehicle. The booths are equipped with fibre optic connections. A mobile scanner search zone allows non-intrusive control by reducing passenger waiting time.

**2 775 402**  
Passengers in 2019





## ACCESS AND BORDER INSPECTION ZONE ( MOROCCO ENTRY) INCLUDING

- 16 police checkpoints for passenger vehicles allowing the handling of 500 vehicles per hour without the passenger getting out of the vehicle
- 5 customs control offices for passengers in their vehicles
- A covered area of 1,000 m<sup>2</sup> dedicated to vehicle searches, and adjoining 900 m<sup>2</sup> of administrative buildings and zones for customs and police officers in charge of control.
- An infirmary and an office dedicated to the Mohammed V Foundation for Solidarity
- 5 customs control offices for passengers in their vehicles
- Sanitation
- Dedicated coach access
- A mobile scanner search zone enabling non-intrusive screening and reducing passenger waiting time.

## PEDESTRIAN PASSENGERS

Pedestrian passengers access the Tanger Med Passenger port through the Tanger Med Port Center giving direct access to the ferry terminal. Police and customs controls are carried out within the Maritime Station.

Upon arrival, passports are stamped on board the ships during the crossing. The interport shuttle service ensures the transfer of pedestrian passengers directly from the disembarkation zone to the ferry terminal and vice versa.

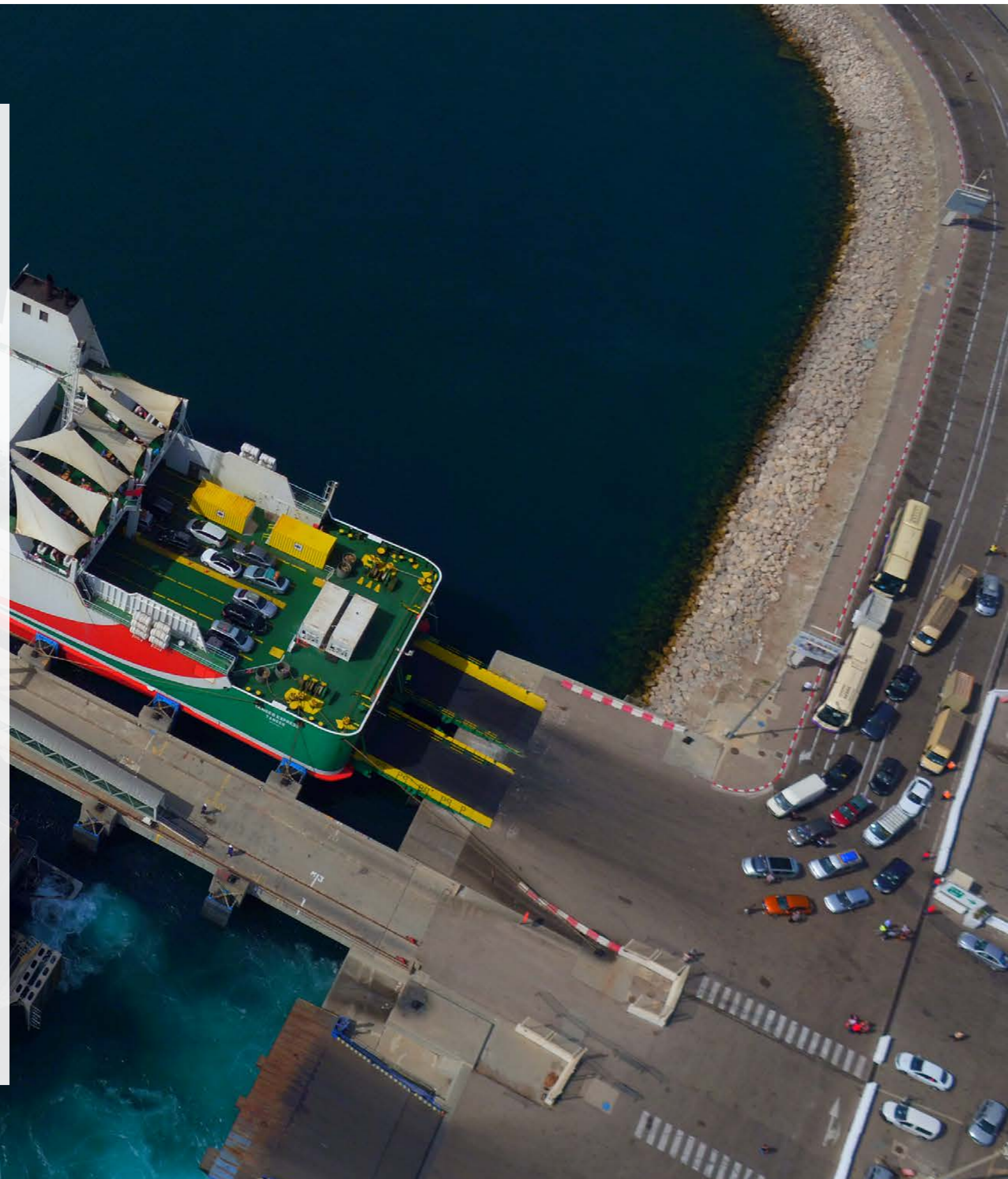
A taxi, bus and train service is available to pedestrian passengers for their transfer to Tanger Med.

Coaches also access Tanger Med Port Passengers through Tanger Med Port Center. Police and customs checks of coach passengers are carried out at the ferry terminal.

The ferry terminal includes a border control area, a pre-boarding waiting room, cafeterias, a passenger arrival hall, shuttles to and from the boarding platforms, services (reception, ticket office, bank, exchange office, restaurant, kiosk, infirmary, sanitary facilities, prayer room...), as well as a railway station with 2 passenger platforms and a bus station of 7.500 m<sup>2</sup> with 9 bus and coach spaces. The ferry terminal is also equipped with escalators, lifts, quick-charging stations for mobile phones and screens displaying ship departure and arrival times.

## PRE-BOARDING ZONE

The pre-boarding zones in the port have rest areas to improve the comfort of passengers during their transits. These areas are operated by professionals and include cafes, restaurants, duty free shops, medical facilities, children's play areas and terraces with views over the entire port. A service building at the pre-embarkation level, including offices of the shipping companies, Mohammed V Foundation offices, police offices, sanitary blocks, refreshment stands, Royal Gendarmerie offices.







# TANGER MED PORT COMPLEX CONCESSION HOLDERS



## APM TERMINALS

### TC1 concessionaire

The first container terminal (TC1) to be operated under a 30-year concession granted to the company in 2005 at APM Terminals Tangier, a subsidiary of the APM Terminals Group, one of the world leaders in container terminal management.

Terminal TC1 is equipped with 10 Super Post Panamax Gantries (61T lifting capacity), 23 Wheel Gantries (RTG), 72 Truck Tractor Terberg (TTT), 76 Tractor containers as well as 2 Reach Stacker and 7 Empty

Handler. The terminal has 1860 sockets for Reefer containers.

The investment in superstructure and equipment for TC1 amounted to more than 150 million USD.

The terminal has an 18 m draught, enabling it to receive the world's largest container ships, in particular Maersk-Line's triple E class ships.

Since 2008, TC1 has been performing at productivity levels of the highest international standards (more than 30 movements per hour per gantry) with non-stop operations in 24h/365d, allowing TC1 to ensure an annual handling capacity level of more than 1.5 Million TEU.

### TC4 concessionaire

The world leader APM TERMINALS is developing the TC4 container terminal in Tanger Med under a concession contract. This is the 2nd terminal operated by the world leader AP Moller - Maersk at the port complex.

The TC4 terminal is dedicated to the world's first maritime alliance led by Maersk Line. This terminal is the most innovative in Africa, and integrates the latest generation equipment for container movement.

The private investment made is 1,2 Billion USD for the terminal, the development of the container storage platforms, the superstructures as well as the terminal management equipment at the quays delivered by Tanger Med.

The terminal has a quay length of 2,000 m, a surface area of 58.5 HA and is equipped with 12 latest-generation cranes capable of handling the world's largest container carriers, 30 Shuttle Carriers and 42 ARMG's.





## EUROGATE TANGER

### TC2 concession holder

The second container terminal (TC2) is operated under a 30-year concession granted in 2006 to the EUROGATE TANGER consortium, Contship Italia, Europe's leading port operator and leader to the shipping companies MSC and CMA-CGM, respectively the 2nd and 3rd largest container carriers in the world.

The second TC2 container terminal, which came into service in July 2008, is operated by Eurogate Tanger.

The TC2 terminal is a multi-user terminal and accommodates the largest ship owners CMA-CGM/ Delmas, Hapag-lloyd, Arkas. Since the start of operations, the Common User terminal has seen the number of its ship owners increase from 2 to 18 by the end of 2018.

In addition to a depth of -18 m, the second TC2 container terminal is equipped with 8 Super Post Panamax type quayside gantry cranes (61T lifting capacity), 1 mobile crane (Gottwald), 23 wheel gantry cranes, 36 trucks, 36 40-inch chassis, refrigerated container

storage gantry cranes, 6 Reach Stacker and 1 Empty Handler.

The investment in superstructure and equipment for TC2 amounted to more than 150 million USD. TC2 achieves outputs of productivity levels in line with international standards.



## HORIZON TANGIER TERMINAL

### Hydrocarbon terminal concessionaire

HTTSA «Horizon Tangier Terminal SA» is the concession holder of the hydrocarbons terminal. Its shareholders are the companies Horizon Terminal Ltd, subsidiary of the ENOC group (Dubai), Akwa Group (Morocco) and Independent Petroleum Group (Kuwait).

The terminal has the following infrastructures :

- 2 berths 3 km from the terminal to receive ships
- 6 pipes produced with a diameter of 20" (2 pipes) and 16" (4 pipes)
- 1 12" pipe for fire water
- 1 truck loading station
- 1 wagon loading station



## RENAULT

### Vehicle terminal concession holder

The port authority has awarded a 30-year concession contract to Renault for the design, financing, construction, operation and maintenance of the vehicle terminal.

Renault subcontracted handling in the vehicle terminal to the operator GSTM (Geodis STVA Tanger Méditerranée).





## BOLUDA

### Tanger Med port 1 towage concession holder

The towing at Port Tanger Med 1 is carried out by the company BOLUDA, with a fleet of 4 identical tugs of ASD type (Azimuth Stern Drive) built by the DAMEN shipyards in the Netherlands.

The tugs VB MALABATA, VB CIRES, VB DALIA and VB SPARTEL provide towing and assistance 24/7.

They have a 3700 KW machine power and a towing capacity of 60 tons.

These twin tugs, 28.67 metres long and 10.43 metres wide, are equipped with fire-fighting equipment meeting FI-FI «Fire-Fighting 1» standards. They are also equipped with anti-pollution devices.

The agility and performance of the operations are essential to offer a quality and competitive service in

order to satisfy our customers; BOLUDA's port towage services are therefore ISO 9001/2008 and ISM code (International Safety Management) certified in order to guarantee operations based on the highest international quality and safety standards.



## SVITZER

### Tanger Med port 2 towage concession holder

The international towing operator SVITZER has been providing safety and support at sea since 1833. A member of the Maersk Group, this world leader in the towing and emergency response market provides towing services at Port Tanger Med 2.

A fleet of 4 identical tugs of the latest generation, built in the SANMAR shipyard in Turkey are mobilised 24/7 to contribute to the performance and fluidity of port operations.

The tugs SVITZER TANGER, SVITZER AL HOCEIMA, SVITZER CHEFCHAOUEN and SVITZER TETOUAN have an overall length of 29.4 metres and a width of 13.3 metres.

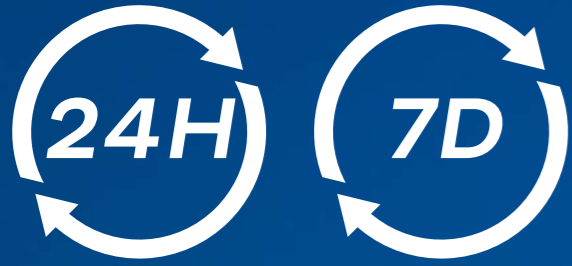
These RASTAR 2900 type units are equipped with a towing

capacity of 90 tons and an ASD propulsion (Azimuth Stern Drive) with Schottel Z-Drive with a machine power of 5400 KW in compliance with IMO Tier II emission rules.





# AN OPERATIONAL PORT





# TANGER MED

## A COMMITMENT TO DIGITIZATION TO FACILITATE EXPORT AND LOGISTICS COMPETITIVENESS



Tanger Med has been actively involved in a digitization process since the start of its activity. For a decade, IT services and solutions have multiplied, offering a range of digital services to the port community and port users, thus strengthening their logistics competitiveness.

As a global logistics hub with international standards, Tanger Med operates its own Port Community System (PCS) that meets international standards and requirements. This PCS is at the service of maritime partners, logisticians, transporters and industrialists. It allows fully dematerialised centralised transactions, integrated into the system of control bodies, for the management of import and export operations.

Tanger Med Port Community System has been designed to improve administrative and operational efficiency, export facilitation and the competitiveness of all users of the port complex.

Tanger Med is fully engaged in a continuous process to improve its service offer in the port logistics and industry sector, and to create links between the port and the activity zones.

Tanger Med Port Community System enables to meet the following requirements:

- Connect the stakeholders of the port and logistics chain
- Manage and automate processes efficiently

- Optimize supply chains through intelligent and instantaneous exchange of information with stakeholders
- Make national and international logistics chains more attractive thanks to a single access platform.

### Benefits

- Operational efficiency
- Optimisation of resources
- Process automation
- Cost reduction
- Reliability of exchanges
- Saving time
- Better customer support
- Strengthening competitiveness

### Wide range of services

Tanger Med Port Community System offers digital services to facilitate maritime, port, import and export operations and hinterland connections. All port activities are involved, including container traffic, trucks, liquid bulk, dry bulk and new vehicles. Several modules are operational in Tanger Med Port Community System, including:

## MARITIME

### Paperless stopover management

The management of maritime calls at the Tanger Med port is entirely dematerialised. The shipping agent, through the Port Community System, requests to the harbour master's office for the allocation of a berth (reservation, update or cancellation), and provides digitally through the portal all the documents of the port of call (entry declaration, crew list, health declaration, ISPS declaration, dangerous goods manifest, passenger list, cargo manifest, MARPOL declaration etc...).

Through the port community system, the ship's agent can also make requests for additional services, such as the request for a port of call certificate, the request for the hiring of a pilot, the request for deballasting or works, etc.

The Port Community System also allows ship owners to benefit from a system of management of call priorities and a firm reservation system. These services enable the optimisation of the sea port of call, systemic prioritisation, and improved performance by reducing fuel costs and waiting times in the port.

Finally, the port community system makes it possible to consult other types of information such as the ship rotation programme, information on the technical characteristics of the port or the Berth plan.

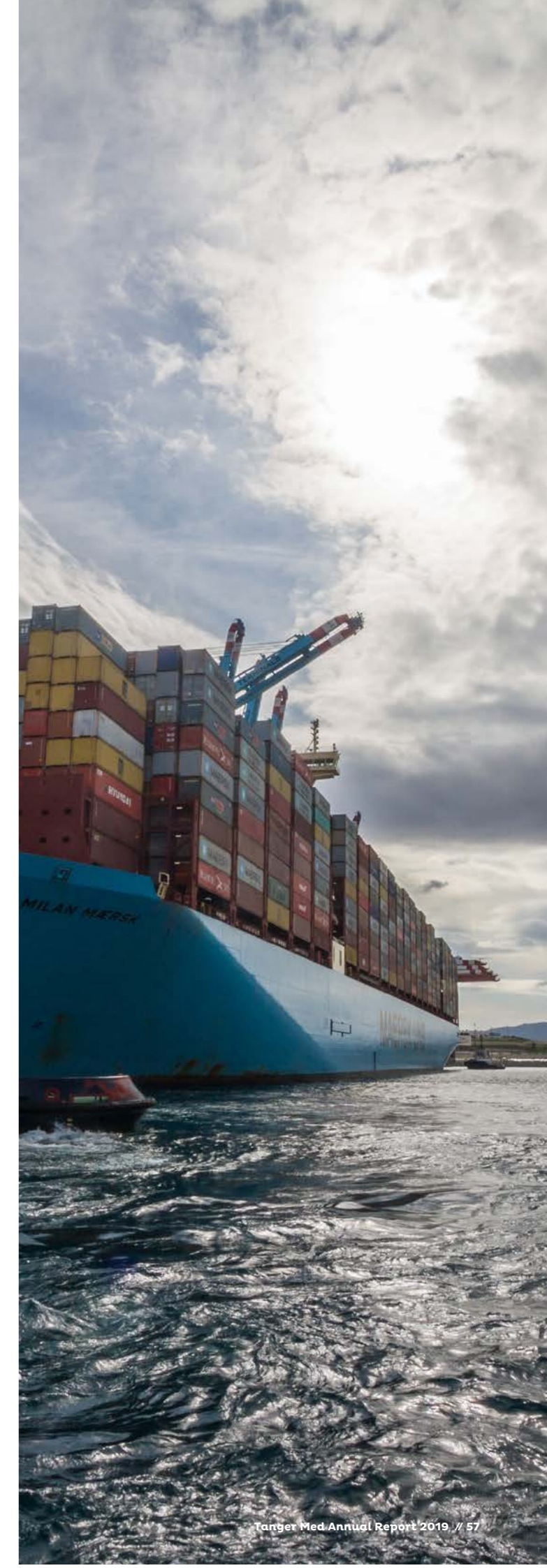
### Management of the order of ship movements

This module allows the implementation of the continuous exchange resources between the different actors of the port (terminal operators, harbour master's office, shipowners...) in order to optimise the management of port movements. In fact, given the significant increase in the number of calls recorded by the port, it has become necessary to set up accompanying measures to minimise waiting times for ship owners, hence this participative approach between all the actors in order to detect the ways of improvement and to understand the constraints of each entity.

### Stopover slot reservation system

Tanger Med Port Community System has integrated a new slot reservation module designed to handle the port movements of a special category of vessels within Tanger Med complex. Its purpose is to allow these large ships to reserve slots during which they have absolute priority for the execution of their movements (Berthing or Disembarkation). The solution is accessible to all stakeholders (Terminals, Shipowners, Consignment Agents) from Tanger Med Port Community System. The aim is to:

- Improve the safety of maritime traffic in Tanger Med port area
- Better plan port movements
- Optimise the resources of maritime services.







## PORT OPERATIONS

### Commissioning of a new container flow regulation system «Gate-in Gate-out».

Tanger Med port has set up a «Gate-in/Gate-out» container flow regulation system for the access of trucks and containers to the terminals.

This new system which integrates shipping lines, carriers and terminal operators aims to:

- Rationalize and better plan the arrival of trucks in the port area and ensure better planning and proper regulation of container traffic in the port, helping to make land operations more efficient, transparent and predictive
- Avoid congestion of facilities in the port
- Ensure better planning of operations

At terminals:

- Improve service and processing times for customers
- Reduce the security risk for people and goods, both in terms of the SAS, the port perimeter and the container terminal gates,
- Control the movements of empty flatbed trucks in the port.

An EDI interface between the Tanger Med Information system and the shipping line systems has been set up to automatically retrieve authorization notifications for the deposit or removal of containers. For shipping lines not yet ready to integrate this mode of exchange, a front office module will be made available to them via the Tanger Med Port Community System.

Terminal operators will proceed via the same platform by validating authorization requests issued by shipping lines, possibly offering slots for carriers depending on the terminal's operational capacity.

In addition to improving the planning, transparency and efficiency of operations and the agility of supply chain management, this new system represents an important step in the process of digitizing port services offered by Tanger Med.

### Digitization Of Port Freight Passage

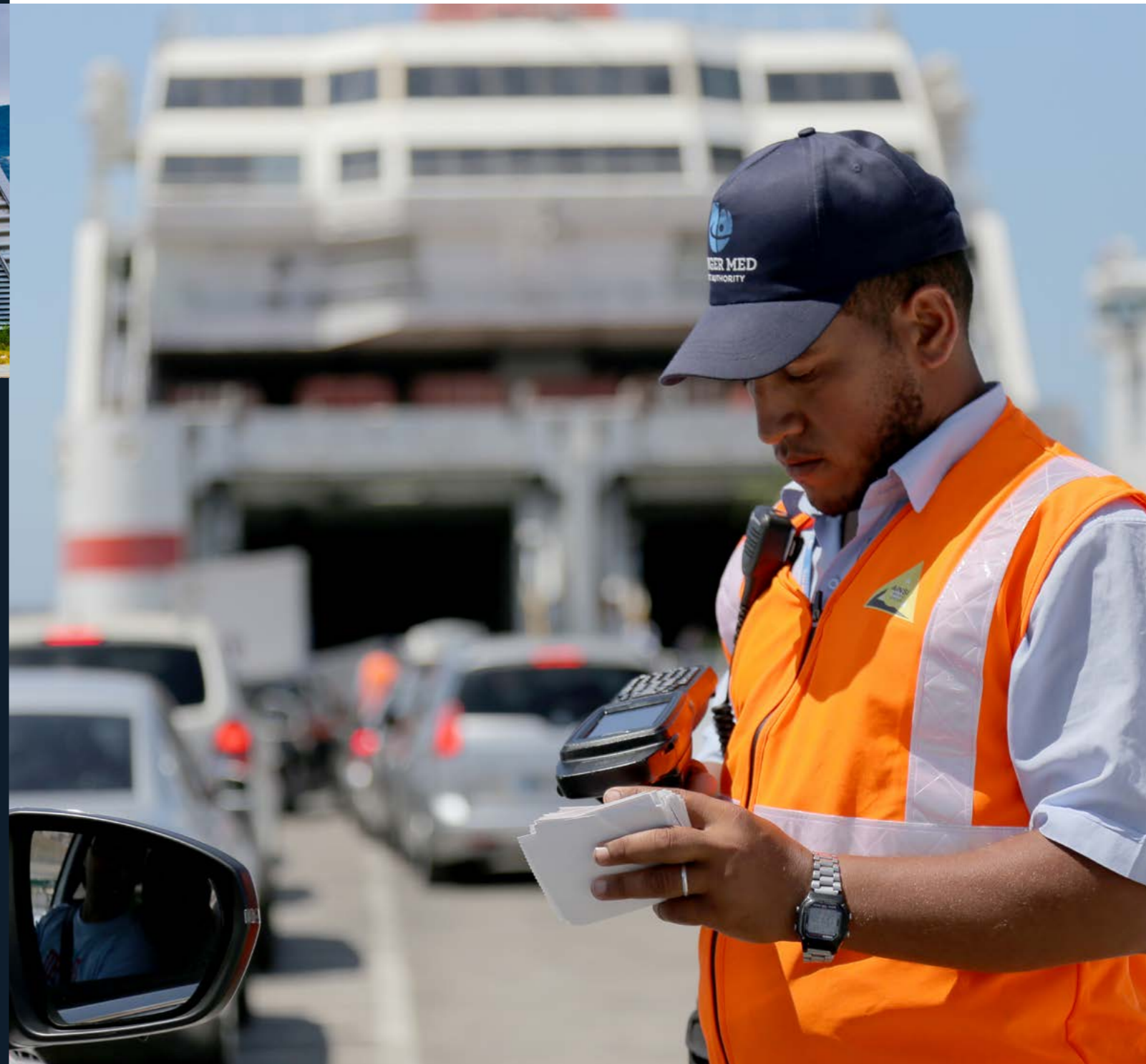
Tanger Med is pursuing improvements related to facilitation through the dematerialization and automation of procedures. Companies operating in the freight sector can now complete new port clearance formalities in Tanger Med based on online declaration and electronic filing of documents with the Port Authority.

In parallel with the extended dematerialisation of customs declarations, these companies will benefit from a simplification of their procedures while guaranteeing a high level of security for the flow of goods.

- Document dematerialisation by integrating the electronic signature of documents (Document integration directly at the portal level and simplified declaration by automated loading of data from the DUM Unified Goods Declaration to Customs). This system will make the administrative procedures relating to the transit of goods lighter and more reliable.

- Possibility to benefit from the remote taxation service (online via the Tanger Med Port Community System) with online access to invoices.

The dematerialization of foreign trade procedures initiated by Tanger Med improves the competitiveness of Moroccan exports through the port complex.



## TRACK AND TRACE

Tanger Med Port Community System provides freight forwarders, exporters, carriers and importers with traceability information enabling them to follow the evolution of their freight units at the different control and processing points in all port zones and in real time .

The traceability system has been extended to Tanger Med's industrial and logistic activity zones to allow a real time follow-up of the freight units, the acceleration and fluidity of the inter-zone and port-zone flows.

- Management and traceability of incoming and outgoing goods to and from the activity zones in real time
- Management and traceability of inter and intra zone flows
- Reliability and transparency of information exchanges with the various players (Free Zones, Port, Logistics Operators, Customs, ...etc.).



## FINANCIAL SERVICES

### THE MULTICHANNEL ONLINE PAYMENT FEATURES ON THE TANGER MED SERVICES PORTAL

As part of its service digitization program for the logistics community, Tanger Med has set up a new multichannel payment service, allowing operators to pay their bills in dirham for the port crossing of their Freight units. This new payment method offers operators the possibility to pay their bills through the following various channels:

- E-banking (payment on the bank's website)
- M-banking (mobile payment)
- GAB (Automated Teller Machine)

Operators wishing to use this new product must access to the Tanger Med portal and select a basket of credits that they plan to pay. A payment code is automatically assigned to the basket in question. It will be used by the operator to make the payment through the various channels offered.

Once the payment transaction is confirmed, the corresponding payment is recorded and the bills in question are paid. Operators wishing to benefit from this new product must have, if not already, an account on Tanger Med Port Community System.



## ACTIVITY ZONES

### Generalization of the Gate Access solution for managing the good flows to all Tanger Med Activity Zones



Tanger Med Zones as a logistics and industrial platform integrated into a performant port platform, provide logistics operators with better competitiveness in terms of distribution chain management (freight cost, port handling, transit time...), quality infrastructures, and integrated logistics with the best international standards.

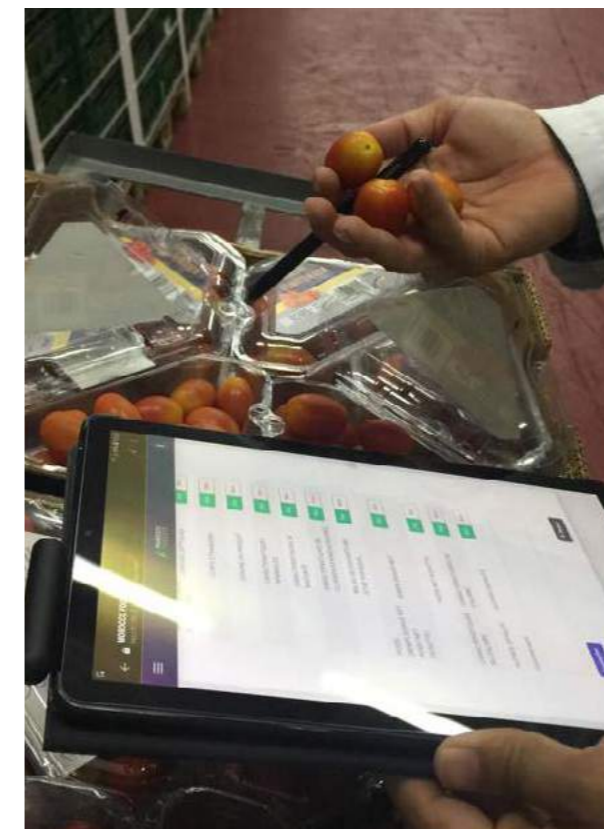
This logistical integration, which meets the fluidity, traceability and security requirements of logistics flows, is based on the use of the GATE ACCESS system allowing the following:

- Management and traceability of goods entering/exiting the free zones
- Management and traceability of inter / intra-zone flows,
- Possibility of extracting relevant statistics on goods flows.
- Reliability and transparency of information exchanges with the different stakeholders (Free zones, Port, Logistics operators, Customs, etc.),
- Cooperation with customs services in the port and free zones.

GATE ACCESS system experienced a major evolution during the last quarter, enabling the process of dematerialization and fluidification of freight unit handling to be accelerated by the automatic integration of the customs declaration (DUM) of flows coming from and to Tanger Med Zones.

## CONTROL BODY

### A new step forward for agri-food exports



In the framework of the digitization of Tanger Med's service offer through the implementation in its portal «Port Community System» of various solutions to strengthen the logistic competitiveness of exporters, a new step has been taken thanks to the partnership with Morocco Foodex for the facilitation of Moroccan exports for agro-food products.

This new solution will allow a dematerialised management of the export procedure of agro-food products, according to the requirements of Morocco Foodex, from the packaging, storage and manufacturing stations of the products throughout the Kingdom.

For instance, a citrus fruit exporter in the Agadir region will be able, thanks to their access accounts in the Morocco Foodex portal or in the «Tanger Med Port Community System», to apply for the certification of conformity of their products for export, to consult the control results delivered by Morocco Foodex, and to generate in a dematerialised way the inspection certificate of their exports, from their production site.

Thanks to the automated exchange with control bodies and border crossing points, including the BADR system of the Customs and Indirect Taxes Administration, the inspection certificate can be provided automatically to obtain the customs clearance for shipment through Tanger Med port.

This solution confirms Tanger Med's ongoing commitment to improving the logistics competitiveness of Moroccan exporters.



# TANGER MED PORT CENTER





# TMPC

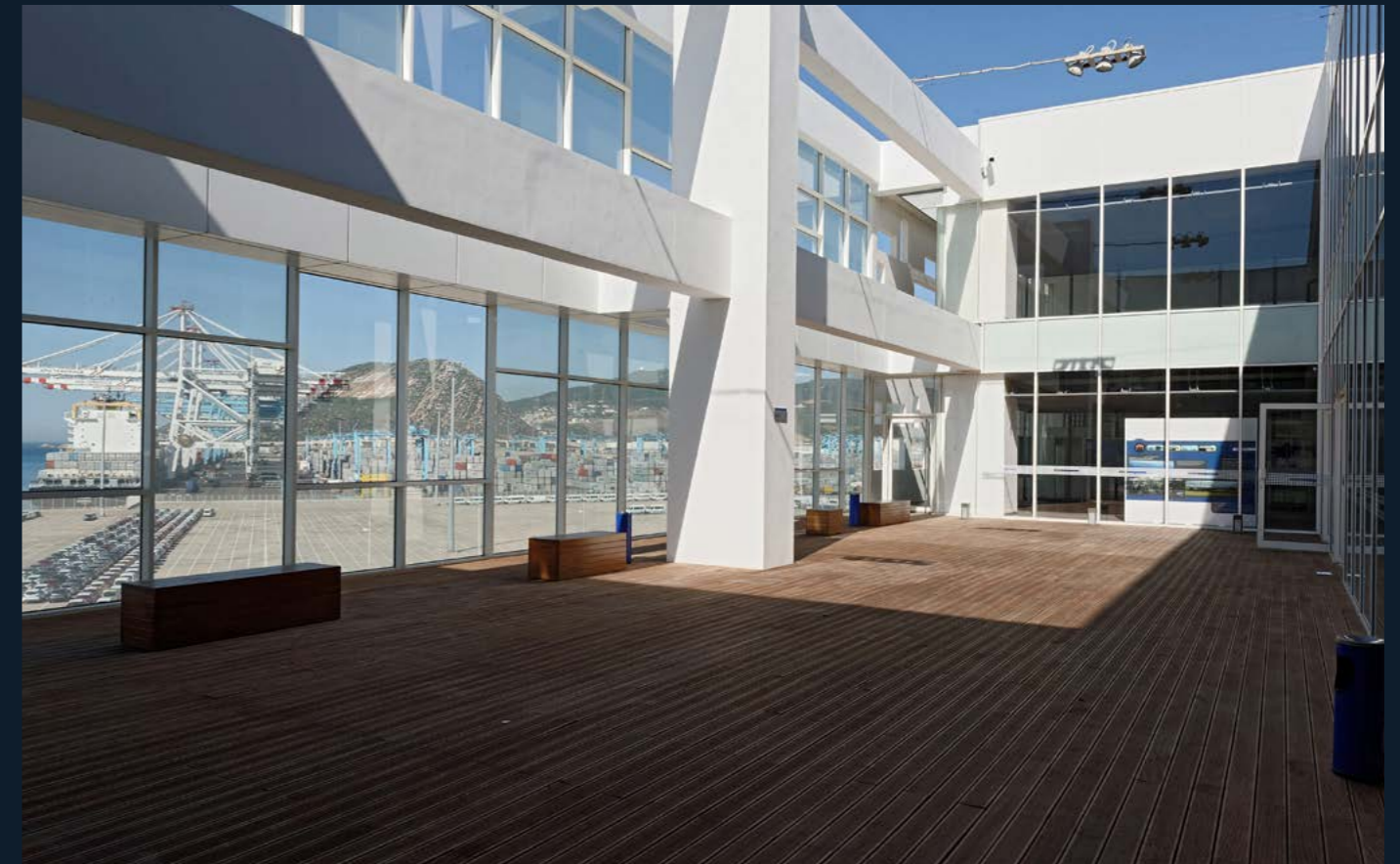
## THE PORT COMMUNITY'S BUSINESS CENTER

Tanger Med Port Center is located in the immediate vicinity of Tanger Med port 1, the passenger and ro-ro port and the logistics zone. As a catalyst for synergies between the port and tertiary trades, Tanger Med Port Center represents the vital centre of the Port Complex.

With a length of 450 m and a width of 50 m, it houses offices, an auditorium, a showroom and a living centre. This tertiary building accommodates all the port administrations and operators in a working and living environment. The Business Center is a gateway to the port complex for pedestrians and a multimodal meeting point with its maritime, rail and bus stations integrated within the basement of the building.

With two direct accesses to the Mediterranean Bypass linking Tangier to Saidia, via Fnideq and Tetouan, and to the Tangier/Casablanca motorway, Tanger Med Port Center is located in a 19-ha zone, built as the business district of the Tanger Med port complex.

Designed by the architect Jean Nouvel, in collaboration with the Moroccan architects' group Confluences, Tanger Med Port Center combines several styles: that of the Tangier and Arab world, with its massive and white treatment, with its patios and perforated facades according to geometrical patterns inspired by the moucharabiehs, that of the industrial port with its superstructure on stilts and that of the building respectful of its physical and ecological environment.



Tanger Med Port Center is made up of:

- A service area for travellers, a focal point of the business centre, it also provides various services to passengers (reception, ticketing, shops, fast food, etc.).
- Maritime station for the transit of pedestrian passengers to and from Europe, offering direct access to the different modes of transport (train, coach, taxi).
- A railway station with two passenger platforms providing the Tanger Med - Tangier shuttle service
- A 7,350 m<sup>2</sup> bus station with a capacity of 20 bus stops and a stop area for taxis and shuttle buses of Tanger Med Port Complex.
- A life centre in sector 5: a place for catering and service to the public: post office, shops, bank agencies, insurance, car rental, travel agencies, pharmacy...
- The space also includes a Food-Court with 6 premises and a 3,000 m<sup>2</sup> esplanade overlooking the Tanger Med Port Complex and a 120 m<sup>2</sup> high-end restaurant with a Lounge.
- Offices, fitted out or being fitted out, with a total surface area of 30,500 m<sup>2</sup> (SHOB), occupying sectors 1, 3, 4, 6, 7 and 8.
- A 3-star hotel in sector 9
- A 300-seat auditorium, equipped with projection and sound equipment and showroom spaces
- Parking spaces, with a total capacity of 600 spaces.







**The port complex of Tanger Med group** includes the company Tanger Med Port Authority in charge of the operation of Tanger Med Port 1 and the Passenger and Ro-Ro Port as well as the company TM2, which is in charge of Tanger Med 2 project.



# TANGER MED PORT AUTHORITY S.A

**TMPA IS A PUBLIC LIMITED COMPANY WITH A BOARD OF DIRECTORS AND A CAPITAL OF MAD 1.8 BILLION.**

In 2008, with a view to optimising the operational efficiency of Tanger Med's two core businesses, the port and the activity zones, and to increase their development capacities, TMSA initiated a branching out process that led to the creation of a subsidiary dedicated to port activities, Tanger Med Port Authority SA.

In January 2010, Tanger Med Port Authority was transferred by decree-law all public missions and prerogatives relating to the management and development of the port complex and consequently acts as the Port Authority of Tanger Med Port.

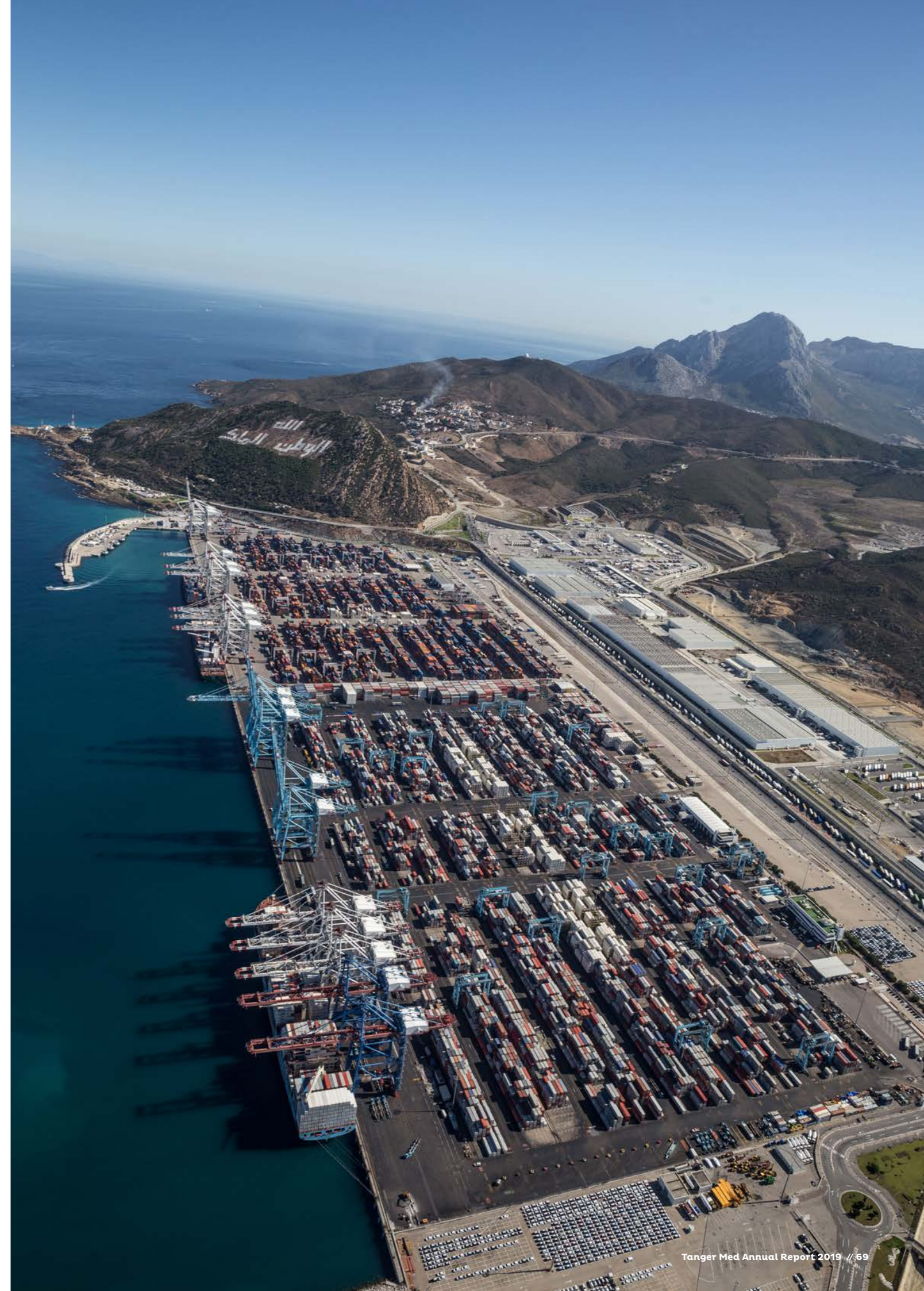


Tanger Med Port Authority focuses its missions on the management and development of infrastructures, the coordination and animation of the port community and guarantees the reliability and performance of the services provided to the clients of the port platform.

**Tanger Med Port Authority ensures the following functions:**

- Construction and maintenance of port infrastructure (breakwaters, dredging and berthing works)
- Development of the port complex's activities and capacities
- Licensing authority or direct operation of port terminals and activities of a public service nature
- Organization and regulation of the relations and exchanges between the different stakeholders of the port community
- Promotion of Tanger Med port as a whole
- Port police function through the harbour master's office in charge of the safety and security of the complex.

Apart from the Tanger Med Passenger and Ro-Ro port, the main port activities of Tanger Med port complex are entrusted to private operators of national and international renown who, within the framework of concession contracts, invest in the port's superstructure and equipment and provide services complying with international standards of quality, safety and security.





# GOUVERNANCE

## BOARD OF DIRECTORS

Chairman

**Fouad BRINI**

Directors:

**Abderrahmane SEMMAR**

The State, represented by the Director of Public Companies and Privatisation at the Ministry of Economy and Finance and Administration Reform

**Dounia BEN ABBAS TAÂRJI**

Hassan II Fund for Economic and Social Development, represented by its Chairman of the Executive Board

**Abdellatif ZAGHNOUN**

Caisse de Dépôt et de Gestion, represented by its General Manager

**Khalid ZIANE**

FIPAR-HOLDING, represented by its General Manager

**Mehdi TAZI RIFFI**

TMSA, represented by its Chairman of the Executive Board

**Khalid CHERKAOUI**

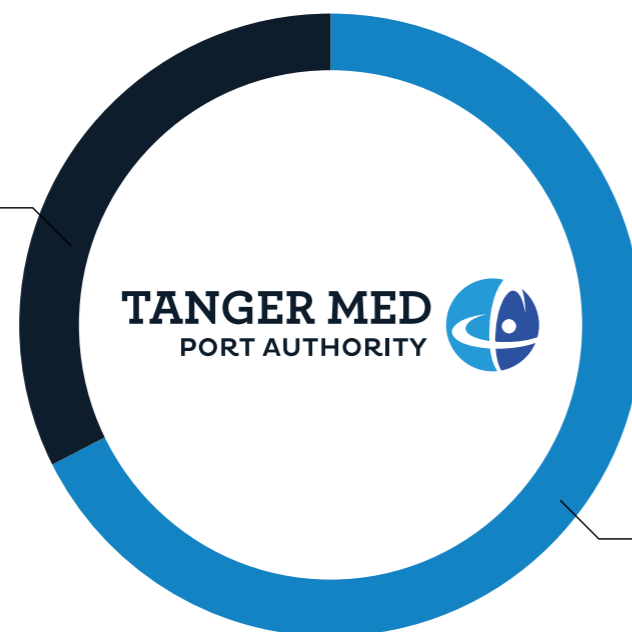
Ministry of Public Works, Transport, Logistics and Water, represented by its Secretary General

**Mehdi TAZI RIFFI**

General Managing Director

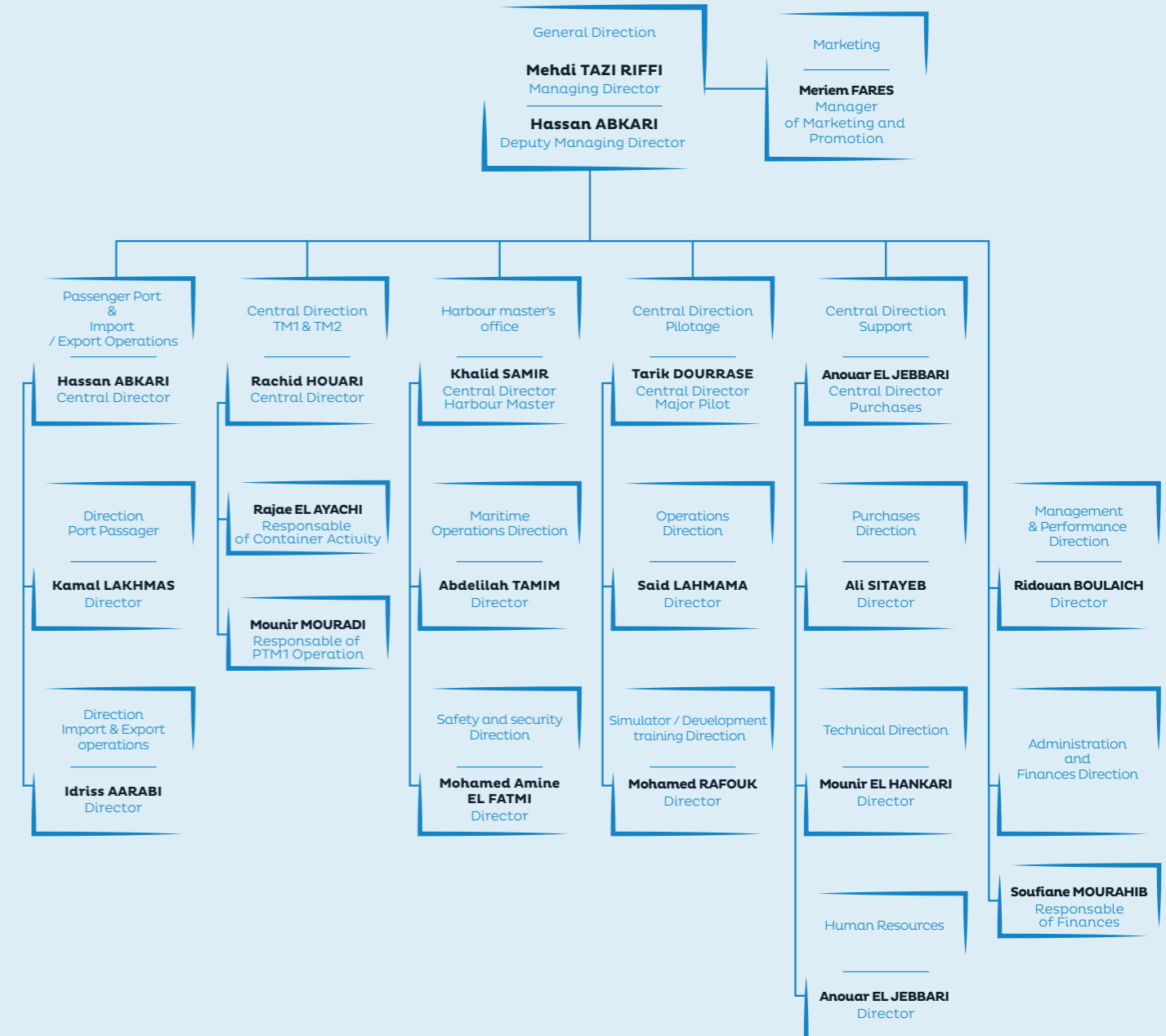
## CAPITAL STRUCTURE

**FIPAR Holding**  
32%



**TMSA**  
68%

# ORGANIZATION CHART





# TANGER MED 2 S.A

**TANGER MED 2 S.A IS A PUBLIC LIMITED COMPANY WITH A BOARD OF DIRECTORS, WITH A CAPITAL OF 5.1 BILLION DIRHAMS TM2 S.A IS IN CHARGE OF THE DEVELOPMENT, ASSET MANAGEMENT AND OPERATION ACTIVITIES OF THE PORT OF TANGER MED 2.**

Tanger Med Port 2 is the third development phase of Tanger Med port complex, alongside Tanger Med Port 1 and the Passenger & Ro-Ro port.

The construction works of Tanger Med Port 2 started in May 2010 in accordance with the provisions of the construction contract, signed on June 17, 2009 during the official ceremony to launch the works, and are carried out in two phases:

- Phase I works, launched in 2010 and completed in 2016, comprise the basic infrastructure (including the main dike) and the first 1,200 linear metres of docks.
- Phase II works, which mainly include the new wharves (over 1600 linear metres) and the secondary dike

Tanger Med 2 port includes 4.8 km of dikes, a 160-hectare basin entirely reclaimed from the sea.

With a berthing capacity of 7 mega-container ships, the port totals 2.8 km of container docks with depths as low as -18 metres.

The Tanger Med 2 port, in its completed configuration, will contain two container terminals (TC3 and TC4).

Tanger alliance is the concessionaire of container terminal 3 (TC3). This terminal is characterized by a quay length of 800 m and a 34-hectare open area. The nominal capacity of the terminal is 1 million TEUs.

Terminal 4 (TC4), with a nominal capacity of 5 million TEUs, is conceded to APM TERMINALS, and is considered the most innovative terminal on the African continent. It integrates the latest container movement technologies, and is characterized by a quay length of 1,600 m extendible to 2,000 m and a total area of 76 hectares. The start of operational activities took place in June 2019.



## GOUVERNANCE

### BOARD OF DIRECTORS

Chairman

**Mehdi TAZI RIFFI**

**Khalid ZIANE**

FIPAR-Holding, represented by its General Managing Director

Directors:

**Fouad BRINI**

TMSA Participations, represented by its General Managing Director

**Mehdi TAZI RIFFI**

TMSA, represented by its Chairman of the Executive Board

TMSA Participations

**Abderrahmane SEMMAR**

The State, represented by the Director of Public Companies and Privatisation at the Ministry of Economy and Finance and Administration Reform

**Fouad BRINI**

TMPA, represented by its Chairman of the Board

**Dounia BEN ABBAS TAÂRJI**

Hassan II Fund for Economic and Social Development, represented by its Chairman of the Executive Board

**Khalid CHERKAOUI**

Général Ministry of Public Works, Transport, Logistics and Water, represented by its Secretary General

**Younes ALADLOUNI**

Investment Director - FIPAR

**Mohamed ARJOUAN**

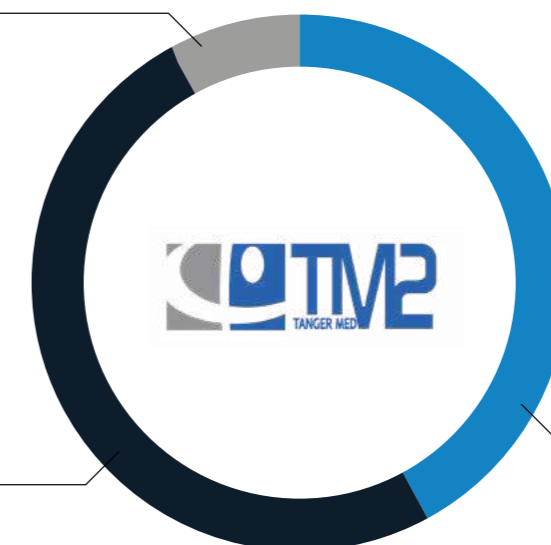
General Managing Director

### CAPITAL STRUCTURE

**Hassan II Fund**  
8%

**TMPA**  
50%

**Moroccan State**  
42%





# MEDHUB

## A LOGISTICS ZONE

Launched in November 2008, and located within the Tanger Med port complex, the Logistics Zone managed by the Medhub company, is an ideal platform for the establishment of logistics bases to cover Europe, the Mediterranean and Africa.

Located in the immediate vicinity of the port via a single customs zone, the zone dedicated to value-added logistics activities, is at the heart of the region's business centers, allowing for fast and efficient distribution to a market of more than 1 billion consumers.

In addition to distribution activities, the zone is dedicated to logistics on the scale of global flows and constitutes a storage point for distribution to other free zones in Morocco as well as a release point for consumption on the subject territory.

With a surface area of 200 hectares, the Tanger Med logistics zone provides a full range of warehouses, offices and serviced bare land for rent, where value-added logistics operations such as labeling, packaging and inventory management can be carried out.

# TANGER MED

## AT THE HEART OF GLOBAL LOGISTICS

The transport and logistics sector is a major challenge for Tanger Med. Indeed, as it develops and plays its part in the global flows, Tanger Med is currently a logistics hub at the heart of global supply chains. Tanger Med's logistics offer is based on major assets:

Controlled real estate offer including ready-to-use warehouses dedicated to logistics and advanced stores

Multi-modality allowing the conversion and multiplexing of containerized and ro-ro flows

Offer of land and sea groupage to Europe, China, and the USA.

Complete offer of services by renowned logisticians  
Global connectivity providing regular services to more than 180 ports worldwide including 40 in Africa on a weekly basis.

Logistics operators and distributors have set up in Tanger Med logistics zone and offer complete services such as: value-added logistics for groupage, distribution and supply chain, order preparation, warehousing, packaging, labeling, and quality control.



### LOGISTICS / 3PL'S PROVIDERS

### DISTRIBUTORS



## VARIOUS LOGISTICS SERVICES



Logistics in Tanger Med generates a global business volume of 30 billion dhs. Tanger Med offers a complete range of services covering the entire supply chain for the processing of goods.

## HANDLING

The Ro-Ro activity is carried out within the port facilities through the traction of trailers from the quay to the ships or from the ship to the quay, as well as for the transfer of pallets in the dedicated spaces. The container activity is carried out through the gantry and the gate inside the container terminals, whether it is for transshipment, cabotage or import-export containers.

The handling of vehicles is carried out by unloading the train/truck and then loading the ship, or the opposite: unloading the ship/truck and then loading the train/truck.

Finally, in the logistics area, the handling is carried out through the loading and unloading of container freight units and trucks to the storage area.

## STORAGE

Tanger Med offers the possibility of storage and warehousing of goods awaiting export: in the dedicated regulation areas for truck, and in the Import Container Visiting Area (ICVA) for containers.

The ICVA is dedicated to facilitate the processing of container import operations at Tanger Med port and container terminals.

The transshipment vehicles' storage is located in the terminal's median area. Finally, goods in the logistics zone are stored in a logistics area of nearly 400,000m<sup>2</sup> made up of rented warehouses and serviced bare land.



## TRANSPORT

The Ro-Ro activity is the land transport of goods by trucks from Moroccan exporters (North / Central and South of Morocco) in the industry, textile and food processing sectors. The trucks then transport the goods by sea to Europe.

The container activity involves the transport of containers by land (from / to Northern Region / Centre and South of Morocco), the transport of containers by sea for cabotage (to / from other Moroccan ports), and the transport of containers by sea for transshipment.

The vehicle activity involves the transport of vehicles by rail from Renault Melloussa plant or by truck cars from SOMACA Casablanca plant.

Then comes the sea transport to destination.

The logistics activity is the transport of containers and trucks to the Medhub storage area and vice versa.

# GOUVERNANCE

## BOARD OF DIRECTORS

Managing Director

**Mehdi TAZI RIFFI**

Directors

**Fouad BRINI**

Chairman of the Supervisory Board of TMSA

**Mehdi TAZI RIFFI**

TMSA, represented by its chairman of the board

**Mustapha MERRI**

Hassan II Fund for Economic and Social Development, represented by its Director of Participations.

**Mohammed Jamal MIKOU**

TMSA, Member of the Board of Directors

**Rachid HOUARI**

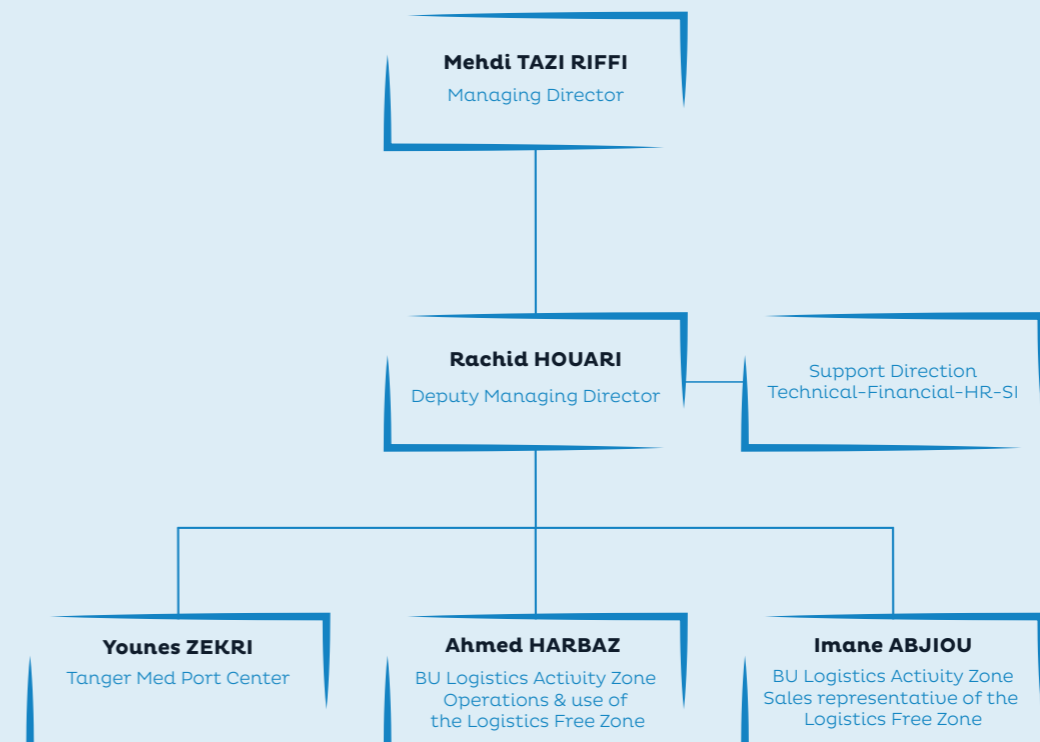
Deputy Managing Director

## CAPITAL STRUCTURE

**TMSA**  
100%



# ORGANIZATION CHART







# A REGIONAL PLATFORM FOR INDUSTRIAL COMPETITIVENESS

## KEY FIGURES

2 000 HA OF DEVELOPED AREAS

LAND RESERVE OF 5 000 HA

EXPORT TURNOVER OF  
**8,5 b USD**

304 224 ANNUAL LOGISTICS FLOWS

6 ACTIVITY ZONES

## HISTORY AND DESCRIPTION

Tanger Med Industrial Platform, launched by His Majesty the King in January 2009, consisted in the development and deployment of several activity zones in the Strait region.

Tanger Med zones is the operational vehicle of Tanger Med Group, in charge of the planning, development and management of Tanger Med Industrial Platform; a land base estimated at 5,000 ha, mobilized around the port complex.

Within this industrial platform, logistics and service parks are developed, integrated into the port and managed according to the principle of one-stop shop, in accordance with the best international standards.

To date, this competitiveness hub has nearly 1,000 active export-oriented companies and more than 80,000 jobs mainly focused on industrial and logistics activities, operated by international players of reference in the aeronautics, automotive, textile, logistics and electronics sectors.

## ASSETS

Tanger Med Zones, as an industrial platform connected to Tanger Med port complex, boasts significant assets. Indeed, it provides a valuable offer in line with the expectations of global players:

- A strategic location at the intersection of major maritime flows at the doors of target markets
- An all-inclusive package consisting of a first-class infrastructure offer and a large land reserve
- Integrated management of the various activity zones by a single operator
- A well-established industrial network

INDUSTRIAL PLATFORM



# TANGER MED INDUSTRIAL PLATFORM



**8,5**

**b USD**

Business volume export turnover in 2019

**1 000**

**Active companies**

In various sectors

**6**

**Activity zones**

2 000 ha of developed areas





Developed over an area of 300 ha and located in Melloussa, this free zone is dedicated to the Renault Nissan alliance for the development of the first production center in northern Morocco.

The Renault plant in Tanger is dedicated to the production of Lodgy and Dokker, Dokker Van, Sandero and Sandero Stepway models, from stamping to assembly, sheet metal work and painting. The plant meets local and international demand for entry-level models. Its annual production capacity is expected to rapidly reach 400,000 vehicles per year.

The Renault plant has two production lines ranging from stamping to assembly, sheet metal, painting, seats and chassis, working with three production teams. Its annual production capacity set a record in 2017, reaching a volume of 273,176 vehicles. That same year, the Tanger plant exceeded 1 million vehicles produced since it began operations in 2012.

The Renault-Nissan plant is thus the largest automotive plant in Africa. Locally recruited employees are trained in the premises of the Institut de Formation des Métiers de l'Industrie Automobile (IFMIA) inaugurated in 2012; 6,500 employees have already been trained.



This activity zone covers a land base of 300 hectares and is mainly focused on the automotive industry (equipment manufacturers, logistics operators, subcontractors and services associated with the sector).

In addition, its competitive advantages offer a major basis for development: a network of equipment manufacturers with a strong presence in the region, the proximity of Renault Tanger Med's site, a logistics system allowing for optimal connectivity and considerable regional potential.



This activity zone covers an area of 150 hectares adjacent to the expressway linking Tanger to Tetouan.

This project aims to develop an industrial and logistics park in the Tetouan region and complements the offer of Tanger Med industrial platform.

This area is dedicated to the establishment of industrial and logistics units targeting the regional market of Northern Morocco.



Tanger Free Zone, which began operations in 1999, has been developed significantly on a land base of 400 hectares.

In addition to the significant incentives put in place nationally, Tanger Free Zone combines notable assets: geographic location, adapted marketing model (sale of land and rental of ready-to-use warehouses), and services offering.

It hosts world leaders in the automotive, aeronautics, electronics and textile sectors.



This zone is dedicated to offshoring activities. Located in Tetouan and offers office space for activities such as ITO (Information Technology Outsourcing), BPO (Business Processing Outsourcing) and KPO (Knowledge Process Outsourcing).

Spread over an area of 6 hectares, the first phase of the park allowed for the development of 22,000 square metres of offices and service space.

HELLO EVERIS.  
HELLO TETOUAN.  
HELLO FUTURE.





## LOGISTICS FOR AUTOMOTIVE SOURCING



The supply projects undertaken are essentially based on the organization of corridors to the assembly sites, by ensuring controlled supply.

Some examples are: Tanger Med - Vigo, Tanger Med - Valencia, Tanger Med - Barcelona, etc.

Multinational companies such as Lear, Aptiv (Delphi), Standard Profil, Joyson Safety Systems (Takata) or Valeo, manufacture parts in their factories in Tangier, and are then consolidated at Tanger Med port and exported via trucks or containers to the main European-based manufacturers' sites.

The proximity of Tanger Med port to the European market and the maritime connectivity (Tanger Med to Algeciras, Motril, Barcelona, Genoa, Sète and Savona) allow to connect Tanger Med and Northern Europe in less than 24 hours.

The new «Export Access» infrastructure launched at Tanger Med port supports these developments and allows an average transit time for exports of 2 hours.

## EUROPEAN ASSEMBLY SITES

Products manufactured in Tanger Med industrial platform are intended for sourcing of assembly sites in Europe, such as: Vigo (Spain) for PSA, Barcelona (Spain) for VW, Valencia (Spain) for Ford and Valladolid (Spain) for Renault.

For example:

- Valeo produces lighting systems and windshield wipers at its industrial unit in Tanger Automotive City (TAC) and then the parts are exported to PSA Vigo at the rate of several exports per week.

Standard Profil, a producer of sealing parts,

- distributes its products to Renault Valladolid, VW in Martorell (Barcelona), and parts for the Seat Ibiza and Leon, as well as for the Audi A1.

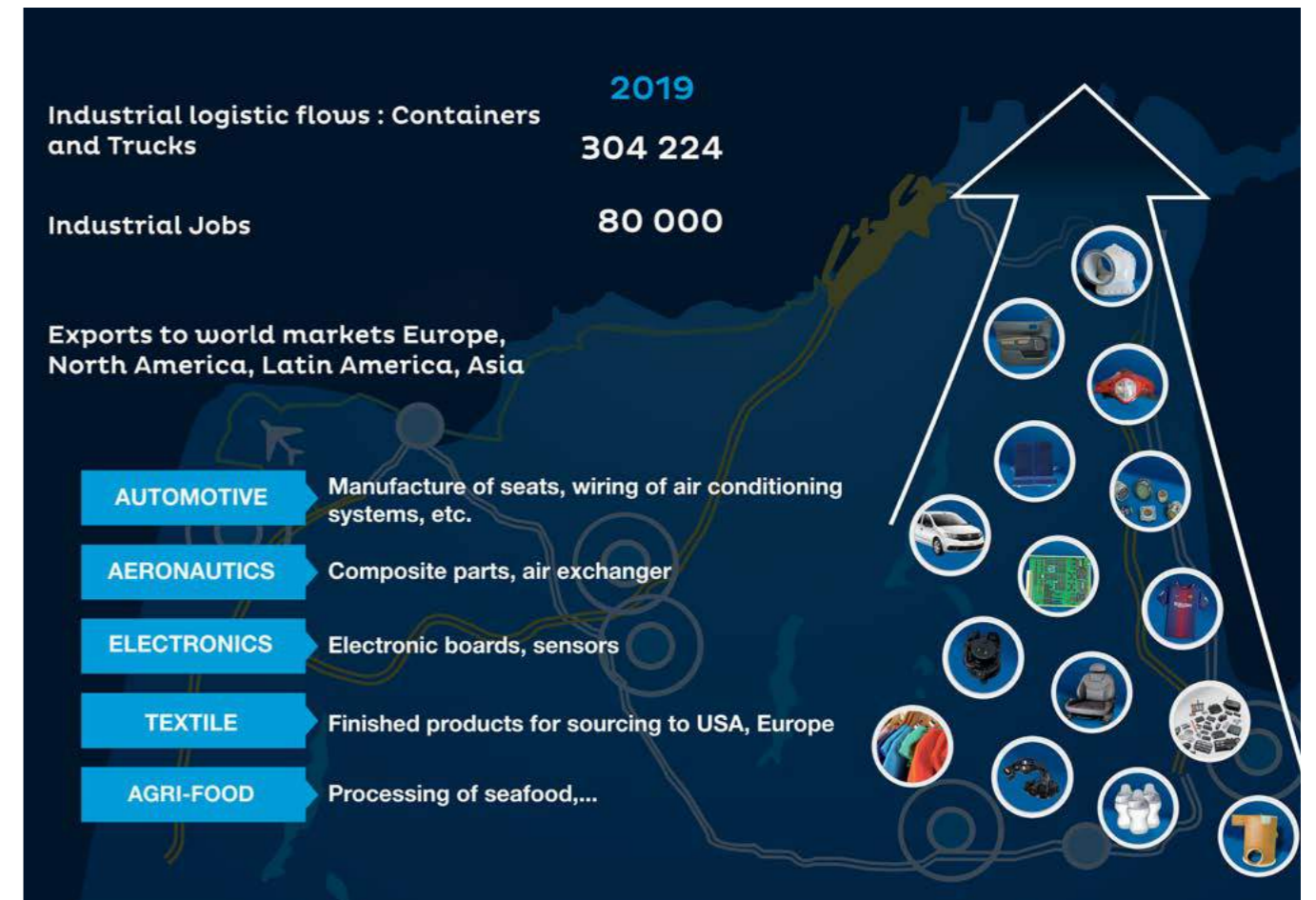
- The American company Joyson Safety systems (Takata) produces steering wheels for Ford in Valencia at a rate of two trucks flows per week, and three flows to Barcelona for Seat.

The consolidation of flows between Standard Profil and Joyson Safety is carried out on a regular basis towards Barcelona.

- Lear, an American multinational company, manufactures and exports vehicle textile components to the assembly sites of Ford, Renault-Nissan and PSA in France and Spain.



## TANGER MED ZONES, AT THE SERVICE OF INDUSTRIAL LOGISTICS CORRIDORS



In addition to a competitive industrial platform, Tanger Med offers all the logistics necessary to improve equipment manufacturers' competitiveness.

Besides, in order to further improve the performance of these equipment manufacturers and meet their growing and future needs in terms of logistics services, Tanger Med will also launch an electronic platform for the consolidation of industrial parts, which will then be distributed to target markets.



# GOUVERNANCE

## BOARD OF DIRECTORS

Chairman

**Fouad BRINI**

Directors

**Mehdi TAZI RIFFI**

TMSA Participations

**M'fadel EL HALAISSI**

BMCE Bank, represented by its Managing Director

**Hicham SAFIR**

ASMA INVEST, represented by its Managing Director

**Youssef ROUISSI**

ATTIJARIWAFABANK, represented by its Deputy Managing Director

**Zouheir BENSALD**

Represented by its Chairman

**Karim FATH**

ATTIJARI Capital Développement, represented by its Managing Director

**Mohamed ABOUMEJD**

CIMR, represented by its Director of Investments

**Abderrahmane SEMMAR**

The State, represented by the Director of Public Companies and Privatization at the Ministry of Economy and Finance and Administration Reform

**Mustapha MERRI**

Hassan II Fund for Economic and Social Development, represented by its Director of Participations

**Mohammed Jamal MIKOU**

Member of the Executive board, TMSA

**Youssef EL BARI**

General Secretary of the Ministry of Industry, Investment, Trade, and Digital Economy

**Jaafar MRHARDY**

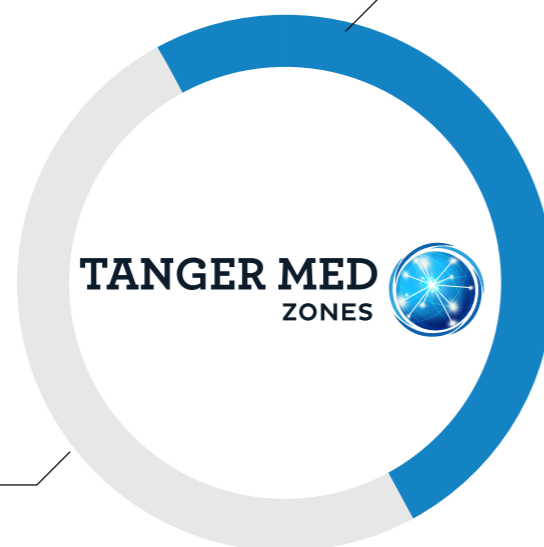
Managing Director

## CAPITAL STRUCTURE

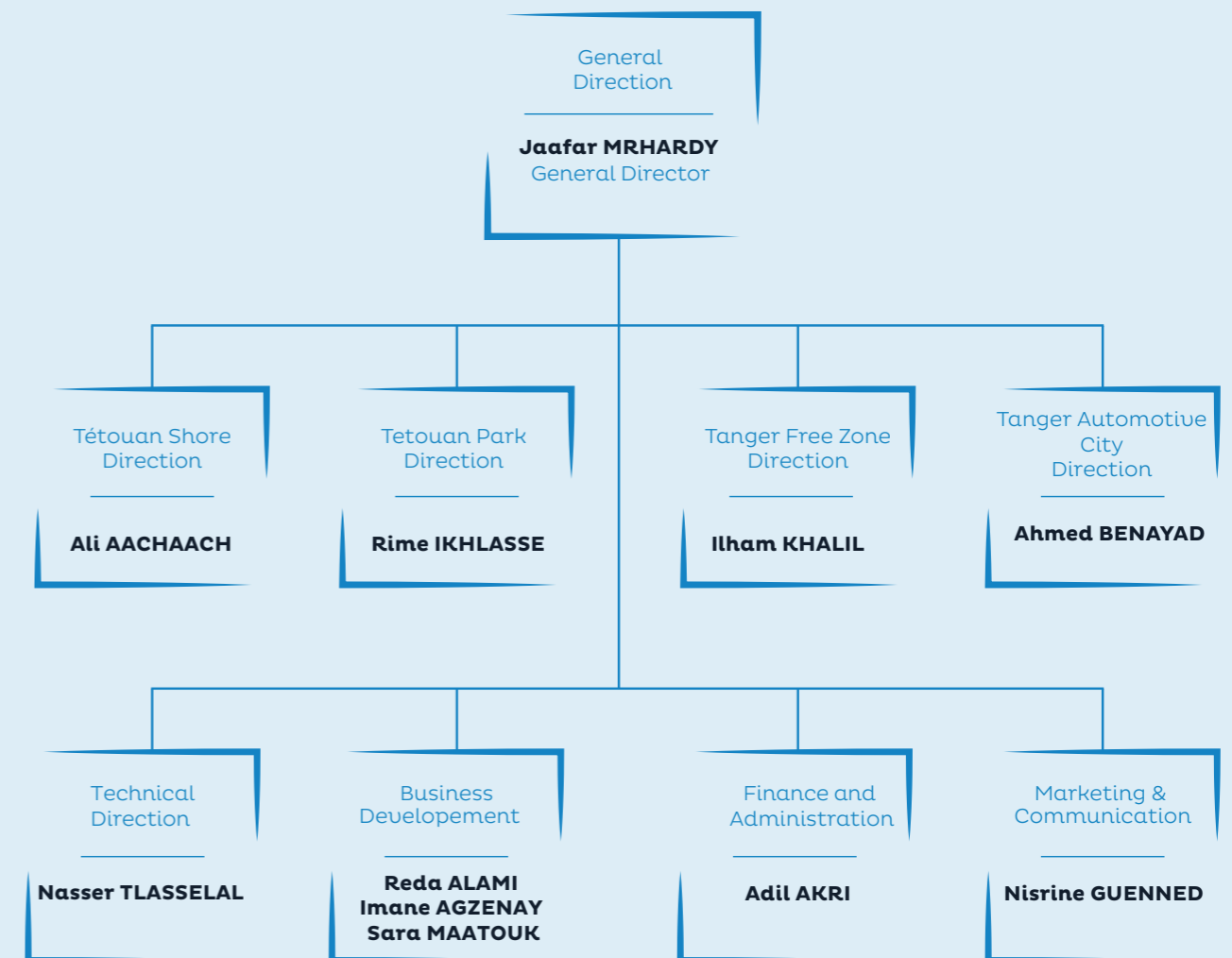
**TMSA PARTICIPATIONS**  
54,9%

**ATTIJARIWAFABANK**  
**ASMA INVEST**  
**CIMR**  
**BMCE BANK**  
**RMA**  
45,08%

**TANGER MED ZONES**



# ORGANIZATION CHART







# SERVICES

## AN EFFICIENT AND INNOVATIVE SERVICE OFFER

**Tanger Med's service pole brings together a skillset around three key and critical businesses for the development and management of large infrastructure projects.**



The water and electricity distribution pole, led by Tanger Med Utilities, aims to complete the range of services offered in the areas developed by Tanger Med in order to strengthen its attractiveness to investors. These services include the management of public lighting and sanitation networks.



The engineering pole, developed around Tanger Med Engineering, brings together more than fifty engineers who work in the design and dimensioning of major infrastructure projects: ports, industrial zones, shipyards, logistics units, both in Morocco and abroad.



The Technologies pole, led by Cires Technologies, encompasses the Cloud, security and connectivity businesses.

CIRES carries out projects with a strong technological dimension in port and airport safety and security, urban video surveillance, network management and complex sites.



# | CIRES TECHNOLOGIES

The Technological pole, led by Cires Technologies, encompasses the Security, Connectivity and Cloud professions. Thus, Cires aims to develop and integrate solutions and projects with a strong technological dimension in the following sectors: transport / ports / airports, industrial and logistics areas, public security and public administrations.

The objective is to provide its customers, public and private operators, with the latest existing technologies covered by its activities, in line with their multiple challenges.

Today, Cires capitalizes on more than 15 years of experience, relies on a network of strategic partners who are world technology leaders, and offers its expertise to a portfolio of reference clients from various sectors of activity, at the national and African level.

## EVOLVING, INNOVATIVE AND ADAPTED SOLUTIONS



## KEY FACTS

- A team of experts and consultants with the most advanced certifications in the field of electronic security
- Experienced Information System developers and Engineers
- ISO27001 certified and adapted to Third Party III standards
- Telecoms Infrastructure Manager in dedicated areas National
- Digital Radio Operator License 3RP -TETRA-
- Reference projects of great technological complexity in the fields of Safety and Electronic Security.

## CUSTOMER TYPOLOGY



Port, Airport, and Railway Station



Public administrations



Industry



Transport and Logistics



Energy



Telecom Operators



# GOUVERNANCE

## BOARD OF DIRECTORS

Chairman

**Mehdi TAZI RIFFI**

**Mehdi TAZI RIFFI**

TMSA participations

Directors

**Fouad BRINI**

Chairman of the Supervisory Board, TMSA

**Ridouan BOULAICH**

Director of Performance Management, TMPA

**Mohammed Jamal MIKOU**

Member of the Executive board, TMSA

**Yahia EL AMRANI**

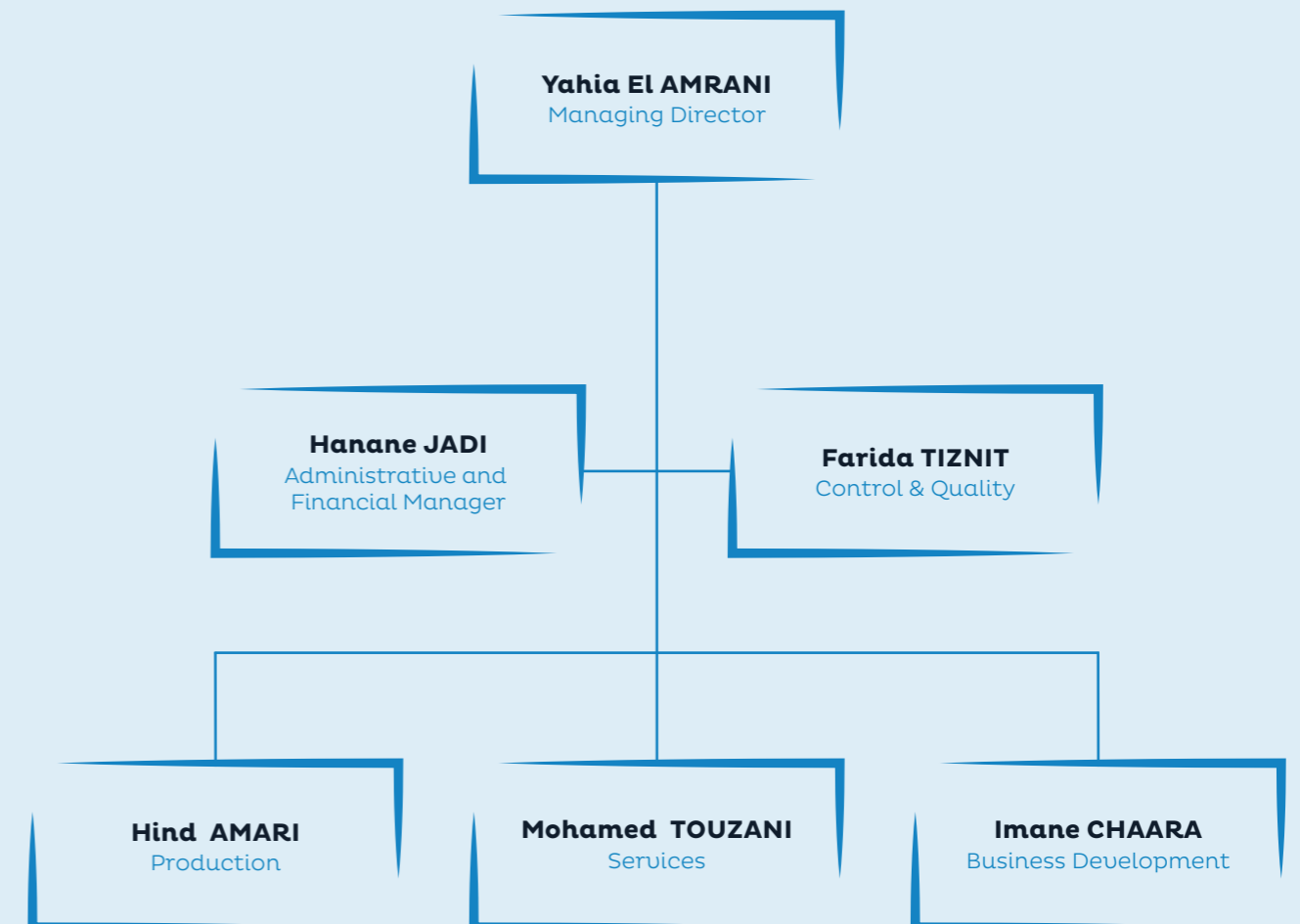
Managing Director

## CAPITAL STRUCTURE



**TMSA**  
PARTICIPATIONS  
100%

# ORGANIZATION CHART





# TANGER MED ENGINEERING

Tanger Med Engineering (TME) is a subsidiary of TMSA specialized in international consulting in the field of design and supervision of large infrastructures.

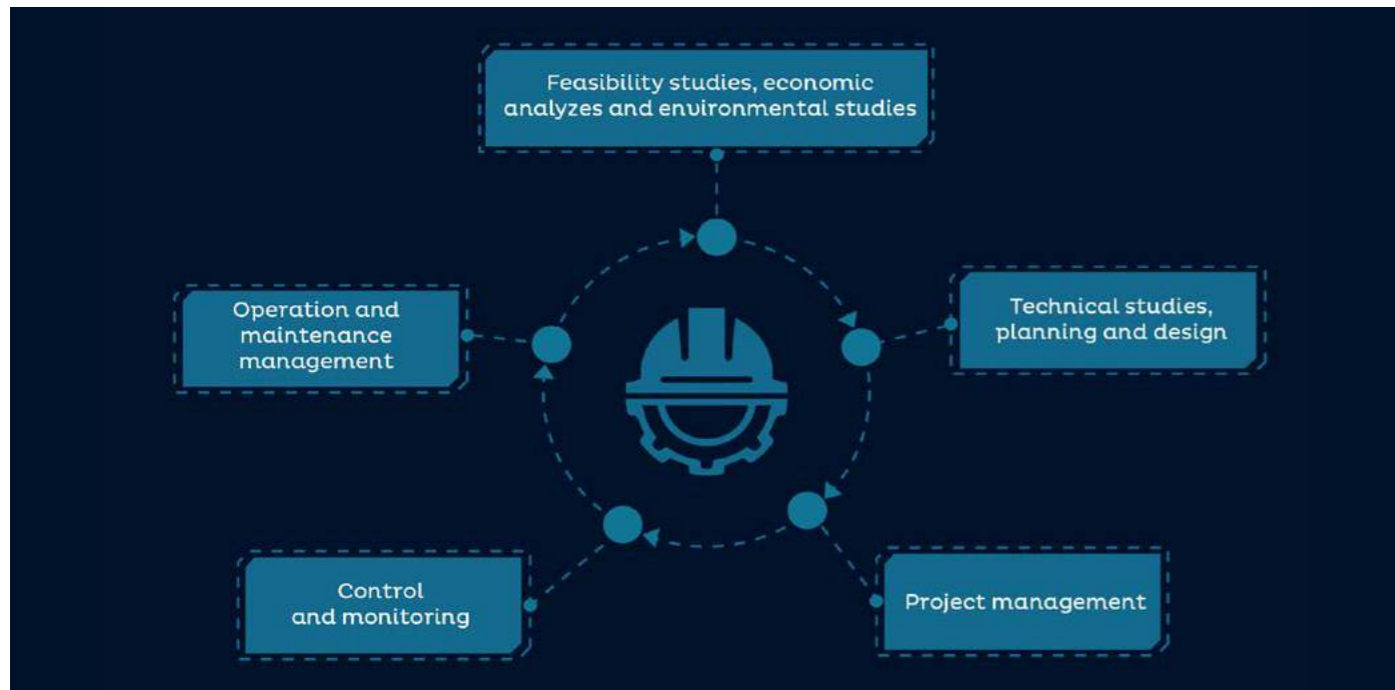
TME has a wide range of complementary resources and skills enabling it to bring a multidisciplinary vision in the implementation of its client projects.

TME specializes in large infrastructure projects. Its field of intervention begins with the execution of sectorial and feasibility studies and extends to the management of assets once the project is completed, through to the preparation of the execution file (technical studies, calculations, plans, etc.) and the monitoring and coordination of works (project management).

Tanger Med Engineering field of activity:

- Management of port and maritime projects;
- Engineering and technical and sectorial studies;
- Management of tertiary and logistics projects;
- Asset management and GIS.

Tanger Med Engineering has extended its scope of action to meet the needs of its customers and partners in Africa.



TME offers to its clients a full range of consulting and engineering services and expertise to meet the unique needs of clients throughout the lifecycle of a project.



## MARKET SECTORS



### PORT AND MARITIME

- Port and maritime facilities
- Bulk, container, tanker and ro-ro terminals
- Marinas and cruise ports
- Soil rehabilitation and dredging
- Coastal protection structures and coastal development



### LOGISTICS AND INDUSTRIAL

- Logistics platforms and dry ports
- Industrial parks and economic zones
- Industrial facilities
- Structures and buildings
- Warehouses and storage facilities



# GOUVERNANCE

## BOARD OF DIRECTORS

Chairman

**Mehdi TAZI RIFFI**

**Mounir EL HOUMA**

Director of the infrastructure division, NOVEC

Directors

**Fouad BRINI**

Chairman of the Supervisory Board, TMSA

**Mohamed ARJOUAN**

TMSA Participations

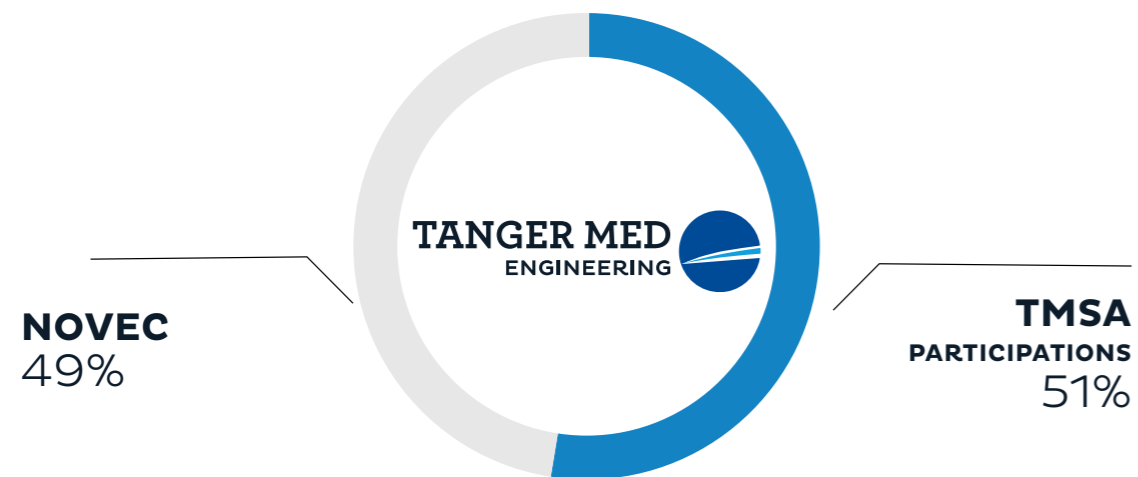
**Taoufiq MARZOUKI ZEROUALI**

NOVEC, represented by its Managing Director

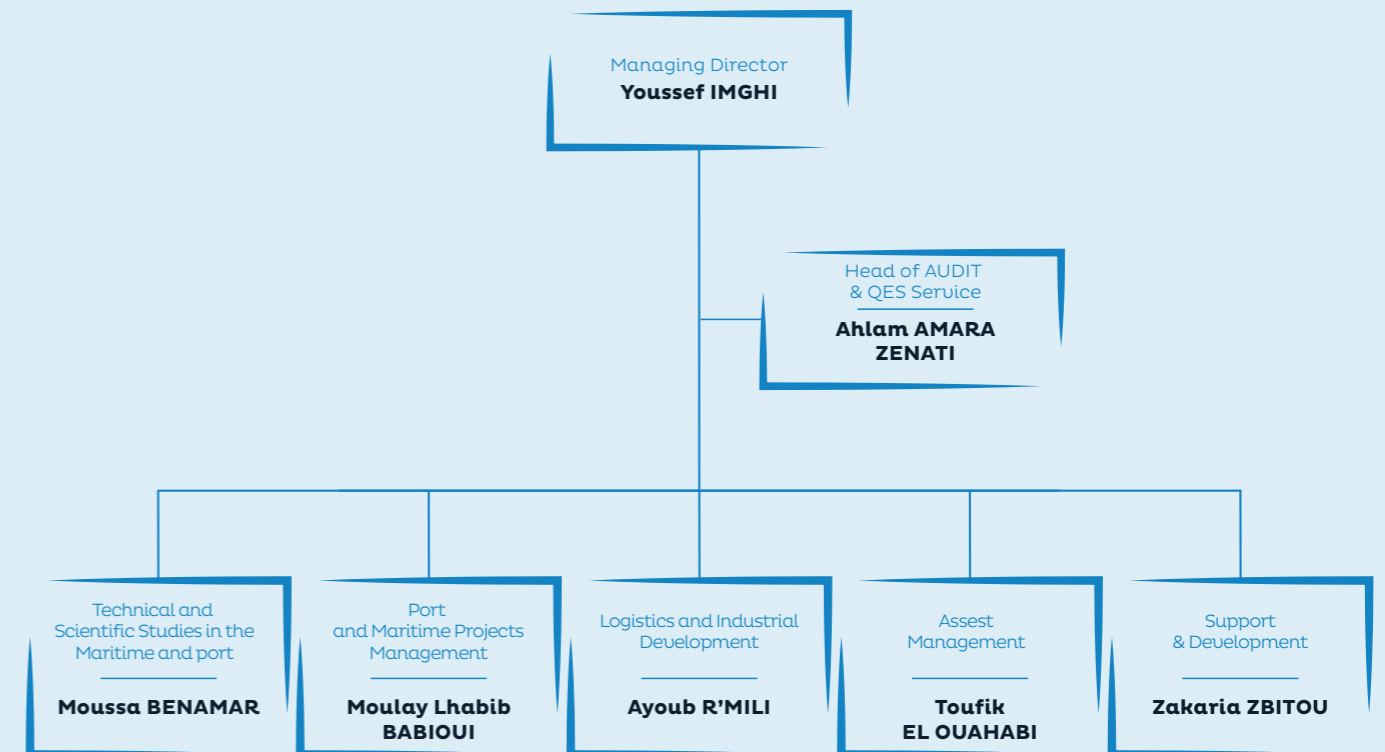
**Youssef IMGHI**

Managing Director

## CAPITAL STRUCTURE



# ORGANISATION CHART



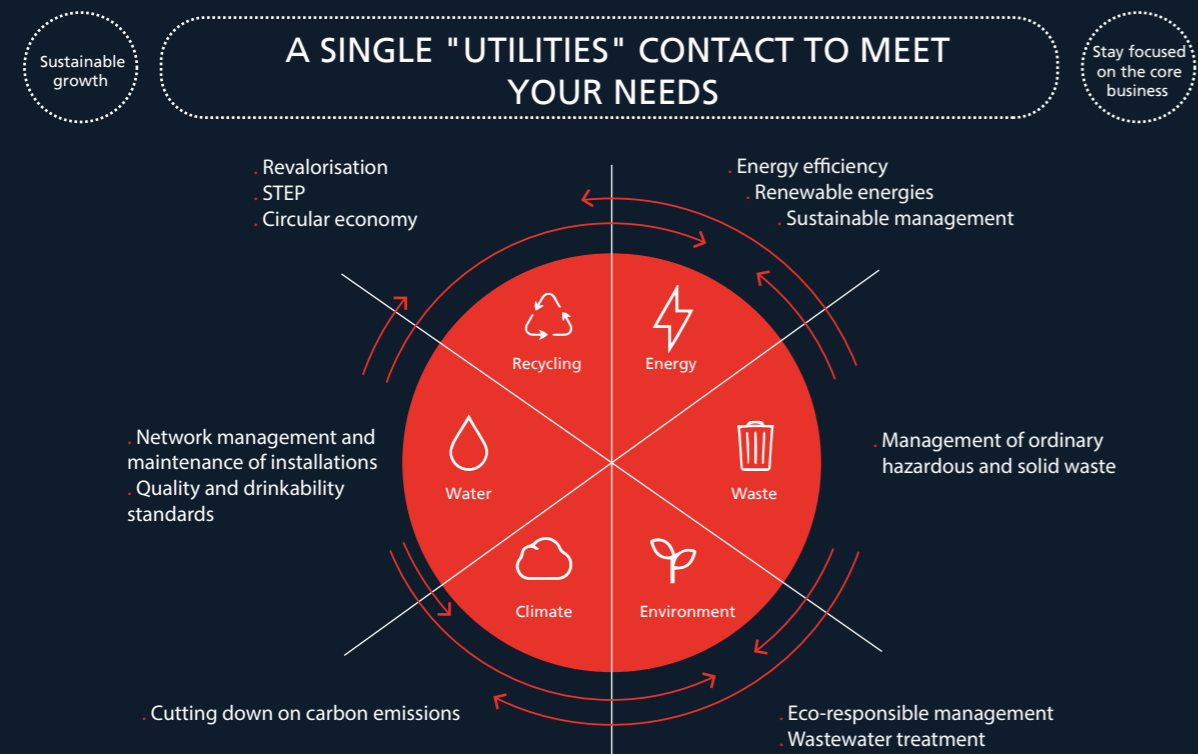
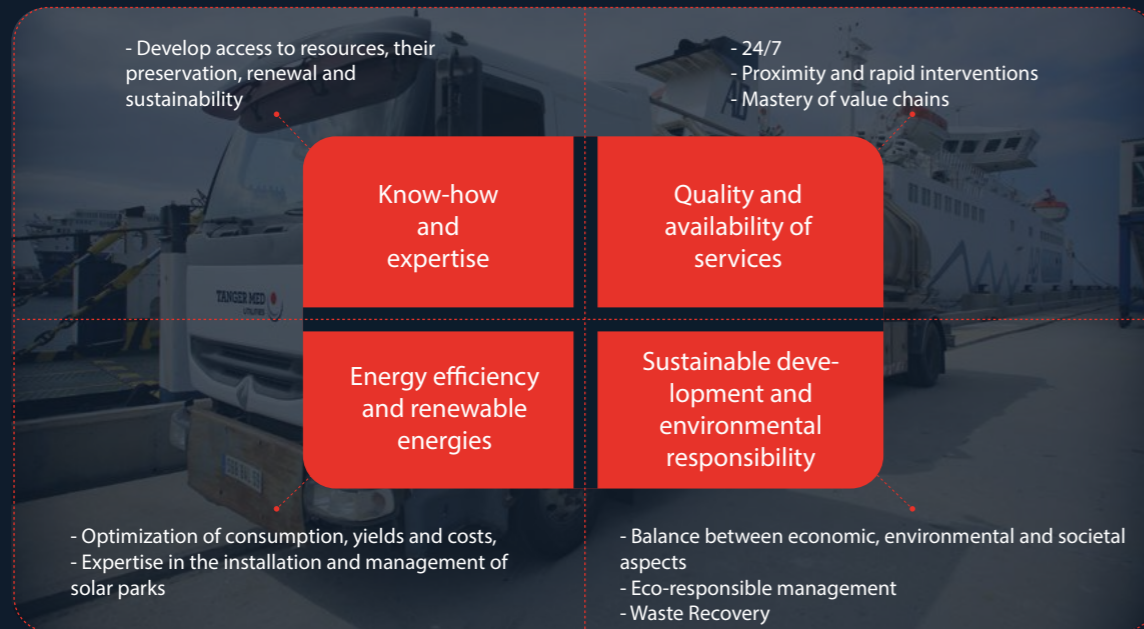


# TANGER MED UTILITIES

Tanger Med Utilities (TMU), a «Services» subsidiary of Tanger Med Group, is the historical and reference service provider for the optimized management of resources within the industrial, logistics and tertiary activity zones developed and managed by Tanger Med.

As a complement to the range of services offered to the companies operating on the site, its mission is to support them in the management of water, energy and waste cycle, following a logic of use and recovery, in line with Tanger Med's commitment to sustainable development and to the environment.

Capitalizing on more than 10 years of experience and supported by institutional partners, Tanger Med Utilities offers its expertise, in these three vital and complementary fields, to a portfolio of reference clients from various business sectors.





# GOUVERNANCE

## BOARD OF DIRECTORS

Chairman

**Mehdi TAZI RIFFI**

Directors

**Fouad BRINI**

TMSA participations

**Mehdi TAZI RIFFI**

TMSA participations

**Loubna GHALEB**

Strategy and Development Director, TMSA

**Anouar EL JABBARI**

Central Support Director, TMSA

**Nawal KHALIFA**

ONEE, represented by its Central Director in charge of the finance division

**Youness HAJJI**

Finance and Commercial Division Director, ONEE

**Abdellah JAHID**

Director of the industrial pole, ONEE

**Abdessamad SADDOUQ**

Director of Investments and Partnerships, ONEE

**Zakaria EL BOUAMRI**

Managing Director

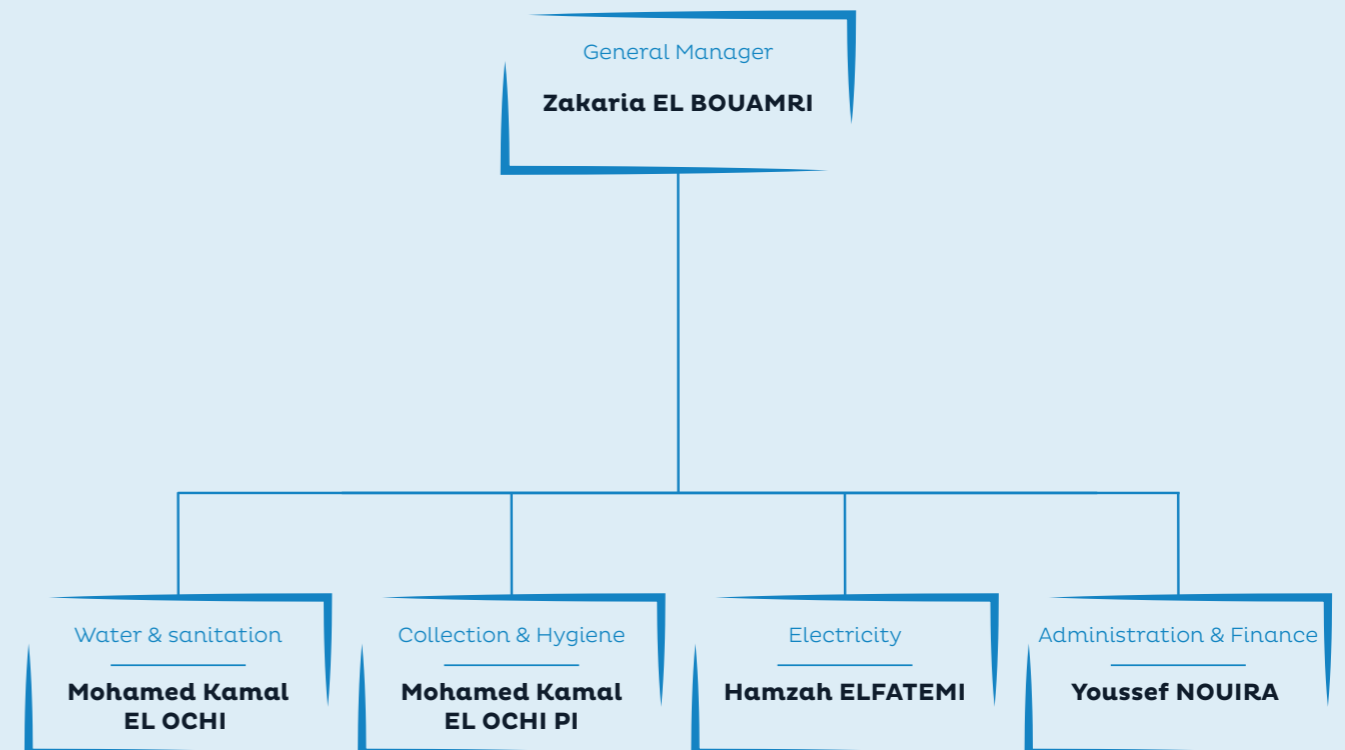
## CAPITAL STRUCTURE

**ONEE**  
44%

**TANGER MED**  
UTILITIES

**TMSA**  
PARTICIPATIONS  
56%

# ORGANIZATION CHART

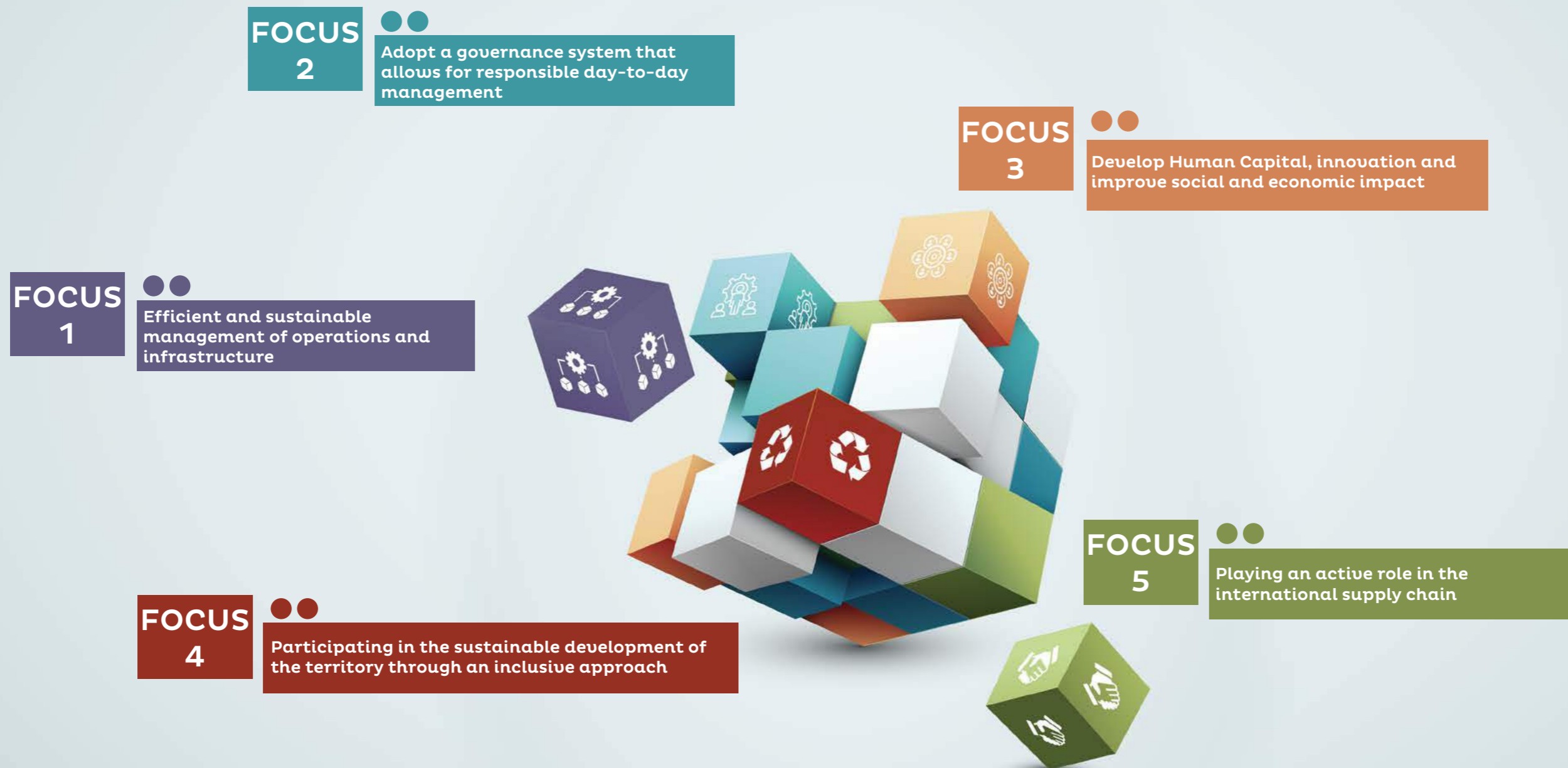




# » CSR APPROACH

## TANGER MED HAS OPTED A CSR APPROACH BASED ON 5 MAIN FOCUSES AND 10 COMMITMENTS

These focuses are deployed through CSR commitments and are based on a detailed action plan and an appropriate governance model. This approach is part of a continuous improvement process and through relevant KPIs





# THE GROUP'S CSR PRIORITIES AND COMMITMENTS



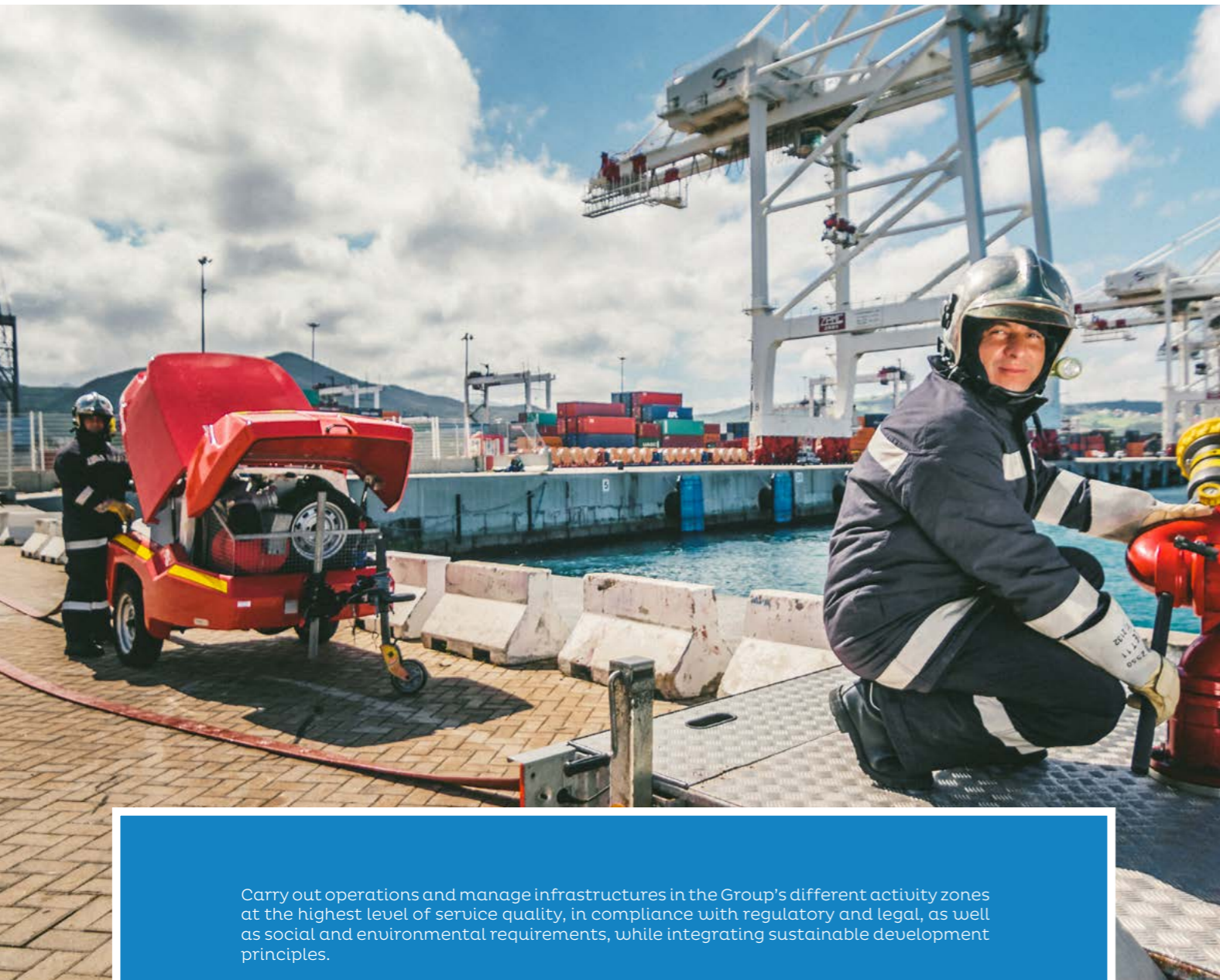
**FOCUS**  
1

●●  
Effectively and sustainably manage operations and infrastructures



**FOCUS**  
2

●●  
Adopt a governance system that allows for responsible day-to-day management



Carry out operations and manage infrastructures in the Group's different activity zones at the highest level of service quality, in compliance with regulatory and legal, as well as social and environmental requirements, while integrating sustainable development principles.

**Commitment - 1**

Carry out operations and manage the infrastructures at the port and in the activity zones at the best level of service quality and in compliance with social and environmental requirements.

**Commitment - 2**

Promote sustainable mobility solutions to connect the port, activity zones and the territory.



Implementing ethical and transparent governance within the group to manage SD issues and stakeholder relations on a daily basis and build an identity and culture rooted in the territory.

**Commitment - 3**

Implementing ethical and transparent governance to manage day-to-day sustainable development issues and dialogue with stakeholders.

**Commitment - 4**

Build an intangible asset around the identity and culture of the group to strengthen lasting relationships with stakeholders and the territory.





**FOCUS**  
3

●●  
Develop Human Capital, innovation and improve social and economic impact



Carry out operations and manage infrastructures in the Group's different areas of activity at the highest level of service quality, in compliance with regulatory and legal, as well as social and environmental requirements, while integrating sustainable development principles.

**Commitment - 5**

Develop Human Capital for the port, activity zones and socio-economic development of the territory.

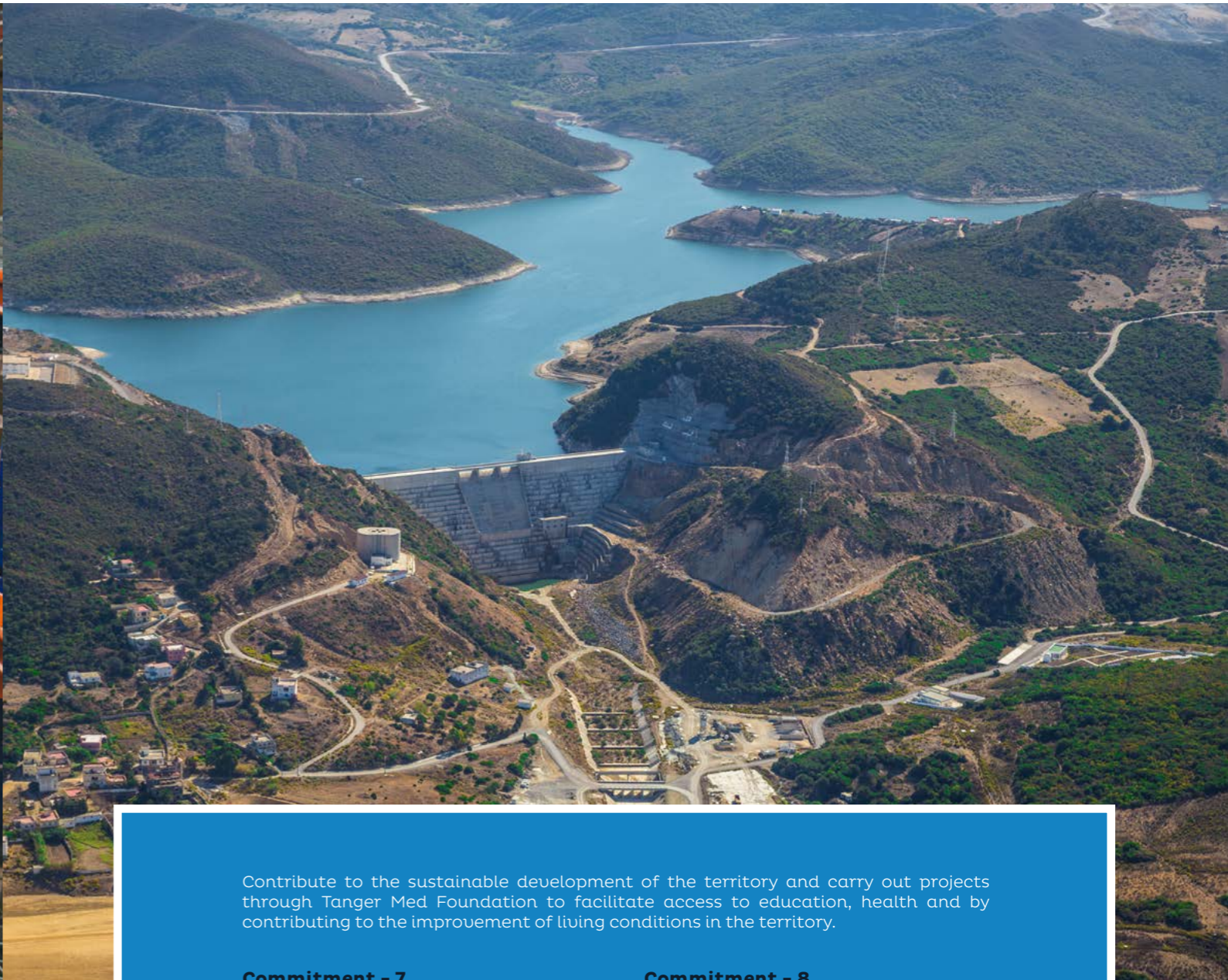
**Commitment - 6**

Make the port and activity zones a resource interface to promote job creation, entrepreneurship, research and innovation.



**FOCUS**  
4

●●  
Participate in the sustainable development of the territory through an inclusive approach



Contribute to the sustainable development of the territory and carry out projects through Tanger Med Foundation to facilitate access to education, health and by contributing to the improvement of living conditions in the territory.

**Commitment - 7**

Contribute to actions aimed at energy transition, the circular economy, climate change mitigation and biodiversity conservation by involving all the stakeholders in the port, activity zones and the territory.

**Commitment - 8**

Facilitate access to education and health and contribute to the improvement of living conditions in and around the port, activity zones and in the territory through the foundation





Play an active role in the global trade by improving Morocco's logistical connectivity and serving as an industrial-port gateway for the continent.

**Commitment - 9**

Improve the logistics connectivity of the territory and strengthen links within the ecosystem

**Commitment - 10**

Develop cooperation with international actors and strengthen presence in international institutions





# TANGER MED FOUNDATION AN ACTION AT THE HEART OF THE TERRITORY

Since its creation in 2007, Tanger Med Foundation has endeavoured to provide relevant and lasting responses to the problems of the populations surrounding Tanger Med port, industrial and logistics complex.

It has worked to create favourable conditions for the emergence of a sustainable development model in the area of intervention in accordance with the strategic orientations of Tanger Med Group in terms of CSR.

The Foundation's vision was born out of a desire to create a new development model where each segment of society can find its own place to contribute to the regional and national effort to create wealth.

A material wealth in the form of improved roads, renovated schools, health centres, cultural spaces, women's cooperatives and IGAs...; but also, immaterial, that which can be read on the faces of local residents celebrating their heritage, their cultures and telling the stories of their ancestors.

### **Commitment, a guarantee of success**

Intervention programs have been refocused on vital sectors enabling direct action to be taken on the daily lives of the population: Education, training, health, socio-cultural development and basic infrastructure. In doing so, the Foundation has created specific and changing forms of social action, multiplied its operating methods and adapted its practices to the specific characteristics of the region...

The history of Tanger Med Foundation thus goes back to more than a decade of human experience, models of success, mobilizing profiles... the essence of its history lies in its irrevocable commitment to accompany women and men in their quest for a better future.

### **A mobilised synergy for sustainability**

The success of sustainable development programs requires the support and convergence of the action plans of all stakeholders. It is worth noting the great progress made in the various municipalities thanks to the involvement and mobilisation of strategic partners: institutions, economic operators, local authorities and associations.

### **Proximity, the approach to be maintained**

Over the years, the Foundation's teams have undertaken a great deal of work in the field in order to better identify the needs of each village and each commune in the various sectors of interest. Follow-up and monitoring mechanisms have been designed and put in place so that we can understand and interact with territorial changes in time.

However, proximity remains the cornerstone that informs strategic choices and structures action plans.

### **Associative actors, it is time for social creativity**

With hindsight, we can see that the creativity of associations is increasing as they mobilise themselves to address local issues, carry out projects of general interest and give new impetus to their communities.

We are witnessing the advent of a new mode of expression and citizen organization. A new generation of young people driven by the desire to be useful, responsible and committed to the causes that concern them: education, environment, art and culture, local products, vulnerable people...

Tanger Med Foundation is proud to have supported the populations to become dynamic actors by making the territory available for initiatives of general interest. The Foundation provides them with the support they need to make their projects effective: funding, methodological assistance, networking, sharing of good practices, etc.

However, Tanger Med Foundation focuses on the projects that promote the involvement of beneficiaries since their participation constitutes a guarantee of the effectiveness of the action implemented.



SOCIAL POLE

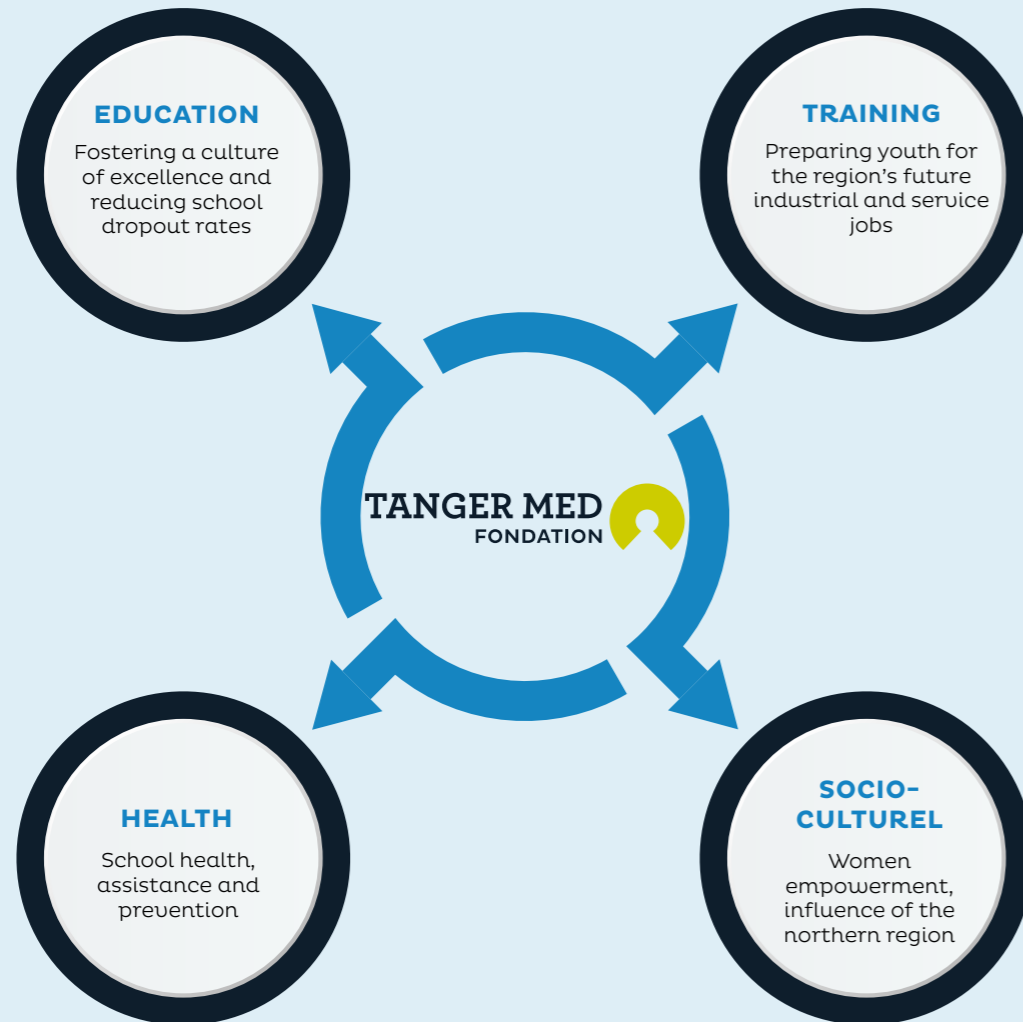


## MAIN GUIDELINES

As a partner of government institutions, local authorities and associations, the Foundation's action is part of a territorial dynamic working together with local players to ensure complementarity and pooling of resources.

Its approach based on proximity, listening and consultation enables its to respond to changes in the area and to carry out local-specific projects.

## STRATEGIC LINES



## 2. Remarkable progress in education

The calling for education is indeed Excellence. This is the reason why the Foundation has made this axis a priority from the start. It is constantly reflecting on how to provide answers to this question: How can we contribute to improving the quality of education?

An examination of the evolution of the sector in the province of Fahs Anjra leads to an appreciation of the main achievements recorded since the launch of Tanger Med port in 2003 till now :

- Creation of new schools: 8 middle schools, 6 high schools including 1 technical high school.
- The 1<sup>st</sup> baccalaureate promotion of Fahs Anjra dates from the year 2013
- Mobilization against dropping out of school through school transport
- Upgrading of 120 schools for the benefit of more than 10,450 students
- Dar Talib and Dar Al Fatate: 6 host establishments
- Ecological schools: 8 schools with the Green Flag label
- Construction of 36 pre-school classrooms (program in launch)
- Tanger Med Grand Prize for Excellence: 60 best baccalaureate holders rewarded

These achievements symbolise a significant gain in interest for the school in the broad sense thanks to the following factors:

Common desire of the various stakeholders to improve the educational level in the Province Fahs Anjra

Mobilization of partners to improve schooling conditions and reduce dropout  
Implementation of action plans taking into account the specificities of the rural environment (geographical, cultural factors, etc.)  
Increasing involvement of parents' and guardians' associations  
Strengthening extracurricular activities for the personal development of students

This year and thanks to the productive partnerships put in place, the schools results have exceeded expectations in Fahs Anjra Province:  
MEN Fahs Anjra Provincial Directorate ranked 1st regional and 2nd national  
94%: Success rate for the baccalaureate exams  
97%: Success rate of young girls in the baccalaureate exams  
General averages in the evolving baccalaureate: More than 17/20  
100%: Success rate in Dar Taleb and Dar Al Fatate youth centres  
Clear improvement in school infrastructure  
Collective mobilization of parents' associations  
Opening of pupils to the outside world through art, culture and sport

## THE YEAR 2019: ACHIEVEMENTS AND NEW CHALLENGES

### 1. Territorial dynamics driven by the Tanger Med structuring project

With the launching of Tanger Med port complex in 2003, the intervention area, which is rural in nature, has gradually experienced a great socio-economic dynamic at all levels. It is expressed through:

- The creation of road, motorway and rail networks allowing the opening up of villages to the public transport,
- The creation of basic services and infrastructure (administrations, health centres, basic amenities, etc.),
- Urban development (construction of housing, relocation and resettlement, etc.),
- The growth of local trade and the creation of direct jobs (Integration of local residents, entrepreneurship, Income Generating Activities, local products, rental, etc.).





### 3. Large-scale basic infrastructure projects

Access to basic infrastructure and local services is one of the fundamentals of preserving equity and human dignity. It guarantees the satisfaction of the basic needs of the target populations and improves their quality of life.

Over the years, the Foundation has undertaken several territorial upgrading projects on several scales. These include program for connection to the drinking water network, development of roads and access to villages, relocation and re-housing of populations, construction and renovation of schools, health centres and socio-cultural centres, creation of tourist offers and environmental projects...

This year, efforts were focused on connecting villages to the drinking water network, which is a basic necessity.

The Foundation pays particular attention to socio-educational infrastructures, in this case those for early childhood, and has joined forces with various partners to undertake a vast program to build pre-school units in the Fahs Anjra Province.



### 4. Youth development program through art and culture

Art and education are complementary insofar as they serve pedagogical objectives. Tanger Med Foundation places great importance on artistic creativity and on opening students' minds to art as a mechanism for personal development and for the promotion of solidarity and coexistence.

The Foundation has launched 4 art workshops for the benefit of rural children. The pilot experiment, which had barely been launched, made it possible to nurture the creativity and imagination of small talents.

## TANGER MED FOUNDATION IS ISO 9001 V2015 CERTIFIED

Tanger Med Foundation maintains the ISO 9001 Version 2015 certification after passing a renewal audit focused on the review of the processes and procedures implemented. Maintaining the certification testifies to the commitment of the Foundation's teams to adopt a continuous improvement approach in order to achieve the predefined objectives of managing sustainable development projects.



## REMINDER OF THE FOUNDATION'S ACHIEVEMENTS

**753**  
Development projects achieved since 2008

**110**  
Development projects achieved in 2019

**316 860**  
Beneficiaries since 2008

**61 560**  
Beneficiaries in 2019

### BOARD OF DIRECTORS

Chairman  
**Fouad BRINI**

**Saad ALAMI IBN JAMAA**  
TMSA, represented by its Legal and Land Director

Directors  
**Mehdi TAZI RIFFI**  
TMPA, represented by its Managing Director

**Mohammed Jamal MIKOU**  
Managing Director

**Jaafar MRHARDY**  
TMZ, represented by its Managing Director





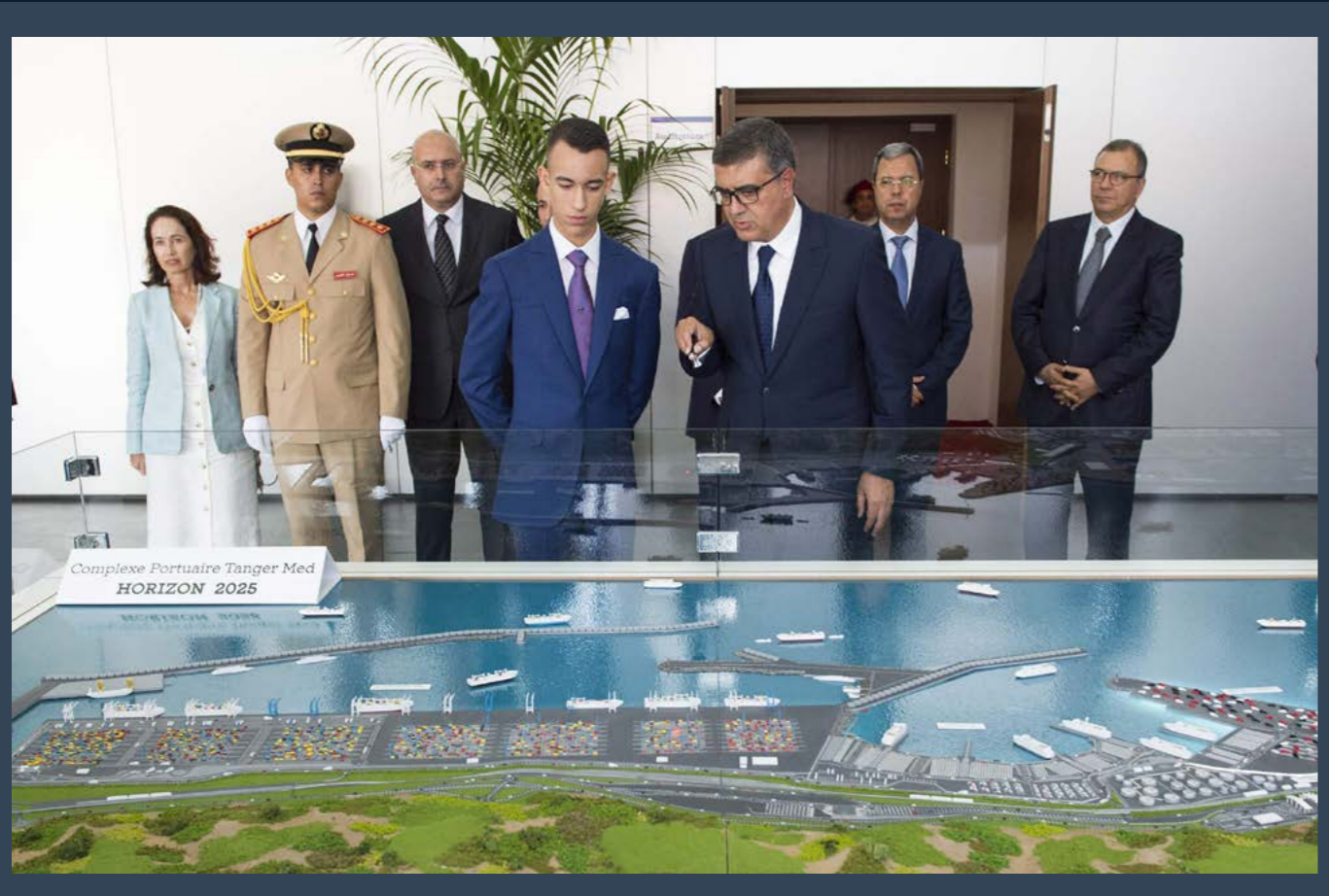
# 2019 RETROSPECTIVE



# TANGER MED GROUP NEWS







## HRH CROWN PRINCE MOULAY EL HASSAN REPRESENTS HM THE KING AT CEREMONY TO LAUNCH PORT OPERATIONS OF TANGER MED 2

On Friday, June 28th, 2019, HRH the crown Prince Moulay El Hassan represented HM King Mohammed VI, launched port operations of the new Tanger Med 2 port, allowing the platform Tanger Med Port Complex become the first capacity in the Mediterranean area.

Tanger Med is the fruit of HM King Mohammed VI's royal vision set out during his 2003 speech revealing his wish to make Tanger Med «an integrated regional development model». Tanger Med consolidates the Kingdom of Morocco's anchoring in the Euro-Mediterranean area and enhances its vocation as a pole of exchange between Europe and Africa, the Mediterranean and the Atlantic, and at the same time reinforces its central role as an active and well integrated partner in terms

of international exchanges and global economy.

«The Tanger Med complex reflects the accomplishment of a strong-willed royal visionary ambition. The implementation site envisioned by His Majesty the King for this project, at the crossroads of maritime routes has proved to be appropriate and relevant » said Mr. Fouad BRINI, President of Tanger Med.

Indeed, Tanger Med is located on the Strait of Gibraltar at the crossroads of the major East / West and North / South maritime routes connecting Asia, Europe, the Americas and Africa.

The additional capacity of the two new Tanger Med 2 terminals is 6 million containers. The total

capacity of Tanger Med is now more than 9 million containers. The extension of the mega port is pursuing the development momentum experienced in northern Morocco.









## LAUNCH OF THE NEW TANGER MED PORT 2

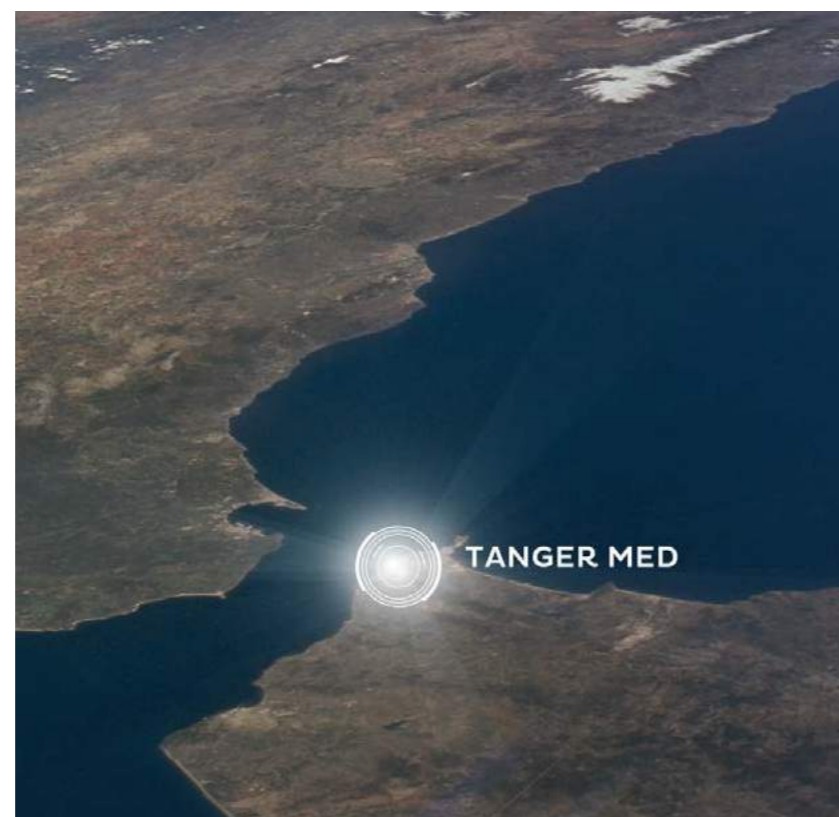


### TANGER MED 1<sup>ST</sup> PORT CAPACITY IN THE MEDITERRANEAN

Tanger Med 2 port represents the third phase of Tanger Med port complex development, additional to Tanger Med 1 and Passagers & Ro-ro port. It corresponds to an infrastructure public investment of 1,4 billion Dollars.

This new port includes two new container terminals with an additional capacity of 6 million TEU containers. It aims to strengthen the position of the Tanger Med port complex as a reference hub in Africa and worldwide for logistical flows and international trade, with a total capacity of more than 9 million containers.

Being Africa's leading port since 2017, Tanger Med has also become the leading port



capacity in the Mediterranean, and is committed to integrating the top 20 platforms worldwide.



### APM TERMINALS, THE OPERATOR OF TC4

The world leader APM TERMINALS is developing the TC4 container terminal in the Tanger Med 2 port under a concession contract.

This is the second terminal operated by world leader AP Moller - Maersk at the port complex.

The TC4 terminal is dedicated to the first global maritime alliance led by Maersk Line. This terminal is the most innovative one in Africa, and incorporates the latest generation of container movement equipment.

The private investment is 1,1 billion Euro for the development, on the quays delivered by Tanger Med, of the container storage platforms, superstructures and terminal management equipment.

The terminal has a quay length of 2000 m, an area of 58.5 HA and equipped with 12 latest-generation cranes capable of accommodating the largest container ships in the world, 30 Shuttle Carriers as well as 42 ARMG's.

### DEVELOPMENT PERSPECTIVES FOR THE 2025 HORIZON

Tanger Med will continue the momentum initiated by a new investment program of 9 billion Dhs.

This program includes projects for the extension of the port's processing capacity and the development of new facilitation zones for freight flows.

These projects aim to provide the logistical solutions needed to support the growth of Moroccan exports, particularly in the industrial and agricultural sectors, as well as to meet the expected growth of TIR (International road transport) truck flows, which are expected to reach 600 000 TIR trucks by 2025.

The Northern region of the Kingdom will experience a new dynamic and accelerated growth thanks to the ambitious new project of the Cité Mohammed 6 Tanger Tech, which development will be in perfect synergy with the port and logistics projects of Tanger Med.



### INTERNATIONAL PRESS TRIPS ON THE SIDELINES OF THE OFFICIAL LAUNCH OF TANGER MED 2 PORT OPERATIONS

On the occasion of the official launch of Tanger Med 2 port operations, Tanger Med organised international press trips during the 28/6 to 15/07 period.

More than 157 journalists from 45 countries around the world visited Tanger Med port for the occasion. This was the opportunity for them to find out about the latest developments of this mega moroccan project, fruit of a royal vision. Tanger Med is the leading port in Africa and with the start of Tanger Med 2 port operations, it has become the 1st port capacity in the Mediterranean.

A very informative programme consisting of presentations, films and visits to the port facilities (Tanger Med 1 port, Passengers and Ro-Ro port and Tanger Med 2 port) was organised for international journalists.



## MEMORANDUM OF ADVANCED COLLABORATION FOR THE IMPLEMENTATION OF TRADE AND PASSENGERS FACILITATION ACROSS THE STRAIT OF GIBRALTAR

HM King Mohammed VI and HM King Felipe VI presided on February 13th, 2019 in Rabat a signing ceremony for a memorandum of advanced collaboration between the Port Authority of Tanger Med and the Port Authority of Algeciras Bay as part of the visit made by the King of Spain to the Kingdom of Morocco.

The two port authorities are located on both sides of the Strait of Gibraltar which represents a central hub of maritime and logistics flows of goods and people between Morocco and Europe, and a major hub for global logistics flows.

In 2018, the flows crossing through the Tanger Med



port amounted to 2 802 108 passengers and 326 773 Trucks.

The significant evolution of trade flows, expected to reach 600 000 trucks by 2025, is driven by both industrial and agricultural export dynamics. As a result, the two port authorities are implementing an adequate framework for facilitation of exchanges between Morocco and Europe.

The areas of collaboration are the following:

- Facilitation of commercial exchanges between the two ports by setting up the regulatory framework between the two port authorities and administrations concerned to ensure faster handling of goods and passenger flows,

- Exchange of data between the two ports through the dematerialization and digitization of all commercial and maritime information relating to the transit of passengers and goods including document processing and traceability,

- Putting in place the «Maritime Bridge on the Strait» through the implementation of a competitive port/maritime/logistics offer, adapted to the needs of the passengers and goods, taking into account the future evolutions of traffic and its seasonality.

This memorandum of collaboration marks a milestone for the development of Morocco - Europe logistics corridors for exporters, importers and passengers of both shores.

## OFFICIAL VISIT OF THE LUXEMBOURG ECONOMIC MISSION CHAIRED BY HRH THE CROWN GRAND DUKE OF LUXEMBOURG

A Luxembourg economic delegation on a mission to Morocco last September, led by HRH Hereditary Grand Duke of Luxembourg, accompanied by HRH Hereditary Grand Duchess, made a stopover on September 25th, 2019 at Tanger Med port. The



delegation was able to discover the port complex, a true logistics hub linking Morocco to Europe.

This economic mission, which was also led by the Deputy Prime Minister and Minister of the Economy, Mr Etienne Schneider, was received by Mr Fouad BRINI, Chairman of Tanger Med.

The delegation consisted of some 60 representatives from several companies in the digital and logistics sectors. The delegation subsequently visited the facilities of the Tanger Med.

## TANGER MED ORGANIZES THE 1<sup>ST</sup> EDITION OF AFRICAN PORTS FORUM

The first edition of «Ports African Forum» was organized in Tangier on July 4th and 5th 2019 in partnership with i-conferences, under the theme «Focus on the new port dynamic».

The event was attended by nearly 400 participants over 2 days from 30 countries and port authorities, including Ministries of infrastructures and transports, government



authorities, port authorities, transport and logistics operators, maritime transport operators, port and maritime experts... to discuss cooperation opportunities and capacity building solutions for ports in the region.

The participation of Tanger Med strengthens its strategic role as a reference hub in Africa. Several keynotes and panels were presented on the

occasion, including that of African ports, accelerators of logistics development: case study of Tanger Med, issues and evolving challenges of port authorities, African ports of tomorrow...

Tanger Med port received the «Ports African Forum» participants on the 2nd day of the event as part of a visit to the port facilities.

## LAUNCH OF A TASK FORCE SERVING AFRICAN PORTS' COMPETITIVENESS

In line with the launch of Tanger Med 2 port operations, Tanger Med has brought together african port authorities from more than 30 countries.

During this event, the port authorities have acknowledged the enlightened royal vision that inspired the continent and which provided Morocco with the largest port complex in Africa and in the Mediterranean region.

This leading position in Africa both in terms of traffic, development model and industrial-port integration, is attracting the interest of many port authorities.

With a total capacity of 9 million containers and



connected to more than 180 ports worldwide and 70 countries, Tanger Med is now the reference hub in the mediterranean serving the competitiveness of african logistics corridors.

In this context, and under Tanger Med's initiative, a Task Force with a digital platform was created. This innovative exchange Task Force in Africa will help sharing experiences between port authorities as well as setting up a strategic coordination around issues of common interest such as: logistical integration between

ports and land corridors, upgrading of port authorities, emergence of new generation ports in Africa, etc..

As a reminder, Tanger Med is the first african port since 2017, ahead of Port Said (Egypt) and Durban (South Africa). Tanger Med 2, it has become the 1st port capacity in the mediterranean, and is moving towards the integration of the top 20 platforms worldwide.



## THE PRESIDENT OF SENEGAL MACKY SALL VISITS TANGER MED PORT

The President of the Republic of Senegal Macky Sall visits Tanger Med port on Thursday, November 14th, 2019.

The Senegalese President was received by Mr. Fouad Brini, Chairman of Tanger Med, accompanied with the Delegated Minister of Foreign Affairs's Minister Mr. Mohcine Jazouli, the Wali of the Tanger-Tétouan Al Hoceima region Mr. Mohamed Mhidia and the governor of the municipality of Fahs-Anjra Mr. Abdelkhalek Merzouki.



A presentation of the industrial port complex, first port in Africa and first port capacity in the Mediterranean has made by Mr. Fouad Brini followed by a visit of the port facilities.

«Tanger Med was the result of the generous vision of His Majesty the King Mohammed VI. The port honors Morocco in its march to the top and positions it as a key player in Africa and around the world. I congratulate the management and the administrators of this flagship.

**Macky Sall**  
President of the Republic of Senegal

## OFFICIAL VISIT OF THE PRESIDENT OF SIERRA LEONE JULIUS MAADA BIO TO TANGER MED PORT

Tanger Med port received on Friday, November 15th, 2019, an official visit from the President of the Republic of Sierra Leone.

Accompanied by an important delegation of senior officials, the President of Sierra Leone was received by Mr. Fouad Brini, President of Tanger Med who made a presentation of the industrial-port complex followed by a visit to the facilities of the Moroccan mega-port.



«Tanger Med is a very impressive project. It is forward-looking and a great asset to the kingdom.

**Julius Maada Bio,**  
President of the Republic of Sierra Leone

## 4<sup>TH</sup> ANNUAL MEETING OF AFRICAN ECONOMIC ZONES ORGANIZED BY THE AFRICA FREE ZONES ORGANIZATION IN ADDIS ABABA, ETHIOPIA

Africa Free Zones Organization organized on November 19th, 2019, at the African Union Headquarters in Addis Ababa, Ethiopia, its 4th Annual Meeting, under the theme "Economic Zones – Accelerator for Industrialization in Africa", with the support of the Department of Trade and Industry of the African Union Commission (AUC).

The meeting was held during the "Africa Industrialization Week", organized by the African Union from the 18th to the 22nd November 2019.

Several international speakers representing international and financial institutions such as UNCTAD, UNIDO, UNECA, AfDB etc. shared during this event their expertise on effective means for economic zones development in Africa. In this respect, various topics related to challenges and trends



of African economic zones were addressed including strategic directions and effective governance model, contribution of economic zones for FDI growth and job creation, importance of logistics competitiveness within economic zones, skills development and training.

The opening ceremony of the Africa Free Zones Organization' 4th Annual Meeting was co-chaired by H.E. Mr. Albert Muchanga the Commissioner for Trade and Industry of the African Union Commission (AUC), Ms. Dagmawit Moges the Minister of Transport of Ethiopia, Mr. Mehdi Tazi Riffi the President of the Africa Free Zones Organisation, along with representatives from official authorities and special economic zones.

Over 220 delegates representing 43 countries

attended this important event, including 60 African economic zones, 30 experts, as well as several representatives of governmental authorities, international institutions and public and private organizations.



# PORT COMPLEX







## CONTAINER ACTIVITY

In last February, APM Terminals Tangier, the first container terminal in Tanger Med port, broke the record of APM Terminals network for unloaded containers before «all fast».

By unloading 34 containers before the boat was fully moored and «all fast» rigging was completed, the terminal surpassed the previous record of 16 containers unloaded before «all fast», held by the port of Tanjung Pelepas (Malaysia).

Tanger Med port now holds the All Fast record. It occurred during the stopover made by Maersk Sarat, a 300-metre long container ship. The operation took place safely and it is the result of the excellent coordination between the port's operation officer, the port authority's pilot and the container terminal which allowed for good time optimization at the stopover and in terms of operations.

## FIRST BULK EXPORT OPERATION OF OLIVE OIL IN 2019

March 22nd, 2019 the bulk and general cargo terminal of Tanger Med port hosted the STOLT OCELOT ship for the export loading of 1 050 tons of bulk olive oil on behalf of the Conserves of Meknes towards the United States.

## EXPORT OF 48 WIND BLADES DURING 1<sup>ST</sup> QUARTER 2019

In the first quarter of 2019, the exports of SiemensGamesa B63 wind blades reached 48 blades for «The Bjerkreim cluster» project - Norway; they were unloaded at the Norwegian port of Risavika and represent the first batch of a total order of 144 blades for this project.



## TANGER MED LAUNCHES THE MULTICHANNEL ONLINE PAYMENT FEATURES ON THE TANGER MED SERVICES PORTAL

As part of its service digitization program dedicated to the logistics community, Tanger Med has set up a new multichannel payment service, allowing operators to pay their bills in dirham for the crossing of the Freight port.

This new payment method offers operators the possibility to pay their bills through the following various channels:

- E-banking (payment on the bank's website)
- M-banking (mobile payment)
- GAB (Automated Teller Machine)

Operators wishing to use this new product must access to the Tanger Med portal and select a basket of credits that they plan to pay. A payment code is automatically assigned to the basket in question. It will be used by the operator to make the payment through the various channels offered.

Once the payment transaction is confirmed, the corresponding payment is recorded and the bills in question are paid. The operators wishing to benefit from this new product must have, if not already, an account on the Tanger Med portal. For that, the attached form must be served and filed from Tanger Med's billing service who will process it.

The procedure is detailed in a guide made available to operators on the Tanger Med Port Authority website [http:// www.tmpa.ma](http://www.tmpa.ma) in the «Downloads» section under the title «Multi-channel payment-Declaring party».

It also includes a detailed description of the payment transactions' consultations performed via these new channels.



## DEMATERIALIZATION OF FREIGHT TRANSIT ON TANGER MED SERVICES PORTAL

Tanger Med pursues improvements related to the facilitation through dematerialization and automation of procedures.

Freight companies can now complete administrative tasks related to the port crossing at Tanger Med through the online declaration and electronic filing of documents for the port authority. In addition to the wider dematerialization of customs declarations, these companies will benefit from a simplification of their procedures and a high level of security for their goods flows:

- Document dematerialization with the electronic signature of the documents (Document integration directly into the portal and simplified declaration through the automated loading Once the payment transaction is confirmed, the corresponding payment is recorded and the bills in question are paid. The operators wishing to benefit from this new product must have, if not already, an account on the Tanger Med portal. For that, the attached form must be served and filed from Tanger Med's billing service who will process it. The procedure is detailed in a guide made available to operators on the Tanger Med Port Authority website [http:// www.tmpa.ma](http://www.tmpa.ma) in the «Downloads» section under the title «Multi-channel payment-Declaring party». It also includes a detailed description of the payment transactions' consultations

performed via these new channels. of the data of the summary declaration of goods with the Customs). This system will reduce and maximize the reliability of administrative procedures relating to the transit of goods.

- Possibility to benefit from the remote taxation service (online via the Tanger Med Portal) with online access to bills.

The dematerialization of foreign trade procedures engaged by Tanger Med makes it possible to improve the competitiveness of Moroccan exports through the port complex.

Tanger Med is the first Moroccan platform of the import/ export flows with a global value processed in 2018 amounts to 317 billions Dirhams.



**Fruit Logistica**  
Berlin / February 6 - 8

## TANGER MED PARTICIPATES IN FRUIT LOGISTICA IN BERLIN

Tanger Med participated in the 27th edition of the «Fruit Logistica 2019» International Trade Fair for Fruit and Vegetables, which was held from February 6th to 8th in Berlin, Germany.

A delegation of Moroccan companies took part in a Moroccan pavilion at this international event in coordination with the Independent Institution for Export Control and Coordination (EACCE).

On the occasion of this event Tanger Med was accompanied with the URTL (The Regional Union of Transport and logistics) and the AMTRI (Moroccan Association of Intercontinental Roads Transport). The main purpose of this participation was to present the export offer in terms of infrastructure and value-added services for the benefit of Moroccan agricultural exports.

## PROOF OF ORIGIN ISSUANCE AT MEDHUB

As part of the facilitation of customs procedures in the Logistics Free Zone of the Tanger Med port, logisticians operating in Medhub can now obtain on behalf of their clients the authorisation to issue proofs of origin.



## TANGER MED PARTICIPATES AT THE NATIONAL FESTIVAL OF BERRIES IN KENITRA

Tanger Med participated in the 3rd edition of The National Festival of Berries, from 27 to 31 March 2019 in Kenitra.

The event is organised under the auspices of the Ministry of Agriculture, Maritime Fisheries, Rural Development and Water and Forests, the



Regional Office for Agricultural Development of Gharb (ORMVAG) and the Moroccan Interprofessional Federation of berries (InterproBerries-Maroc), in partnership with the Chamber of Agriculture of Rabat-Salé-Kenitra Region, under the theme «Red Fruits Sector, a lever for the

promotion of employment and rural development». Tanger Med's participation in this event is part of its positioning strategy as Morocco's leading export port serving Moroccan exports.

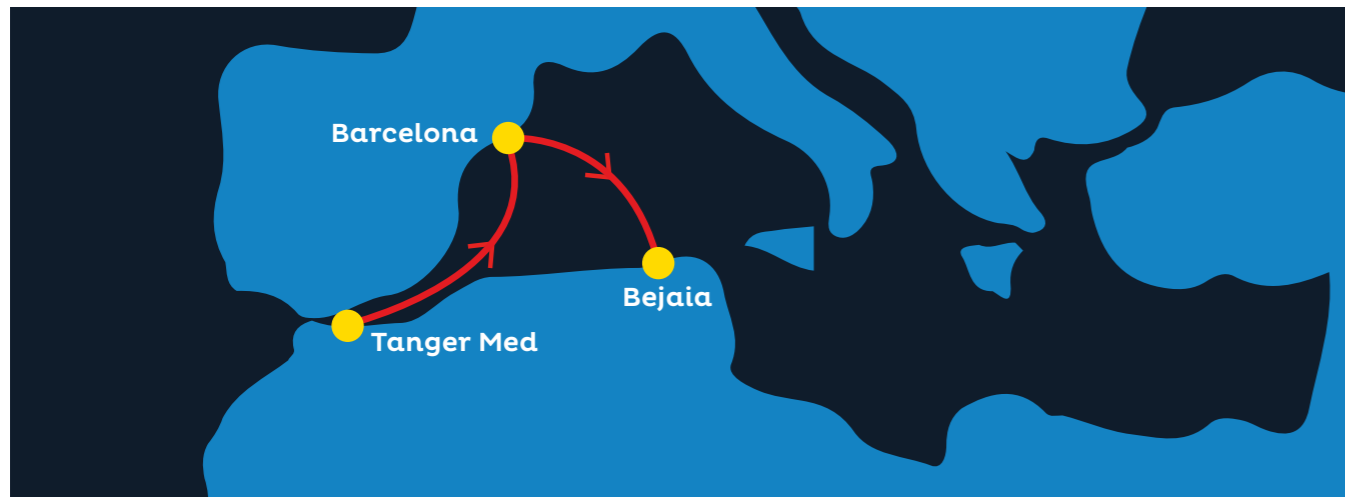


# NEW MARITIME SERVICES



## NEW MARITIME SERVICES AT TANGER MED PORT 1 AND 2

The second TC2 container terminal is hosting a new CMA CGM EUROMAR maritime service (SSLMed Europe Morocco). This service started in April and connects Northern Europe - Tanger Med - Casablanca - Agadir.



## NEW MARITIME SERVICES AT TANGER MED PORT 1 AND 2

Tanger Med Port is connected to the port of Bejaia in Algeria. The service, called "L61 Alger Link" will sail Algeria, Spain and Tanger Med. This service will stop at both TC1 and TC4 Container Terminals.



## TWO NEW CMA CGM SERVICES START AT THE CONTAINER TERMINAL 2 (TC2)

The container Terminal 2 strengthened its maritime service in early November 2019 with the addition of two new CMA CGM services, Guinea Gulf Express and MEREX / SSLMED Red Sea Express.

**Guinea Gulf Express** : is operated by CMA CGM on Tanger Med and links West Africa.



**MEREX / SSLMED Red Sea Express** : is operated by CMA CGM and links Tanger Med port and Jeddah through the Mediterranean and the Suez Canal.





## DHL GLOBAL FORWARDING SETS UP IN TANGER MED LOGISTICS HUB

DHL Global Forwarding, the world's leading 3PL operator, has just signed a contract with Tanger Med to set up its new Africa-Europe Logistics Hub in the Tanger Med Logistics Zone. DHL Global Forwarding will be one of the largest Freight Forwarder to operate at the Tanger Med Logistics Zone.

This hub, with an area of 6000 m<sup>2</sup> has been operational since May 2019. It has become DHL's largest warehouse in Morocco, located at the gateway to its customers' international markets, especially for imports and exports to and from Europe and Africa.

This new logistics hub in Tanger Med will enable DHL Global Forwarding to provide its customers with comprehensive solutions and services such as customs clearance facilitation and supply chain management, in addition to its air, sea and road transport services.

«Thanks to its strategic location, Tanger Med represents a great opportunity for us. Its capacity in terms of multimodal, maritime and road connectivity via the motorway network linked to Casablanca and further South, will allow us to extend and optimise our service offer to our customers» said Christelle Fadel, General Manager of DHL Global Forwarding, Morocco.



## NIPPON EXPRESS SETS UP IN TANGER MED LOGISTICS HUB

Nippon Express, a Japanese international 3PL ranked in the top 5 in the world, specializing in maritime, air, ro-ro and logistics services, has just concluded a contract with Tanger Med to set up its first warehouse in Africa in Tanger Med Logistics Zone.

The installation of this new hub in a warehouse developed by Tanger Med, will serve for multi-sector logistics flows including industry and automotive, and will offer customers solutions for order preparation, storage, labeling, packaging and distribution.

Located at the gateway to international markets, this hub will receive flows of goods from Europe, US and Middle East by sea and road,

then redistribute them to the target markets.

«Tanger Med confirms the relevance of its value proposition for the development of logistics hub for the major players and logistician operators of world renown who choose to settle in the Tanger Med Logistics Zone, to optimize their logistics operations and redistribute to Africa, Europe and America. We are particularly pleased to welcome NIPPON EXPRESS, one of the world's leading 3PL leaders in the Tanger Med platform,» said Rachid Houari, CEO of Medhub.

This new warehouse will be operational in July 2019. The Japanese group Nippon

Express is a global player in the transport and logistics sector. It operates in air, sea, road, logistics, and customs. With over € 15 billion in turnover, the group has more than 56 000 employees worldwide and a network in more than 680 locations in 42 countries.





## JAPANESE KASAI SETS UP IN THE TANGER MED LOGISTICS HUB

KASAI is a world leading Japanese automotive supplier on the Stock Market, producing finishing products for the Renault Nissan alliance and several other OEMs such as Toyota, JLR and Volkswagen. KASAI has manufacturing facilities near its customers in all regions: Japan and Asia / Americas and Europe.

KASAI's main activity will be to manage the import of subcomponents and raw materials coming from Europe and Asia into the MEDHUB's warehouse, and to forward them to the Tanger Free Zone for the final product's assembly. The final product will be delivered to the Renault Tanger plant, as well as to the Renault plant based in France (Maubeuge).



## THE SET UP OF A LARGE RETAIL OPERATOR IN TANGER MED LOGISTICS ZONE

The Tadlaoui Group, one of Morocco's leading large retail, has just set up its African distribution hub in the Tanger Med Logistics Zone.

This project will start its first phase on a 2300m<sup>2</sup> warehouse and will serve Africa.

The Tadlaoui group has production, storage and distribution units throughout Morocco and operates in several business sectors: hygiene products, domestic and automotive products, electronic products and food products.



## TANGER MED PARTICIPATES IN THE 16<sup>TH</sup> SMAP IMMO PARIS EDITION

Tanger Med took part in the 16th edition of the SMAP IMMO Moroccan Real Estate and Lifestyle Fair, held in Paris from June 14th to 16th, 2019. The show was an opportunity to create a link for exchanging information with the Moroccan community living in France, and also in other European countries about the 2019 Marhaba campaign.

Thus, during the 3 days of the show, the visitors had the opportunity to discuss directly with representatives of port to get all the information and documentation necessary for a crossing in the conditions of comfort and safety at the Tanger Med port.



## TANGER MED PARTICIPATES IN THE 21<sup>ST</sup> EDITION OF BARCELONA SIL'S INTERNATIONAL LOGISTICS AND HANDLING TRADE SHOW

Tanger Med took part in the International Exhibition of Logistics and Handling, organized from 26th to 28th June by the Consorci de la Zona Franca in Barcelona. This show is an important meeting for all logistics activities in Europe, Latin America, Africa and the Mediterranean. With a vocation to promote projects in the real estate and logistics sector.

As a global strategic hub,



Tanger Med has presented to professionals the commercial opportunities offered by this port complex, thanks to its strategic geographical position at the crossroads of major shipping routes, to present also the 1st port capacity in the Mediterranean basin and the different zones of activities in particular Tanger Med Logistics Zone backed by the port with value-added logistics services.

On the sidelines of the SIL, Tanger Med led a conference under the theme «Automotive: Logistics in Mobility», where Ahmed BENNIS, International Development Director, was able to present the Logistics «Success Story» of Tanger Med in the automotive sector.



## PARTICIPATION OF TANGER MED IN LOGISMED EXHIBITION IN CASABLANCA

Tanger Med participated in the 8<sup>th</sup> edition of the Logismed trade show from April 09th to 11th, 2019 in Casablanca, under the theme «New Accelerator levers of logistics and trade».



Tanger Med's participation in this show allowed us to present the global offer of services that covers the entire logistics chain for the processing of goods. A booth was hosted during the exhibition period as well as participation in a panel under the theme «Simplification of procedures: a new dynamic for a new era of trade».



## TANGER MED PARTICIPATES IN THE INTERNATIONAL FAIR FOR AGRICULTURE IN MEKNES SIAM

Tanger Med participated in the 14th edition of the International Exhibition of Agriculture of Meknes (SIAM), from April 16th to 21st. Placed under the high patronage of His Majesty King Mohammed VI, SIAM is one of Africa's largest events dedicated to agriculture and agricultural stakeholders. Several national and international participants took part in this event organized around the theme: «Agriculture, lever of employment and future of the rural world».

Tanger Med's participation in this show is part of the positioning of the port as the first Moroccan platform in import and export with a total value processed which amounts to 317 billion dirhams in 2018. Tanger Med has treated in 2018 near 2 million tonnes of products exported by truck and 8 million tonnes of products per container transshipped.

Tanger Med is at the service of Moroccan agricultural exports. The port offers an infrastructure dedicated



to the export of 19 HA composed of several spaces (administrative buildings, living spaces, warehouses, excavation platforms, temperature-controlled physical inspection area (cold positive / negative), double scanner tunnel, sentry boxes and checkpoints ...). The zone can process up to 2100 freight units per day. It allows a dematerialization of the export procedure, fluidity of the treatment of the export truck traffic as well as transit time in 2H.

The Tanger Med logistics zone includes a refrigeration unit with a surface area of 5,500 m<sup>2</sup> and a storage capacity of 35 000 m<sup>3</sup> / 5 500 SKU dedicated to storage, preservation, labeling, packaging and light processing of agro-food products.

The multimodality of ro-ro and maritime (by reefer) transport offers multiple

solutions for exports. Finally, maritime connectivity to 186 ports and 77 countries allows Tanger Med to reach northern Europe in 3 days, North and South America in 10 days and China in 20 days.







## TANGER MED PROVIDES SPECIAL ARRANGEMENTS FOR MARHABA 2019 OPERATION

The aim of Marhaba 2019 was to improve passengers comfort and optimize the transit time through the Tanger Med port to ensure safe and secure crossing.

As a result, several new facilities were put in operations to improve the flow of vehicles upon arrival and departure from Morocco. In this sense, a bridge allowing the physical separation of passenger vehicle flows and cargo was built for a budget of 25 million dirhams.

In addition, eight new sanitary blocks have built at registration and pre-boarding areas as well as children's

playgrounds, while assistance services for people with special needs and human resources have strengthened.

In addition, the port authority released the new version of the website in three languages (French, Arabic, English) [www.tangermed-passagers.ma](http://www.tangermed-passagers.ma) and its mobile application. The platform has allowed travellers to be informed about traffic forecasts in order to better organise their crossing and travel with total peace of mind, obtain the boats departure and arrival schedules and other useful informations.

Other communication tools such as the toll-free number, social media, Tanger Med radio, SMS alerts... have remained operational and available to travellers for continuous information on travel forecasts and the port's situation.

During the 2019 campaign, Tanger Med port was connected to the ports of Algeciras, Motril, Barcelona, Genoa, Savona and Sete. The fleet plan that was deployed consisted of 12 ships with a backing ship during peak periods on the Tanger Med - Algeciras line with a capacity of nearly 43,000 passengers and 10,000 cars a day.

During the arrival phase, a peak was recorded on 3rd to 4th August weekend corresponding to the arrival of 61,197 passengers and 15,601 vehicles. For the return phase, the very busy period from 28th to 31st August

recorded a total traffic at exit of 112,202 passengers and 23,494 vehicles with a peak on August 28th of 34,283 passengers and 7,535 vehicles at Morocco exit.

The waiting times recorded during this very busy period did not exceed an average of two hours.

Tanger Med's results of the 2019 Marhaba operation reached a total transit of 1,544,553 passengers, 439 491 vehicles and 2,935 coaches.

The Marhaba 2019 campaign launched on June 5th and closed on September 15th was conducted in good

conditions, thanks to the involvement of all the operation's stakeholders, particularly the local authorities, the DGSN, the Customs, the sanitary control at borders, the gendarmerie and the local authority, with the coordination of the Mohammed V Foundation for Solidarity.





## TANGER MED STRENGTHENS ITS SERVICE OFFERING TO PASSENGERS BY OPENING A NEW HOTEL OPERATED BY ONOMO

As part of the ongoing efforts to improve the comfort and travel conditions of passengers passing through the port, especially during Marhaba period which entails an important traffic passengers, Tanger Med port is strengthening its passenger infrastructure by opening an ONOMO hotel, in the port complex.

This new hotel is located in the multimodal building «Tanger Med Port Center», comprising both a ferry terminal, a railway station and a coach station, thus allowing accommodating train, coach or vehicle passengers.

With a private investment of 35 million dirhams, ONOMO Hotel Tanger Med spreads over a total area of nearly 4200 m<sup>2</sup> on 2 levels. It has 94 rooms and a capacity of 140 beds.



## SEWS STARTS ITS ACTIVITY AT MEDHUB

The Japanese group, SEWS, specialising in the automotive industry, has chosen to set up its distribution hub within Tanger Med Logistics Zone through the 3PL BOLLORE LOGISTICS.

This new logistics platform will serve as an african redistribution hub for products coming from China, Japan, Hungary and the USA.



## DELIVERY OF 2 NEW RTG TO TC2 OF TANGER MED PORT

The operator of the container terminal (TC2) Eurogate Tanger has reinforced its handling cranes (RTG). Two new RTGs were delivered during the month of August 2019, they will have a lifting capacity of 50 tons and will increase the performance and processing capacity of import/export volumes.

## GATE ACCESS: FULL INTEGRATION WITH CUSTOMS SYSTEM

Tanger Med Zones as a logistics and industrial platform integrated into a performant port platform, provide logistics operators with better competitiveness in terms of distribution chain management (freight cost, port handling, transit time...), quality infrastructures, and integrated logistics with the best international standards. This logistical integration, which meets the fluidity, traceability and security requirements of logistics flows, is based on the use of the GATE ACCESS system allowing the following:

- Management and traceability of goods entering/exiting the free zones



- Management and traceability of inter / intra-zone flows,
- Possibility of extracting relevant statistics on goods flows.
- Reliability and transparency of information exchanges with the different stakeholders (Free zones, Port, Logistics operators, Customs, etc.),
- Cooperation with customs services in the port and free zones.

GATE ACCESS system experienced a major evolution during the last quarter, enabling the process of dematerialization and fluidification of freight unit handling to be accelerated by the automatic integration of the customs declaration (DUM) of flows coming from and to Tanger Med Zones.

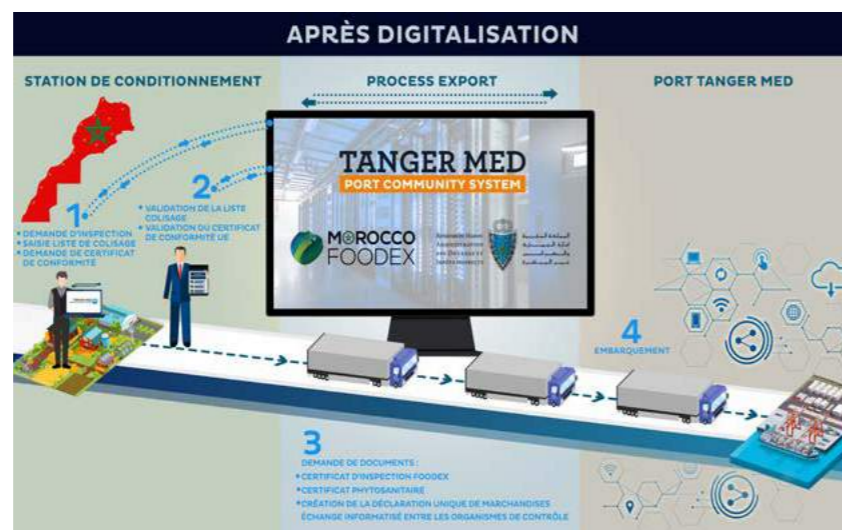


## DIGITALIZATION IN TANGER MED: A NEW STEP FORWARD FOR AGRI-BUSINESS EXPORTS

In the framework of the dematerialization of Tanger Med's service offer through the implementation in its portal «Port Community System» of various solutions to strengthen the logistic competitiveness of exporters, a new milestone has just been reached thanks to the partnership with Morocco Foodex for the facilitation of Moroccan exports of agri-food products.

This new solution will allow a dematerialized management of agri-good's export process, according to the requirements of Morocco Foodex, from the product packaging, storage and manufacturing stations throughout the Kingdom.

For instance, an exporter of citrus fruits from the Agadir



region, will be able, thanks to his access accounts in Morocco Foodex portal or in «Tanger Med Port Community System» to apply for the certification of compliance of his products for export, to consult the control results issued by Morocco Foodex, and to generate in a dematerialized way the inspection certificate of his exports, all from his production site.

Thanks to the automated exchange with control bodies

and border crossing points, including the BADR system of the Customs and Indirect Taxes Administration, the inspection certificate can be automatically sent to obtain the customs clearance for shipment through Tanger Med port.

This solution confirms Tanger Med's ongoing commitment to improving the logistics competitiveness of Moroccan exporters.

## INFORMATION DAY FOR AGRI-BUSINESS AND TRANSPORT COMPANIES IN THE SOUSS-MASSA-DRAË REGION

Tanger Med organized on October 31th, 2019 in Agadir, an information day for agri-business and transport companies in the Souss-Massa-Daraï region, under the theme: «Dematerialization, an important project at the heart of Tanger Med's strategy».

The objective of this day was to present the new digital services implemented by Tanger Med for the benefit of the port community. As part of the dematerialization project of Tanger Med's offer, these services mainly aim at improving customer service, the competitiveness of Moroccan exporters and contribute strongly to the development of the Supply Chain and the evolution of the transport activity in Morocco and on the international scene.

During that day, exporters of agricultural products from the Agadir region attended presentations on several digital solutions, including



the dematerialization of port passage procedures and maritime traffic, the solution for connecting carriers and shipping companies to improve the reservation process of Ro-Ro cargo at Tanger Med and the multi-channel payment.

This meeting was also an opportunity to present the solution with Morocco Foodex for the facilitation of Moroccan exports of agri-food products. This partnership focuses mainly on the digitalization of the technical control service through interaction with exporters and other control bodies via Tanger Med Port Community System.

At the end of the day's programme, Tanger Med representatives presented the project for the development of a logistics platform for fruit and vegetable promotion at the autonomous port of Abidjan within the framework of an agreement signed between Morocco and Côte d'Ivoire. The aim is to better promote the flows exchanged between the two countries, as well as with other countries of the sub-region. The project involves investments in the construction of temperature and atmosphere controlled logistics warehouses as well as exhibition and promotion.





**KONECRANES**  
Lifting Businesses™

## KONECRANES HAS WON AN ORDER FOR T16 RUBBER TYRED GANTRIES (RTG) FOR THE CONTAINERS TERMINAL (TC3) OF TANGER MED 2 PORT

In November 2019, Konecranes won an order from Tanger Alliance/TC3 for 16 Rubber Tired Gantries (RTG) with a lifting capacity of 40 tonnes, lifting containers 1-over-5 high and 7 container rows wide plus truck lane.

The new RTG will be equipped with the Auto-steering feature and Auto-TOS Reporting.

According to KONECRANES, This order will be delivered to containers terminal (TC3) by mid-July 2020.



## EXPORT OF THE FIRST PSA CARS MADE IN MOROCCO FROM THE PORT OF TANGER MED PORT

The first PSA train carrying the new «Peugeot 208» manufactured at the Kenitra plant was unloaded on October 22, 2019 at the vehicles terminal of Tanger Med port for various export destinations.



MINERVA

## MINERVA BUNKERING START ITS BUNKERING ACTIVITY AT THE HYDROCARBONS TERMINAL OF TANGER MED 1 PORT

AEGEAN has undergone a restructuring process in 2018 through a merger and acquisition with the MERCURIA group.

AEGEAN now operates under the name of MINERVA Bunkering, a 100% subsidiary of MERCURIA, one of the largest private companies in the energy and commodities sector.

Minerva Bunkering started its activities at Tanger Med port in the 4th quarter of 2019 and aims to capture more traffic in order to position Tanger Med port as a strategic bunkering player in the Strait of Gibraltar.



## FIRST IMPORT OPERATION OF SHEET METAL COILS FOR PSA KENITRA

During the fourth quarter of 2019, the bulk and miscellaneous goods terminal of Tanger Med port handled the first arrivals of sheet metal coils destined for the PSA Kenitra plant.

This importing activity of sheet metal coils comes in addition to that of Renault Melloussa plant, which has been operational since 2012.



## ORGANIZATION OF THE 2<sup>ND</sup> AFRICAN CONGRESS OF MARITIME PILOTS ACMP 2019

The Mediterranean Professional Association of Maritime Pilots (APMPM) organised jointly with AMPA (African Maritime Pilots' Association) and IMPA (International Maritime Pilots' Association) the second African Maritime Pilots' Congress ACMP2019 under the theme: «Maritime piloting, between challenges and adaptation for the port development of an emerging Africa».

In partnership with Tanger Med, the event was organised from 14 to 16 October at the Tanger Med Port Centre and was attended by more than 200 speakers over 2 days. More than 60 port authorities representing 20 countries participated in this congress such as the port of Mombasa in Kenya, the port of Dar Es Salaam in Tanzania, the port of Victoria in the Seychelles, the ports of Calabar Lagos and



Warri in Nigeria, the port of Bata in Equatorial Guinea, the Suez Canal in Egypt, the port of Dakar in Senegal, the port of Abidjan in Ivory

Coast, the port of Banjul in Gambia, the port of Jebel Ali in the United Arab Emirates, the port of Salalah in Oman etc.

The conferences were led by 18 African and European international experts in the port and maritime sectors,

and dealt with topical issues in nautical port management such as the optimization of calls, «Just on time», the gigantism of ships, quality and insurance etc...

On this occasion, Mr. Mohamed Rafouk, deputy major pilot at Tanger Med port, was elected as president of the AMPA (African Maritime Pilots' Association).



Texla

## TEXLA IN SET UP IN THE LOGISTICS ZONE OF TANGER MED PORT

The Swedish group TEXLA has set up its advanced warehouse for the automotive sector in the Logistics Zone of Tanger Med port, operated by the subsidiary Medhub.

This warehouse will be dedicated to the storage and distribution of the laminated textile products manufactured by TEXLA in its European plants and will enable the group to respond more quickly to the needs of its customers.



medhub  
TANGER MED

## THE PORT LOGISTICS ZONE OF TANGER MED PORT STRENGTHENS ITS GEOGRAPHICAL CONNECTIVITY

In terms of geographical connectivity, the Logistics Zone of Tanger Med port recorded in 2019 an exchange with nearly 100 countries (in Import/Export) instead of 86 countries in 2018.

New country destinations have thus been added with which the companies based in Medhub exchange their goods. Among the new countries: Australia, Benin, Djibouti, Ecuador, Gambia, Togo, Norway, Czech Republic, Ukraine, England...



# INDUSTRIAL PLATFORM





## VARROC LIGHTING SYSTEMS CELEBRATES THE OPENING OF ITS FACTORY IN MOROCCO

The new factory VARROC LIGHTING SYSTEMS was inaugurated in Tanger Automotive City. With presence of Minister of Industry trade and Digital Economy Mr Moulay Hafid ELALAMY, the chairman of Tanger Med Mr Fouad BRINI, the chairman of Varroc Mr Tarang JAIN, the CEO of Varroc Mr Stéphane VEDIE and the Wali of Tanger-Tetouan-Al Hoceima region, Mr Mohamed MHIDIA.

The production started at the beginning of February 2019. The plant produces headlamps and rear lights for its current and future customers in Morocco, Spain and France.

This very modern plant includes a 12 000 metre administration offices and



a 2 000 square metre engineering and development centre including optical, electronics, mechanical design and validation laboratory departments for products, as well as a maintenance and technical assistance centre for tools. However, this is only the first

phase of the project, the second phase of an additional 14 000 square metre area has already been planned and launched. It will be completed this year. This global project is expected to create around 650 jobs by 2024 and represents an investment of 45 million Euros.

VARROC LIGHTING SYSTEMS employs over 7 400 people worldwide. It operates in 17 countries and has capacities on every continent where vehicles are produced.

## THE 6<sup>TH</sup> EDITION OF TANGER MED AUTOMOTIVE MEETINGS FAIR AMT

Under the High Patronage of His Majesty King Mohammed VI, the Moroccan Association for Industry and Automotive Construction (AMICA) organized in partnership with the Ministry of Industry, Investment, Trade and Digital Economy (MIICEN) and the Moroccan Agency of Investments and Exports development (AMDIE), the 6th edition of Tanger Med Automotive Meetings Fair (AMT), held from 6 to 8 February 2019 in Tangier under the theme «Anticipated Convergence Towards Ecosystem Objectives 2014-2020».

Automotive Meetings Tanger-Med is a flagship event for the Moroccan automotive industry and is a podium of opportunities and sector's excellence exchange. Its objective is fostering partnerships between principals, equipment



manufacturers and subcontractors, and to stimulate the emergence of strategic alliances leading to progress and development for the sector.

The implementation of the first and the second manufacturers in Morocco (Renault, PSA) opens a wide range of opportunities for operators in the sector. In fact more than 50 plants Greenfield Equipment Rang 1 are under construction. They will ensure convergence towards ecosystem objectives, job creation, deep local integration, high export performance.

For this 6th edition, there are more than 150 major operators of the automotive industry from countries of various continents (Germany, Austria, South Korea, Spain, France, India, Italy, Japan, Malaysia, Morocco, Mexico, Portugal and Romania) who met in Tangier. A city symbolizing the growth of the automobile industry, with a high-level port and industrial infrastructure (Tanger-Med Port, Tanger-Med Renault industrial complex) and a mature and dense productive companies, including worldrenowned equipment manufacturers.





## START OF CONSTRUCTION OF MEBANT-PERLA PROJECT

The Romanian group MEBANT, which specializes in insulation foam processing for cars since 1985, has started the construction of its site in Tanger Automotive City, with an investment of 7 million euros in the first phase and whose services will be intended for Renault and the equipment manufacturers installed in free zone, this new site of 15,000 m<sup>2</sup> should create nearly 100 jobs in the long term.



## START-UP OF THE TI AUTOMOTIVE PROJECT AT TANGER AUTOMOTIVE CITY

TI Automotive will install a fuel system and fuel additive manufacturing plant at Tanger Automotive City for an investment of € 16 million on a 17,000 m<sup>2</sup> area. Eventually, the plant will create nearly 267 jobs.



## MARTUR FOMPAK GROUP SETS UP AT TANGER AUTOMOTIVE CITY

Founded in 1985 and one of the largest producers of car seats in the world, the Turkish group MARTUR FOMPAK has decided to set up on a Tanger Med building in Tangier Automotive city with a surface of 20 000 m<sup>2</sup> with about an investment of 10 million euros that will ensure the creation of 695 jobs.



## SIGNATURE OF AN AGREEMENT BETWEEN THE FACULTY OF SCIENCES AND EVERIS TETOUAN SHORE

The Faculty of Sciences of Tetouan and the Spanish-Japanese holding company of the multinational «Everis Morocco» offshoring, located in Tetouan Shore, have signed an agreement for the long-term recruitment of 300 laureates.

Signed by the Faculty's Dean, Abdellatif Moukrim and the General Manager of Everis Morocco Fred Sabbah, the agreement provides for the launch of a training program that leads to the hiring of the first promotion of 25 laureates from the Faculty,

within the framework of the Hispano-Japanese giant's expansion plan.

Part of the multinational «NTT Data Company», Everis is positioned in the top 10 international IT services companies, with 70 000 employees across 15 countries and a turnover of 700 million Euros. The holding company uses on Tetouan Shore as its main offshoring platform for Southern Europe, with the aim of expanding its activities throughout North Africa and the Middle East.



## VALEO SETS UP IN TANGER AUTOMOTIVE CITY

On May 3rd, 2019, Valeo inaugurated its new industrial site at Tanger Automotive City.

Bringing together all of Valeo's production activities in Morocco, this new industrial centre, which covers a total area of 137,000 m<sup>2</sup>, currently more than 40,000 m<sup>2</sup> of production space, has two

buildings: the first, already operational since 2017, is dedicated to the production of lighting and wiping systems; the second, started in mid-May 2019. The centre also hosts the production of thermal systems (radiators, ventilation systems, engine cooling systems...) and driver assistance systems (steering wheel controls).

The Valeo group has a worldwide turnover of 14 billion Euros



## EXTENSION OF TE CONNECTIVITY WITH A NEW UNIT AT TANGER AUTOMOTIVE CITY

TE Connectivity, the world leader in sensor and connectivity solutions, inaugurated its new production unit in Tanger Automotive City on June 19th, 2019. This project came to support the solutions' offer of the Industrial and Commercial Transport (ICT) division of the company in the rapidly growing EMEA region.

The company opened a distribution centre in 2012 at Tanger Med Logistics Zone, its first production unit in 2015 in Tanger Free Zone, and with its success built its newest unit, which activity began in December 2018.

The new unit specialises in plastic injection, component assembly and technical wiring for the EMEA industrial and heavy truck market.

- Turnover: **13,4 Billion Dollars**
- Total number of employees: **80 000**.
- Foot print: **104 Factories** around the world (**38 AMERICAS, 44 EMEA, 22 APAC**)







## ELECTROPLAST SETS UP IN TANGER AUTOMOTIVE CITY

The Galvanoplast group chose Tanger Automotive City for its first international installation. Electroplast is the Moroccan subsidiary of the French group Galvanoplast, a multinational company dedicated to surface treatment and anticorrosive treatments. It specialises in electrolytic galvanizing, phosphating, cathodesis painting and lamellar coatings. The company Electroplast will be working in the automotive sector to serve among others, the «Metal Stamping» ecosystem.

This project required a total investment of 134 million DHS, it will create 100 direct jobs.

The total surface area of the Electroplast plant is 20,000 m<sup>2</sup> and the covered area is 8212 m<sup>2</sup>. The Galvanoplast Group in Figures:

- Turnover: **24 Million Euros**
- Overall employee number: **230**
- Foot print: **3 factories** in France



## FINNISH MOLD MANUFACTURER, SABRISCAN OY LTD, SETS UP IN THE INDUSTRIAL PLATFORM OF TANGER MED

SabriScan is a Finnish growing company founded in 1998, specialised in the manufacture of molds internationally. SabriScan is changing the operating methods of the international mold industry towards a new and innovative concept in the world of mechanical engineering.

The competitive advantage of the company is a single business model said to be scalable, in other words, profitability increases by increasing sales. This model relies on a solid business model based on global delivery, local customer service, high quality enhanced by LEAN methods, delivery reliability, engineering expertise and significant manufacturing capability.



## PARTICIPATION OF TANGER MED ZONES AT THE GLOBAL AUTOMOTIVE COMPONENTS & SUPPLIERS EXHIBITION IN STUTT GART

Tanger Med Zones participated in the Global Automotive Components and Suppliers 2019 exhibition, which took place over an area of over 50,000 m<sup>2</sup> with more than 25,000 visitors and 900 exhibitors from over 90 countries worldwide.

The show features the participation of several highperformance plastic compound, composite and resin manufacturing companies, manufacturing partners, complete brake systems, powertrain components, HVAC systems, hydraulic solutions, suspension technologies, rubber products, transmission components, etc.

Global manufacturers of car parts and components gathered at the show to learn about new market trends, and to show the direction of development of the automotive industry.



## PARTICIPATION OF TANGER MED ZONES IN THE 53<sup>RD</sup> EDITION OF THE PARIS AIR SHOW - LE BOURGET

Tanger Med Zones participated in the 53<sup>rd</sup> edition of the Le Bourget trade show, which took place from June 17 to 23, 2019.

This participation presented Tanger Med as a preferred destination for investments in the aerospace industry and as a competitive production platform near Europe.

The Paris International Air and Space Show Le Bourget, confirms its status as the largest event in the world dedicated to the aerospace industry. SIAE hosted a record number of exhibitors with more than 2,450 companies attending, more than \$ 140 billion in contracts signed this year, more than 316,000 visitors and 2,700 journalists. During the week, they were able to discover many spaces and events, such as «Business Plane» and the «Paris Air Lab», an area entirely dedicated to research, innovation and foresight.





## TANGER MED ZONES CO-ORGANIZES THE 6<sup>TH</sup> EDITION OF THE AUTOMOBILE SUBCONTRACTING SHOW ORGANIZED IN TANGER FREE ZONE

Tanger Med Zones co-organizes the 6th edition of the Automobile subcontracting show, held from 25th to 27th September, 2019 at Tanger Free Zone.

On this occasion, Tanger Med was presented as a preferred destination for investment in the automotive industry and as a competitive production platform near Europe.

Tanger Med Zones is developed on an area of nearly 2,000 Ha, half of which is dedicated to the automotive sector, the Tanger Med Industrial Platform, which houses nearly a hundred



automotive suppliers, provides evidence of the automotive industry boom that is currently taking place in the Kingdom. Industrial exports recorded in the Tanger Med industrial platform in 2018 generated 80 billion DH, of which 62 billion MAD for the automotive sector. The equipment manufacturers installed in Tanger Med Industrial Platform in addition to supplying the two car manufacturers Renault and PSA they supply several other European manufacturers. Tanger Med offers competitive advantages: industrial parks

with the best standards, a first-rate port infrastructure and above all maritime connectivity to many markets around the globe.

The show, which took place within Tanger Free Zone over an area of more than 5400 m<sup>2</sup>, was attended by more than 200 exhibitors.



## CONTITECH IN TANGER AUTOMOTIVE CITY

ContiTech is one of the world's largest suppliers of technical elastomer products and a specialist in plastics technology. The company develops and produces functional elements, components and systems designed for mechanical and industrial engineering, the mining industry, the automotive industry and other important industries.

As an integral part of Continental, the ContiTech division, is a major supplier of many technical products and considered a specialist in plastics technology with approximately 41,000 employees in more than 40 countries and a turnover of almost 6.3 billion euros (2018).

The ContiTech industrial project planned at Tanger Automotive City, in Tanger Med industrial platform, will develop and manufacture automotive cooling systems (HVAC) and will employ more than 100 people. The project covers a total area of 5500 m<sup>2</sup> for an investment of 3.6 million Euros and will deliver the Moroccan market as well as southern Europe.



## PORTUGUESE BUSINESS MISSION IN TANGER MED ZONES

Tanger Med Zones, in collaboration with the Portuguese Moroccan Chamber of Commerce and Industry, received a delegation of Portuguese businessmen operating in various sectors such as the automotive, mechanics, logistics and construction.

The purpose of the mission is to seek partnership and investment opportunities to strengthen business relationships. In this respect, Tanger Med Group was presented. Indeed, the leading industrial-port complex in Africa handles multi-modal traffic of containers, trucks and vehicles and is connected to more than

180 ports worldwide, backed by a comprehensive industrial platform, which counts over 900 companies and 75,000 jobs on a surface area of 2000 HA, in different sectors such as automotive, aeronautics, logistics, textile and trade.





## SEALYNX INTERNATIONAL SETS UP IN TANGER AUTOMOTIVE CITY

SEALYNX INTERNATIONAL (GMD Group) inaugurated on November 20th, 2019, in Tanger Automotive City its new automotive sealing systems production site for a total investment of 24,5 million USD.

The inauguration ceremony took place in the presence of the Minister of Industry, Trade, Investment and Digital Economy Mr. Moulay Hafid ELALAMY, the President of Tanger Med Mr. Fouad BRINI, the President of GMD Group, Alain Martineau and the Wali of the Tanger-Tetouan-Al Hoceima region, Mr. Mohamed MHIDIA.

After 11 years of presence in Tanger, SEALYNX AUTOMOTIVE MOROCCO, a subsidiary of SEALYNX INTERNATIONAL (GMD

Group) is intensifying its local presence with the opening of a new 12,600 m<sup>2</sup> plant in order to meet the growing needs of local car manufacturers, first among which are RENAULT and PSA, two major customers of the GMD Group.

SEALYNX AUTOMOTIVE MOROCCO is the first supplier of automotive sealing systems to implement EPDM profile extrusion technology in Morocco, which reinforces its leading position for the local market and aims at exporting to the automotive markets of Southern Europe.

This new plant will enable the creation of more than 180 jobs by 2022.



## PARTICIPATION OF TANGER MED ZONES IN THE 6TH EDITION OF THE MIDEST MAROC EXHIBITION

Tanger Med Zones participated in the 6th edition of the MIDEST MAROC, trade show for industrial subcontracting and machinery, equipment and services for industry, held in Casablanca from October 30th to November 2nd, 2019. Different industrial sectors were represented at this trade show: Machinery & Tools, Subcontracting, Plastics, Services, Electronics and Metallurgy etc...

More than 220 exhibitors from Morocco, France, Spain, Italy, Poland, Austria, Portugal, Luxembourg, Great Britain, China, Turkey, the Netherlands and the Czech Republic took part in this edition to meet about 5,000 qualified and professional visitors of different nationalities.



## THE 2<sup>ND</sup> FORUM ON THE ROLE OF INDUSTRIAL ZONES AND FREE ZONES IN ATTRACTING INDUSTRIAL INVESTMENTS AND DEVELOPING EXPORTS

Tanger Med Zones participated on Wednesday, December 4th, 2019 in the 2nd forum on the role of industrial zones and free zones in Tanger. This participation supports its positioning as the first industrial platform in Africa with 8.3 billion USD of industrial exports realised, and to present its strategic role in attracting foreign direct investment.

Organized under the high patronage of His Majesty King Mohammed VI, this forum attracts



industrial investments and contributes to the development of exports, with the participation of businesspersons and high officials from about 15 Arab countries.

The forum aimed at encouraging exchanges between businesspersons representing different Arab countries, and providing investment projects and

successful experiences in free, and industrial zones at the Arab and international levels.



## TETOUAN PARK PARTICIPATES IN THE CONSTITUTION OF THE TETOUAN FORUM FOR SMALL AND MEDIUM SIZED ENTREPRISES (SME)

Tetouan Park participated on November 1st, 2019 in the creation of the Tetouan forum for SMEs.

The event took place under the presence of the Mayor of Tetouan, the Director of the Chamber of Commerce and Industry of Tetouan, the Vice President of the Chamber of Commerce of Tangier, as well



as several economic actors of the Region.

The event was a great success and brought together a wide range of actors. More than 100 investors from all over the region of Tetouan-Tanger-Al Hoceima from different sectors of activity to discuss the economic situation of the region and business

opportunities.

After the intervention of the head of TetouanPark, various exchanges took place and about ten investors expressed their interest in this area which they described as a "promising park giving rise to various development opportunities".



# SERVICES







AFRICAN SECURITY EXHIBITION & CONFERENCE

## CIRES TECHNOLOGIES PARTICIPATES AT THE 1ST AFRICAN SECURITY FAIR IN MAROC ASEC ' AFRICAN SECURITY EXHIBITION AND CONFERENCE”

Cires Technologies participates in the 1st edition of the ASEC Expo « African Security Exhibition and Conference ». It's represents the reference event for all the players in the security and safety industry around the world.

Before all, ASEC Expo is a platform for exchanges: ideas, knowledge, experiences, information and demonstrations on equipment and new technologies to support security policies.

During this exhibition, Cires Technologies was able to advance its expertise and knowledge in the field as well as its latest innovations and to develop partnerships with Moroccan and international operators.



## RENEWAL OF ISO 9001 VERSION 2015 AND ISO 27001 CERTIFICATION

Cires Technologies has obtained the renewal of the ISO 9001 version 2015 certification. Which reaffirms its commitment to quality by contributing to the group's strategy and the requirements of its customers.

In order to guarantee the continued development of its Cloud business, Cires Technologies has successfully re-certified ISO 27001 as a hosting company for IT platforms in its data center, which ensures alignment of organizational values of the company and its business objectives, in the information security management process on which Cires Technologies is committed.



## OBTAINING CISCO FIRST CERTIFICATION

At the beginning of this year, Cires Technologies consolidated its partnership with CISCO via a new «Premier» certification, as part of the collaboration in the field of IT. This certification distinguishes and rewards partners who have obtained the Express Foundation, Express Collaboration, or one of the Cisco Architecture Specializations.





**SOCIAL**







## CHORAL WORKSHOP OF MELLOUSSA

Pilot experience in the area: 22 children from the Melloussa community centre.

Partnership, Melloussa Association for local development.



20 students from Omar Ibn Khattab community school, Khmiss Anjra Municipality After the initiation phase, children learn the art of painting through the works of the greatest artists (school, inspiration, technique...).

The children studied the works of the great Moroccan artist Saâd BEN SEFFAJ. The artist honoured the school with his presence during a visit and delivered a solemn speech to the children about his beginnings, his passion and his inspiration.

Partnership, The National Institute of Fine Arts of Tetouan (INBAT)



## TAGHRAMT SCHOOL THEATER WORKSHOP

25 students from Taghramt College.

Partnership, University Action Association of Tangier.



## READING/ WRITING WORKSHOP OF JOUAMÂA

20 students from Al Yassamine school, Jouamâa municipality Reading/writing workshop: Games around books / play for read / read for play .



## TANGER MED CRAFT DAYS

Participation of 360 future bachelors from the Fahs Anjra province in the Tanger Med craft days. A dozen of Tanger Med Group executives presented their academic and professional backgrounds. The goal was to create vocations and guide young people towards excellence.



## STRUCTURING EDUCATIONAL PROJECTS

**School transport** : Renewal of partnership agreements with the 7 municipalities of Fahs Anjra allowing the transport of 4 150 students/day



## “ ABBAS JIRARI LIBRARY ” IN THE TETOUAN PREPARATORY CLASSES

The Tanger Med Foundation supported the Association of Former Students of Fkih Daoud High School to set up a public library in the Preparatory Classes Centre in Tetouan.

The project was the result of a shared desire to encourage engineering and other scientific students to undertake their personal development and cultural diversification through reading.

The centre now bears the name of “Abbas Jirari Library”, Dean of Moroccan Literature and Member of the Kingdom Academy.

The inauguration of the library took place in the presence of Dr. Jirari, President of the University Abdelmalek Essaidi, the Director of the Regional Academy of Education and Training and local elected officials.

Dr. Jirari praised the efforts of all partners and encouraged young people to return to reading in progressive decline in the massive presence of multimedia.



## DAR TALIB AND DAR AL FATATE YOUTH CENTRE

Dar Talib and Dar Al Fatate Youth Centre, Renewal of partnership agreements with the 6 schools for the benefit of 474 people.



## TAGHRAMT ECOLOGICAL SCHOOL

Green Flag-labeled school since 2015

- Improve the schooling conditions in rural areas
- Teach children the best ecological practices
- Raise children’s awareness of the protection of the environment

The Foundation supports 6 schools from the Fahs Anjra Province in obtaining the Green flag label.





## MEDICAL CARAVANS IN MELLOUSSA AND JOUAMÂA

Two medical caravans in Melloussa and Jouamâa municipalities, 2 620 beneficiaries.



## DISTRIBUTION OF HEARING AIDS

Contribution to a hearing aid distribution operation for 20 hearing impaired students in the Fahs Anjra province.



## NATIONAL PROGRAM «ECOLOGICAL SCHOOLS»

The Tanger Med Foundation supported this year several primary schools in the framework of the national program «Ecological Schools» in partnership with the Mohammed VI Foundation for the environment and the Provincial Directorates of National Education.

Today, 7 schools have the Green Flag label thanks to the efforts of all the stakeholders including students.

These actions have led to a real awareness of environmental issues among the youngest populations. The emphasis has been placed on good environmental practices in sustainability (Preservation of natural resources, renewable energies, recycling and waste management, solidarity actions...).

With the support of teachers and the involvement of the directorates, the programme contributes to the improvement of school results and acts on the personal development of pupils.



## BAKERY AL MOUTAWASSIT COOPERATIVE

Support of fifteen young people from the Municipality Ksar Al Majaz in the creation of a local bakery.



## DALIA'S CLEAN BEACH PROGRAM – 2019

Since 2015 and in parallel with Tanger Med Group's environmental approach, the Tanger Med Foundation has been taking care of Dalia beach as part of the national «Clean Beaches» program initiated by the Mohammed VI Foundation for the Protection of the Environment.

The program includes the development of the beach, the installation of sanitation and leisure facilities, cleaning and waste management equipment in addition to environmental awareness actions carried out during the summer season. The beach has been labelled «Blue Flag» since 2016 as recognition of the efforts put in by all stakeholders.

This program enables to offer a job to over 150 young people



from Ksar Al Majaz municipality during the summer season from June 15th to September 15th of every year.

Teams comprising instructors, health assistants, lifeguards, security agents, cleaning agents... are mobilised throughout the season for a clean beach. Among them, several students from the region volunteer and therefore benefit from this opportunity to finance their university studies.



## UNDERWATER SEABED CLEANING CAMPAIGN – DALIA

As part of its sustainable development strategy, the Tanger Med Foundation has supported the Fnideq Champions Association for underwater fishing in the organisation of the 2nd edition of the underwater seabed cleaning campaign for the Dalia coastline, Ksar Al Majaz municipality in preparation for the 2019 summer season.

The action mobilised more than 300 people, including 100 divers, who worked to extract plastic and organic waste and the remains of fishing nets.

Some 120 children came to benefit from awareness workshops.





## PROGRAM FOR THE CONNECTION OF DRINKING WATER NETWORK OF TANGER MED NEIGHBOURING VILLAGES TO THE PORT COMPLEX

After a first experience that generated great satisfaction among the population of Dalia and El Haoumma villages, the Foundation is launching, in partnership with the Fahs Anjra Province, the rural municipalities and the ONEE, a program for the connection to the drinking water network of the Tanger Med's neighbouring villages, on a radius of 7 Km around the complex.

The program is spread over 2 phases and will benefit more than 1,023 households in 17 villages in the municipalities of Ksar Al Majaz and Taghramt.



## CONSTRUCTION OF LOUYED MOSQUE

The Tanger Med Foundation has signed a partnership agreement with the Ministry of Habous and Islamic Affairs for the construction of the Louyed mosque in Ksar Al Majaz municipality.

With a budget estimated at 5.2 M dhs, the project includes the demolition and reconstruction of the mosque that will start in July.



## #B7ARBLAPLASTIC: A COLLECTIVE MOBILISATION AGAINST PLASTIC WASTE

This summer, the Tanger Med Foundation focused its programme on the national campaign "A plastic-free sea" or "b7ar bla plastic" in partnership with the Mohammed VI Foundation for the protection of the environment.

The campaign aims to mobilise a maximum of young people, especially children, against the pollution of the seas and oceans by plastic waste.



## DISABLED PEOPLE PROGRAM: ENJOY THE BEACH SAFELY

This year, Tanger Med Foundation has implemented a program to support disabled people and facilitate their access to the beach in the best conditions combining pleasure and safety.

The program includes the following aspects:

Infrastructure giving access to water with ramps and guardrails allowing autonomous swimming under the constant supervision of instructors;

- Parking reserved for vehicles belonging to people with special needs
- Umbrellas reserved for people with special needs
- Sanitary services for people with special needs



- 4 main accesses with walkways to facilitate traffic

- Wheelchairs and amphibious chairs Mobilization of a team of specially trained instructors to support disabled people from the car park to the facilities and during the bathing time.

The program has been very popular with the international press, indeed it focused on a vulnerable category of people who do not have access to the beach and is deprived of any seaside activity. Many national and international media

covered the programme such as Al Jazeera, Al Hurra, Al Ghad Al Mochrek, Dijlah TV, France 24, Euronews, SBS News, and VRT News. The programme has been widely shared on social networks generating more than 3 million views.

By collaborating with local associations in this programme, Tanger Med Foundation has set up an inspiring model for the inclusion of people with special needs.



## TANGER MED'S AWARD FOR EXCELLENCE

As part of the 6th edition of the Tanger Med Grand Prix for Excellence, the Foundation rewarded the best graduates of the intervention area.

During the award ceremony of the Tanger Med's Award for Excellence, a review of the educational projects implemented by the various strategic partners in the area was presented.

With the launch of Tanger Med

port in 2003 and thanks to the mobilisation and involvement of the various stakeholders (Regional Academy of Education and Training of Tangier-Tetouan, Fahs Anjra Province, local communities, local authorities, parent and guardian associations of students, APDN and Tanger Med Foundation...), the education sector has experienced a significant improvement in Fahs Anjra Province:



- Provincial Directorate MEN Fahs Anjra ranked 1st regional and 2nd national (2018-19)
- 94%: Success rate for baccalaureate exams (2018-19)
- 97%: Success rate of girls in baccalaureate exams (2018-19)
- Overall average grades for the Baccalaureate in evolution: More than 17/20 (2018-19)
- 100%: Success rate in Dar Taleb and Dar Al Fatate (2018-19) centers
- Increasing involvement of student's parents in school life
- Clear improvement of school infrastructures
- Strengthened extracurricular activities for the personal development of students.

## TANGER MED'S AWARD OF FINE ARTS

On July 26th, Tanger Med Foundation awarded the Tanger Med's Award of Fine arts to the best students-artists of the National Institute of Fine Arts majoring in comics, plastic arts and design.



## COMPETITION FOR IDEAS FOR THE TANGER MED'S AWARD FOR EXCELLENCE

Tanger Med Foundation works to promote art among young people and support students-artists in their conduct of artistic projects.

This year, Tanger Med Foundation has launched in collaboration with the National Institute of Fine Arts of Tetouan a competition for ideas with students for the creation of Tanger Med's Award for Excellence.

Mr Yassine HMICHANE is the winning student of the competition who has managed to best promote the vocation of Excellence.

The announcement of the competition's results took place during the award ceremony of the Tanger Med's Award for Excellence.



## BLOOD DONATION OPERATION - TETOUAN SHORE

The Tanger Med Foundation helped to organise a blood donation operation in Tetouan Shore, a division of the Tanger Med Group, the Tetouan Blood Transfusion Centre and the Sourire Association of blood donors. The donors are mainly employees of companies installed in the park in addition to the students from the Institute Specialised in Offshoring Trades (ISMO).



## DISTRIBUTION OF TEXTBOOKS AND SCHOOL SUPPLIES - M'DIQ-FNIDEQ PREFECTURE

The Foundation has contributed in collaboration with the Association of Former Students of Lycée Fkih Daoud to the distribution of textbooks and school supplies operation for the benefit of middle and high school students of the M'diq-Fnideq prefecture for the start of the school year 2019-2020.

Over 400 school boys and girls have benefited from the donation to date. This action helps students from disadvantaged backgrounds who find it difficult to continue their studies.





## DALIA BEACH LIBRARY AWARDED THE "LALLA HASNAA TROPHY FOR A SUSTAINABLE COASTLINE"

On November 13<sup>th</sup>, 2019, at the Hassan II International Environmental Training Centre in Bouknadel, the award ceremony for the 3rd edition of the Lalla Hasnaa Sustainable Coastline Trophies was held under the presidency of Her Royal Highness Princess Lalla Hasnaa.

The Dalia Beach Library was awarded as one of the best national initiatives taken for the protection of the coastline under the category of «Education and Youth».

The Dalia Beach Library is a public reading space open to summer visitors. The environmental awareness workshops, as well as the books and encyclopaedias dealing with ecological phenomena, have made the Library a prime space for exchange and environmental education.

It should be remembered that from its inception, the library has been particularly popular with the general public and through the world press.

As usual, at the end of each summer season, all the books were donated on behalf of schools.



## PROGRAMME TO SUPPORT THE SOCIOPROFESSIONAL INTEGRATION OF PEOPLE WITH SPECIAL NEEDS

In line with the Tanger Med Group's CSR strategy, the Tanger Med Foundation launched this year a programme to support the socioprofessional integration of people with special needs.

The programme provides support for people with special needs through discovery and socialization internships within Tanger Med group. This immersion will enable young trainees to gain autonomy and open up to the workplace.

To this day, two partnership contracts have been signed with associations in the region to accompany 2 interns (Deaf-mute and Down's syndrome).

Tanger Med Foundation is currently reflecting on how to expand this approach through the group's various subsidiaries and to raise awareness among economic operators located in Tanger Med's different activity zones.



## ART WORKSHOPS: FOR THE PERSONAL DEVELOPMENT OF CHILDREN

After a first experience in 2018-19, Tanger Med Foundation has agreed to expand its action dedicated to the personal development of children through art with the launch of 8 art workshops in schools in the zone.

Through workshops dedicated to choir, Andalusian singing, painting, reading/writing and theatre, a space of discovery and development is created for children. In addition to the school, supervision by art professionals and collaboration with local associations allow the pupils to benefit from an approved educational approach and to discover their passion for art.

At the same time, Tanger Med Foundation has signed a partnership agreement with Mohammed VI Foundation for the Promotion of Social Works of education and training on a programme aimed at integrating students from the Khmiss Anjra Commune into the artistic workshops of the Tetouan Sociocultural Centre.

The partnership aims to facilitate access to art and culture for the children of the commune by benefiting from the socio-cultural structures and artistic offers present in the region.



## HOSPITALITY CENTER : DAR AL FATATE MELLOUSSA

Tanger Med Foundation responded positively to the pressing request of the Melloussa Charity Association to renovate the obsolete buildings of the Dar Al Fatate Hospitality Centre in Melloussa.

Indeed, the Tanger Med Foundation undertook the project of fitting out and equipping all Dar Al Fatate facilities in order to guarantee the start of the school year and the accommodation of 140 young girls in the best possible conditions.

In addition to equipment, the project included the following work: waterproofing, plumbing, window and door repairs, wall covering and painting, etc.



## ECO-SCHOOLS: THE EMERGENCE OF A COMMITTED AND RESPONSIBLE COMMUNITY

This year, Tanger Med Foundation has supported Aghattass, Bni Hlou, Bni Ouassine and Al Yassamine schools in their «Ecological Schools» projects in partnership with Mohammed VI Foundation for the Protection of the Environment and the Provincial Directorates of National Education.

Thanks to the efforts deployed, the 4 schools are today labelled "Green Flag". The involvement of students and the commitment of teachers reveal a progressive awareness of environmental issues among the new generation.

With this new acknowledgement, the number of schools awarded with the support of Tanger Med Foundation has risen from 3 to 7 schools in the intervention area.



## PLATFORM FOR THE PROFESSIONAL INTEGRATION OF YOUNG PEOPLE FROM FAHS ANJRA

The professional integration of young people is one of the areas to which the Foundation pays particular attention.

A partnership agreement has been signed with the Fahs Anjra Province and the National Agency for the Promotion of Employment and Skills ANAPEC for the creation of a platform dedicated to the support of young people from the Fahs Anjra Province in search of employment.

The platform has opened its doors to young people looking for work: Integration into the local job market or entrepreneurship (self-employment, income-generating activities ...).

Tanger Med Foundation took charge of the platform's development and equipment work and mobilized an operating budget for a period of 2 years.





# 2019 ACTIVITY REPORT



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## 2019 PORT ACTIVITY REPORT

**THANKS TO TANGER MED 2, THE PORT COMPLEX REACHES A NEW MILESTONE WITH MORE THAN 4.8 MILLION CONTAINERS GROWING BY +38%, AND MORE THAN 65 MILLION TONS HANDLED.**

### CONTAINER TRAFFIC UP BY + 38%

Following the operational start of Tanger Med 2 port, a total number of **4 801 713 TEU\*** containers were handled at the port complex during the year 2019, representing an exceptional progression of + **38%** compared with the same period in 2018.

### VEHICLE TRAFFIC: THE 500 000 THRESHOLD OF NEW VEHICLES HANDLED IS REACHED

**500 465 vehicles** were handled on the two vehicle terminals of Tanger Med port in 2019, representing a growth of + **5%** compared to the previous year. The figure includes: **380,784 Renault vehicles**, of which **349,050** are for exports, and **112,857** vehicles handled at the common user terminal.

The year 2019 was marked by the start of PSA vehicle exports through Tanger Med port from the Kenitra plant.

### TRUCKS TRAFFIC INCREASES

**357,214** trucks were handled in 2019 at Tanger Med port, a growth of +**9%** compared to 2018. Exports are mainly driven by industrial and agri-food products.

### PASSENGER TRAFFIC REMAINED STABLE

Passenger activity remained stable during 2019 with a transit of **2,775,402 passengers (-1%)** and **697,324 vehicles (+1%)** compared to 2018.

### LIQUID AND SOLID BULK TRAFFIC ON RISE

Liquid bulk traffic grew by +**7%** compared to 2018. It recorded a total traffic of **6,349,154 tons** of hydrocarbons handled. Solid bulk traffic recorded a total of **258,340 tons** handled, an increase of +**2%**, mainly due to the traffic of steel coils and wind turbine blades.

### GROWING SHIP TRAFFIC

In 2019, **14,305 ships** called at Tanger Med port, up +**7%** compared to 2018. Thanks to the implementation of an optimised ship call management system, Tanger Med port welcomed nearly 800 mega-ships (over +299 metres in size), up by +**9.9%** compared to the previous year.

### NEW FACILITIES IN THE PORT LOGISTICS ZONE

In 2019, **10** new operators have started their activity in the Tanger Med port logistics zone, including international players such as DHL, NIPPON EXPRESS, and KASAI.

All of these achievements confirm Tanger Med's position as the prime platform serving the Moroccan economy and as a major logistics hub for global trade.

\*TEU: Twenty-foot Equivalent Units

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## 2019 TANGER MED ZONES ACTIVITY REPORT

### INDICATORS OF TANGER MED ACTIVITY ZONES

- **125** New industrial projects on all Tanger Med's activity zones in 2019
- **510 Million USD** of new investment and **11 570** corresponding jobs
- **8,8 Billion USD** of exports from the Tanger Med Industrial Platform

### PERFORMANCE IN ACTIVE SECTORS

Business volume coming from the activity zones of Tanger Med Zones is up **6%** compared to 2018 and amounted to **8,8 Billion USD** in 2019. The corresponding sector performances are :

- **6,4 billion USD** for the automotive sector, up 4% compared to 2017, linked to the performances recorded by the sector thanks to the combined evolutions of Renault Tanger Med exports and manufacturer sourcing (Renault, Ford, PSA ,. .)
- **1,4 billion USD** for the dedicated Logistical Zone

- **700 million USD** for other industrial sectors, notably textiles and aeronautics

In terms of logistics flows created (including trucks and containers), they also increased by 7.5% and amounted to 304 224 units in 2019 (compared to 281 491 units in 2018) across all the activity zones of Tanger Med industrial platform

### NEW PRIVATE INVESTMENTS

The year 2019 was marked by the setting up of 125 new projects in all of Tanger Med's activity zones, which represent private investments of 510 million USD and 11 570 new jobs.

These projects include in particular the Indian group Varroc Lighting Systems, a world leader in automotive lighting systems, the French group Valeo, the Martur Fompack group, one of the main producers of car seats

in the world, TE Connectivity, world leader in sensor and connectivity solutions, and the German group ContiTech.

To date, Tanger Med's activity zones totals 1000 companies on a developed area of 2 000 ha and operating in more than 10 different industrial sectors.



## Financial results

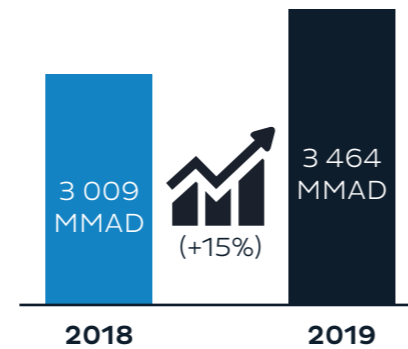


# 01

## TANGER MED GROUP'S FINANCIAL RESULTS

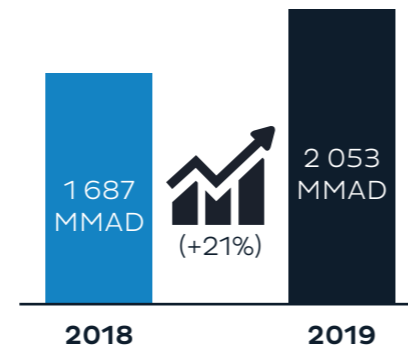
### Turnover

The gross turnover of the Group recorded a growth of **455 MMAD**, up **15%** between 2018 and 2019. The gross turnover includes the total of all the turnover of the holding company Tanger Med and its subsidiaries except Nador West Med.



### Gross operating surplus

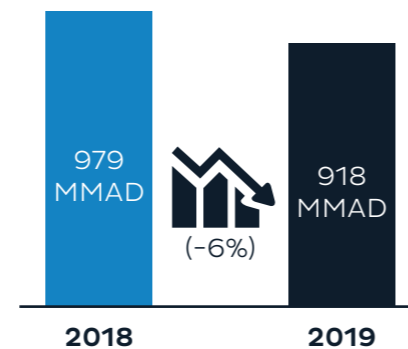
Improvement in consolidated EBITDA of **366 MMAD**, i.e. **21%** between 2018 and 2019.



### Net income

Decrease in the Group's consolidated net income of **61 MMAD**, **-6%** between 2018 and 2019.

«This variation is mainly explained by the decrease in the net income of the TM2 entity, following the commissioning of the TC4 terminal and the start of the corresponding depreciation and corresponding expense transfers»



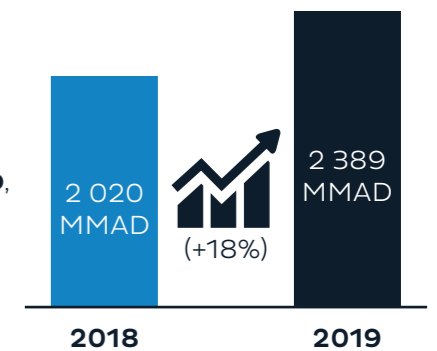
# 02

## RESULTS OF PORT, INDUSTRIAL AND SERVICE ACTIVITIES



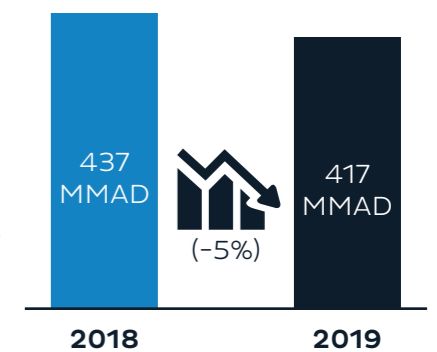
### Port activities, turnover growth of 18%

Port activities recorded growth in all of its activities in 2019 of **369 MMAD**, i.e. a growth of **18%**. 2018



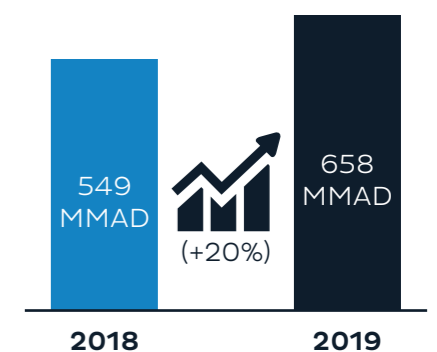
### Industrial activities, 5% decrease in turnover

Industrial activities recorded a decrease in all of its activities in 2019 of **20 MMAD**, i.e. a decrease of **-5%**. 2018



### Service activities, growth in turnover of 20%

The service activities recorded an increase in all of its activities in 2019 of **109 MMAD**, i.e. a growth of **20%**.





Consolidated accounts  
TMPA / TM2







ASSET BALANCE SHEET ON 31.12.2019		IN DH	
ASSETS	YEAR	PREVIOUS YEAR	
NON-VALUED FIXED ASSETS (A) 88,582,076.04	49,206,054.98	47,092,436.19	
• Preliminary charge			
• Expenses to be spread over several years 88,582,076.04	49,206,054.98	47,092,436.19	
• Bond redemption premiums	200,800.00		
INTANGIBLE ASSETS (B) 253,000.00			
• Capital in research and development			
• Patents, trademarks, rights and similar values 253,000.00	200,800.00		
Commercial fund			
• Other intangible assets			
TANGIBLE FIXED ASSETS (C) 12,811,488,496.18	275,552,331.94	12,492,581,726.45	
• Land			
• Constructions 10,882,255,221.36	274,589,040.97		
• Technical installations, equipment and tools 7,502,978.42	710,193.69		
• Transport equipment			
• Furniture, office equipment and fittings 695,872.00	242,057.28	91,580.86	
• Other tangible fixed assets			
• Tangible fixed assets in progress 1,922,985,124.60		12,192,430,142.59	
FINANCIAL ASSETS (D) 42,724,019.56		44,724,019.56	
• Locked-in loans			
• Other financial receivables 4,724,019.56		44,724,019.56	
• Equity securities			
• Other fixed securities			
CONVERSION DIFFERENCES - ASSETS (E) 61,049,608.00		72,430,301.07	
• Decrease in fixed receivables			
• Increase in financial debts 61,049,608.00		72,430,301.07	
TOTAL (A+B+C+D+E) 123,008,090,149.78	325,588,986.92	12,866,878,483.27	
STOCKS (F)			
• Free zones land			
• Materials and supplies, consumables			
• Intermediate and finished products			
• Finished products			
RECEIVABLES FROM CURRENT ASSETS (G) 189,615,399.89	429,029.19	38,464,393.88	
• Suppliers, debtors, advances and down payments 6,685,707.37			
• Trade receivables and related accounts 158,477,646.86	429,029.19		
• Staff			
• State 4,246,345.10		3,798,227.62	
• Associate accounts			
• Other debtors 11,446,039.03		22,857,191.26	
• Accruals-Assets 2,758,161.53		12,707,975.00	
MARKETING SECURITIES (H) 684,805.44		29,644,083.08	
CONVERSION DIFFERENCES-ASSETS (I) 419,704.30		300,305.47	
• (Current items)			
TOTAL (F+G+H+I) 189,829,133.33	429,029.19	763,408,780.30	
CASH-ASSETS 24,618,041.07		35,328,169.21	
• Checks and bills to cash			
• Banks, TD and CCB 24,618,041.07		35,278,519.92	
• Cash, imprest account and letters of credit 35,081.32		49,649.79	
TOTAL (A+B+C+D+E+G+H+I) 123,518,919,400.18	325,588,986.92	13,155,643,433.37	

LIABILITIES SHEET ON 31.12.2019		IN DH	
LIABILITIES	YEAR	PREVIOUS YEAR	
Shared capital and personal assets (1) (1)	1,100,300,000.00	1,100,300,000.00	
• Minus: Shareholders, uncalled subscribed capital			
• called capital of which paid up 5,300,000.00			
• Share premium, merger, contribution			
• Revaluation variance			
• Legal reserve	660,250.52	660,250.52	
• Other reserves			
• Retained earnings (2)	-206,389,541.57	-210,788,612.50	
• Net income pending allocation (3)			
• Net profit for the year (4)	-183,540,274.97	4,399,070.93	
TOTAL SHAREHOLDERS' EQUITY (A)	4,711,016,433.98	4,884,170,708.95	
ASSUMED FIDUCIARY (B)	144,158,658.83	109,172,007.77	
Investment grants	144,158,658.83	109,172,007.77	
• Regulated provisions			
FINANCING DEBTS (C)	7,572,463,996.41	7,389,541,585.89	
• Bond issues	3,775,000,000.00	3,775,000,000.00	
• Other financial debts	3,797,463,996.41	3,614,541,585.89	
LONG-TERM PROVISIONS FOR LIABILITIES AND CHARGES (D)	41,049,608.00	72,430,301.07	
• Provisions for risks	61,049,608.00	72,430,301.07	
• Provisions for expenses			
CONVERSION DIFFERENCE LIABILITIES (E)	67,872,912.00	52,924,707.08	
• Increase in locked-in receivables			
• Decrease in financial debts	67,872,912.00	52,924,707.08	
TOTAL (A + B + C + D + E)	12,566,355,609.22	12,518,639,310.76	
CURRENT LIABILITIES DEBTS (F)	424,242,315.05	430,712,933.30	
• Suppliers and related accounts	288,477,891.75	502,457,404.68	
• Creditor clients, advances and down payments	3,894.33		
• Staff	902,710.95	1,628,028.61	
• Social Organization	13,304.53	135,203.24	
• State	301,255.64	367,156.61	
• Associate accounts	7,500,000.00	560.00	
• Other creditors			
• Adjustment accounts - Liabilities	127,703,647.85	126,725,440.76	
• Other provisions for risks and commitments (1)	92,719,474.93	631,117.37	
FOREIGN CURRENT EXCHANGE DIFFERENCES - LIABILITIES (I) (Current items)	89,388.03	130,489.40	
TOTAL (F + G + H + I)	484,170,188.01	636,374,869.37	
LIABILITY CASH			
• Discount credits			
• Cash funds			
• Regularization banks	179,576.84	1,253.04	
TOTAL (II)	179,576.84	1,253.04	
GRAND TOTAL (A+B+C+D+E+G+H+I+II)	12,980,708,887.07	13,155,643,433.37	

(1) (1) Debt personal capital  
(2) Beneficiary (+), deficit (-)

INCOME AND CHARGES ACCOUNT EXCLUDING TAX ON 31.12.2019		IN DH		
OPERATIONS	SPECIFIC TO FISCAL YEAR	RELATED TO PREVIOUS YEARS	FISCAL YEAR TOTALS 3 = 2 + 2	TOTALS
				OF RECENT YEAR
OPERATING INCOME				
• Sales of goods (in the unaltered state)			0.00	0.00
• Sale of goods and services produced	356,979,388.63		356,979,388.63	0.00
• Turnover	356,979,388.63	0.00	356,979,388.63	0.00
• Product stock variation			0.00	0.00
• Fixed assets produced by the company for itself			0.00	0.00
• Operating subsidies			0.00	0.00
• Other operating income			0.00	0.00
• Resumption of operations:				
• Transfers of charges	3,806,390.29		3,806,390.29	10,183,468.36
TOTAL I	360,785,778.92	0.00	360,785,778.92	10,183,468.36
OPERATION CHARGES				
• Resold purchases** merchandise			0.00	0.00
• Consumed purchases** of materials and supplies	47,046,553.78		47,046,553.78	16,794,393.88
• Other external costs	12,384,999.21		12,384,999.21	11,744,158.41
• Taxes and duties	10,550.00		10,550.00	4,510.00
• Personnel expenses	4,443,176.51		4,443,176.51	5,219,700.00
• Other operating expenses	293,341,036.12		293,341,036.12	15,807,447.81
Operating allocations	37,338,368.82	0.00	37,338,368.82	48,070,210.10
TOTAL II	398,174,624.44		398,174,624.44	84,934,910.19
OPERATING PROFIT (III)			3,611,154.48	16,248,558.17
FINANCIAL INCOME				
• Revenue of the equity interests and other fixed securities				
• Foreign exchange gains	8,617,550.61		8,617,550.61	4,086,710.64
• Interest & other financial income	6,478,844.13		6,478,844.13	43,777,555.65
• Financial reversal: transfer charges	151,415,515.55		151,415,515.55	355,074,259.76
TOTAL IV	166,511,910.29	0.00	166,511,910.29	403,838,426.05
FINANCIAL EXPENSES				
• Interest expenses	279,598,835.73		279,598,835.73	280,756,310.20
• Foreign exchange losses	8,658,070.64		8,658,070.64	5,010,412.16
• Other financial charges	720.00		720.00	720.00
• Financial allocations	61,469,312.30		61,469,312.30	72,730,606.54
TOTAL V	349,726,128.67	0.00	349,726,128.67	358,497,128.90
FINANCIAL RESULT (VI)			-180,214,308.38	44,341,297.15
CURRENT RESULT (VII)			-176,744,838.08	4,954,355.41

1) Stock variation: final stock - initial stock; increase (+), decrease (-)  
2) Purchases resold or consumed: purchases - change in stocks

INCOME AND CHARGES ACCOUNT		IN DH		
OPERATIONS	SPECIFIC TO FISCAL YEAR	RELATED TO PREVIOUS YEARS	FISCAL YEAR TOTALS 3 = 2 + 2	TOTALS
				OF RECENT YEAR
CURRENT RESULT (VII) + C57: C77			-176,744,838.08	4,954,355.41
NON-CURRENT PRODUCTS				
• Income from sales of fixed assets			0.00	0.00
• Balance subsidies				
• Reversals of investment subsidies	3,244,331.00		3,244,331.00	0.00
• Other non-current income	269,123.68		269,123.68	457,699.88
• Non-current reversals - transfer of expenses			0.00	0.00
TOTAL VIII	3,513,454.68		3,513,454.68	457,699.88
NON-CURRENT CHARGES				
• Net amortization of assets sold			0.00	0.00
• Subsidies granted	7,500,000.00		7,500,000.00	0.00
• Other non-current expenses	192.74		192.74	24.10
• Non-current depreciation charges and provisioning	2,808,698.83		2,808,698.83	771,850.33
TOTAL IX	10,308,891.57		10,308,891.57	771,874.43
NON-CURRENT RESULT (VIII) - (IX)			-6,795,436.89	-324,175.15
RESULT BEFORE TAXES (VIII) - (IX)			-183,540,274.97	4,630,180.26
TAXES ON INCOME				
• NET INCOME (X) (X)			-183,540,274.97	4,399,070.93
TOTAL EXPENSES (VII) + (VIII) - (IX) + (X)				
NET RESULT			-183,540,274.97	4,399,070.93

**TANGER MED II S.A.**  
**RAPPORT GENERAL DES COMMISSAIRES AUX COMPTES**  
**EXERCICE DU 1<sup>ER</sup> JANVIER AU 31 DECEMBRE 2019**

*Annexe à la mission qui nous a été confiée par votre Assemblée Générale, nous avons effectué l'audit des états de synthèse et celui de la société TANGER MED II S.A., ainsi que les annexes et documents, dans tous leurs aspects significatifs, sous l'angle fiscal et celui des opérations de l'exercice écoulé ainsi que de la situation financière et de patrimoine de la société TANGER MED II S.A. au 31 décembre 2019 conformément au référentiel comptable appliqué au Maroc.*

**Responsabilité de la Direction**  
La direction est responsable de l'établissement et de la présentation sincère de ces états de synthèse, conformément au référentiel comptable appliqué au Maroc. Cette responsabilité comprend la conception, la mise en place et le suivi d'un contrôle interne relatif à l'établissement et à la présentation des états de synthèse, ce contrôlant pas d'impact significatif, ainsi que la détermination d'estimations comptables raisonnables au regard des circonstances.

**Responsabilité des Commissaires aux Comptes**  
Notre responsabilité est d'exprimer une opinion sur ces états de synthèse sur la base de notre audit. Nous avons effectué notre audit selon les Normes de la Profession au Maroc. Ces normes requièrent de nous que nous soumettions aux règles d'éthique, de planification et de risque l'audit pour obtenir une assurance raisonnable que les états de synthèse ne comportent pas d'erreur significative.

Un audit implique la mise en œuvre de procédures en vue de recueillir des éléments probants concernant les montants et les informations (autres que les états de synthèse). La classe des procédures relatives au jugement de l'audit, de même que l'évaluation du risque que les états de synthèse contiennent des erreurs significatives. Un processus à ces évaluations du risque, l'audit est basé sur le contrôle interne ou vigile dans l'ensemble relatif à l'établissement et à la présentation des états de synthèse afin de définir des procédures d'audit appropriées en la circonstance, et cela dans le but de donner une opinion sur l'exactitude de ces états. Un audit comporte également l'appréciation de manière appropriée des méthodes comptables appliquées et de la pertinence des estimations comptables faites par la direction, de même que l'appréciation de la présentation d'ensemble des états de synthèse.

Nous estimons que les éléments probants recueillis sont suffisants et appropriés pour fonder notre opinion.

**Opinion sur les états de synthèse**  
Nous certifions que les états de synthèse tels qu'ils sont présentés et décrits dans le rapport de gestion et annexes, dans tous leurs aspects significatifs, sous l'angle fiscal et celui des opérations de l'exercice écoulé ainsi que de la situation financière et de patrimoine de la société TANGER MED II S.A. au 31 décembre 2019 conformément au référentiel comptable appliqué au Maroc.

**Vérfications et informations spécifiques**  
Nous avons procédé également à ces vérifications spécifiques prévues par la loi et nous avons obtenu une assurance raisonnable de la concordance des informations données dans le rapport de gestion et le Conseil d'Administration des états de synthèse avec les états de synthèse de la société.

Casablanca, le 20 mai 2020

Les Commissaires aux Comptes

**FIDRAC GRANT THORNTON**

Faïçal MEKKOUAR  
Associé

**DELOITTE AUDIT**

Sakica Benoudia-Kocachi  
Associée



**TANGER MED**  
SPECIAL AGENCY

