

40 YEARS TANGER MED 2007-2017

Special Edition 10 years

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www.tangermed.ma

Tanger Med Group News

A decade of achievements



On July 27th of 2007, His Majesty King Mohammed VI, inaugurated the first terminal of containers of the company, operated by the global leader APM TERMINALS.

The success of the integrated industrial port complex is the result of the strategic vision of His Majesty the King to make Tanger Med a port, logistics, industrial and commercial hub of international dimension.

One year later the second terminal operated by EUROGATE is put into service. Since then and during their development, the two terminals

have marked important milestones to position Tanger Med as a reference logistics hub, at the junction of three fundamental dynamics:

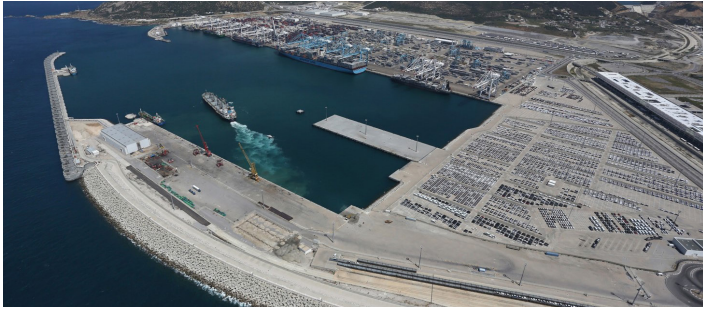
- A global connectivity (174 ports over the 5 continents) and the integration of Morocco amongst the first 20 nations of the UNCTAD ranking of maritime connectivity
- The strong position on the Mediterranean on the flows of the Strait of Gibraltar
- A pivotal role on maritime flows to & from Africa (40% of the traffic is processed in Tanger Med)

The industrial and port complex Tanger Med

Tanger Med is a global logistics gateway located on the Strait of Gibraltar and connected to 174 ports worldwide with handling capacities of: 9 million containers, exports of 1 million vehicles, transit of 7 million passengers and 700,000 trucks on an annual basis.

Tanger Med constitutes an industrial hub for more than 750 companies representing a yearly export turnover in excess of 5 500 MEUR in various sectors such as automotive, aeronautics, logistics, textile and trade.

First Moroccan export port



The integrated Tanger Med multimodal port complex enjoys connectivity nationally and internationally. It is connected by land and rail to all the major agglomerations of the Kingdom.

Today, Tanger Med processes an export volume of 85 billion dirhams annually.

Tanger Med is connected to 174 ports worldwide.

50 % of terrestrial flows across the Strait of Gibraltar



With nearly 2.7 million passengers in 2016 and a processing capacity of 7 million passengers annually, Tanger Med accounts for almost 50% of the passenger traffic in the Strait.

Tanger Med also confirms its position on all the flows of Moroccans of the World during the Marhaba campaign, of which 30% of the traffic has passed through the port on all modes of transport of Moroccans of the World (maritime, air, ...)

97% of Moroccan TIR exports



More than a maritime bridge, Tanger Med is a link between Morocco and Europe separated by just 14 km.

Tanger Med plays its proximity to Europe by setting up infrastructures and several routes to Europe (Algeiras, Motril, Vigo, Barcelona, Sète, Savona, Genoa) serving exporters to facilitate export operations.

In less than 24 hours, an order can leave the north of Morocco, cross the Strait of Gibraltar and arrive in Barcelona by truck. In 2016, 265,000 TIR trucks transited through Tanger Med.

1st Industrial platform in Africa



**WINNER: AFRICA
OVERALL
TANGER MED ZONES, MOROCCO**

In the latest ranking of Global Free Zones, the FDI Intelligence (Financial Times group) has published the world ranking on six major geographical areas. This annual classification compares almost 60 free zones according to international benchmarks, and measures their competitiveness against the expectations of global investors.

For the second consecutive year, the industrial platform Tanger Med has been consecrated as the first free zone of the African continent: « Winner - Africa ».

Tanger Med industrial platform encompasses 6 activity zones developed over a total land surface of 16 Million m² including Tanger Free Zone, Renault Tanger Med, Tanger Automotive City, Tetouan Park, Tetouan Shore, and Logistic Free Zone.

750 Active companies

Following the inauguration of the Great Industrial Platform on 2009, industrial have invested in Tanger Med contractors, leaders in sectors such as automotive, aerospace, textile, logistics and services.

The conjunction of a combining offering: the infrastructural quality of international standards, the proximity to target markets, the competitive advantages and have led a number of other industries, such as aeronautics, textile, electronics have emerged to become subcontractors of tier 1, 2 and 3 to export to global buyers.

- A Strategic Positioning at the cross road of major maritime traffic and close to target markets

- An Integrated Package composed of a major infrastructural offer and a large land reserve

- Integrated management of the different zones of activities by a single operator

- A well established network of multinational industrialist.

1 million vehicles produced and exported

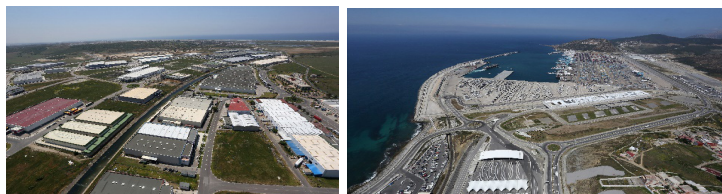
Since commencement of production in 2012, Tanger Med industrial cluster has successfully recorded the manufacturing and exports of more than 1 million vehicles locally more than 60 international countries.



78 MMDH of joint private and public investments

Since its inauguration, Tanger Med has secured a total investment of 78 billion dirhams of which 40 billion dirhams of private investments on the port, industrial and logistic side.

Thus, international companies such as APM Terminals, Eurogate, Renault, Siemens, Delphi, Daher, Lear, Yazaki; have invested significantly in Tanger Med.



First Ecoport In Africa

Tanger Med ranks amongst the 10 European ports holding the dual certification ISO-PERS, on nearly 100 ports certified by ESPO « European Sea Ports Organization ».

The complex was the first African port to obtain the label « ECOPORT », alongside with the certifications ISO 14 001.



65 000 news jobs

Tanger Med, a regional development locomotive, Tanger Med also represents a project that poses significant economic benefits with 40 billion dirhams of direct private investment completed, and the creation of 65,000 new jobs.



Port : TANGER MED PORT AUTHORITY

The President of Benin visits Tanger Med Port



As part of his private visit to Morocco, Benin President Patrice Talon has chosen to start his visit of Tangier with Tanger Med Port. Patrice Talon went to the giant port hub in which he visited the various infrastructures on Friday, August 11nd, 2017.

The President Patrice Talon was welcomed at the Tanger Med Port, by Mr Fouad BRINI, President of TMSA.

Marhaba Campaign 2017



Tanger Med Port Passengers carried a total passenger traffic of 1,625,801 passengers over the entire Marhaba 2017 campaign from 5th June to 15th September, as well as 397,822 vehicles, a slight increase of 1% compared to the same period last year. Also 4,152 buses transited through the port during the period thus recording a 3% gain.

The port experienced a traffic peak at the entrance of 30,048 passengers recorded on 30th July. For the return phase, and due to the Aid Adha celebrated on September 1st, the port experienced two waves of passage with a peak of 23,055 passengers and 5,118 vehicles on August 24 and 24,671 passengers and 5441 vehicles on September 09th.

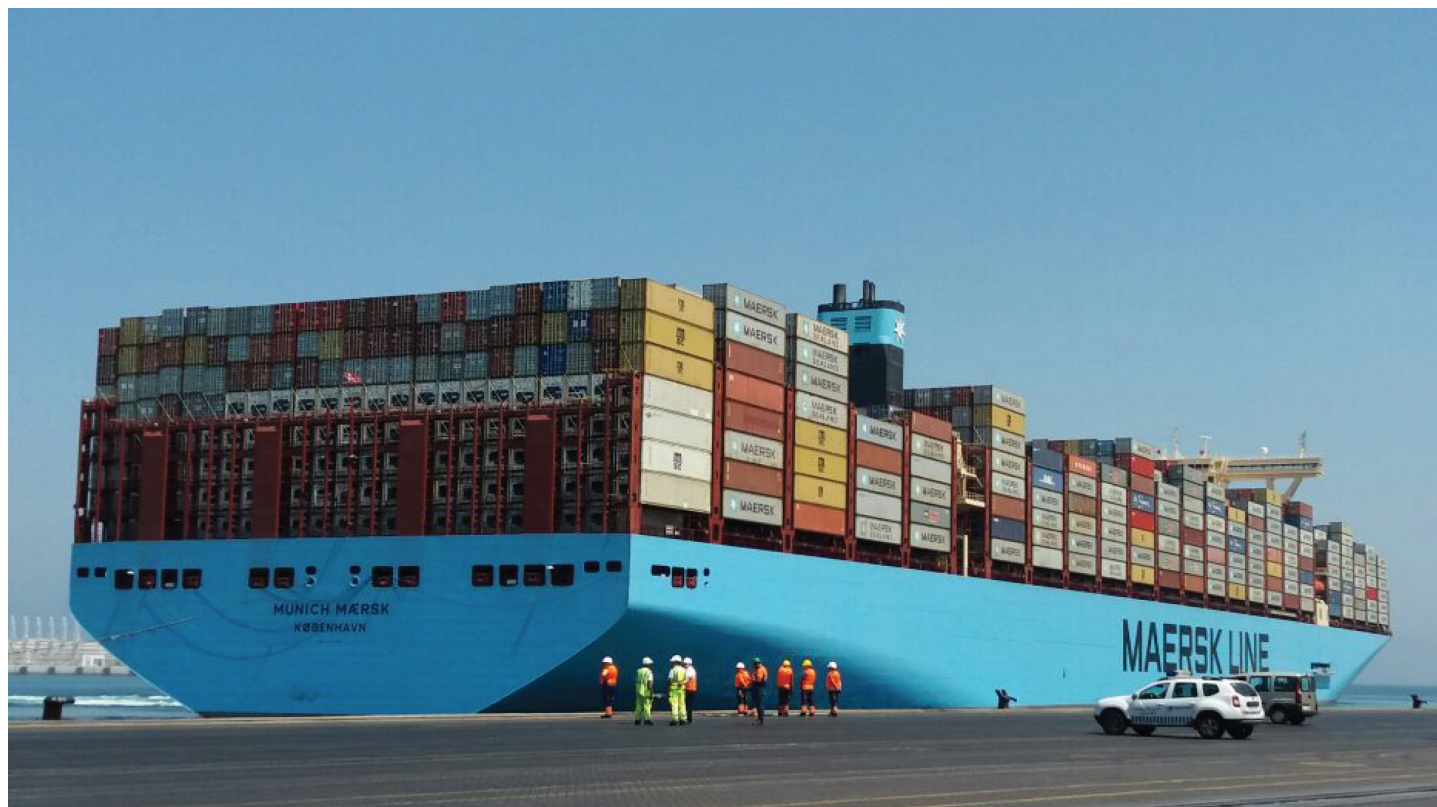
The average time spent at the port was 30 minutes for 96% of passengers passing through the Tanger Med port during the arrival phase and less than 2 hours for 93% of the passengers

who left Morocco by Tanger Med during the return phase. The average waiting time for vessels in the harbor was less than 10 minutes.

The Marhaba 2017 campaign was characterized by an improvement in the handling of passengers and the diversification of services rendered to them, including: reconfiguration of the port according to the Marhaba system, improvement of signage, port communication and accessibility of buildings, free WiFi covering the entire port perimeter, reinforcement of port equipment, and strengthening of the crisis management system.

Lastly, the commitment and effective coordination between the various port control and management services, in particular the Mohamed V Foundation for Solidarity in charge of coordination, DGNS, ADII, FA, GR, the DMM, Public Health, the local authority and the port authority have, like last year, been a guarantee of success for the Marhaba 2017 campaign.

Tanger Med receives Munich Maersk



Tanger Med port received Monday, July 31st, 2017 the Munich Maersk, a 2nd generation ship of Maersk Line's Triple-E series on Tanger's APM Terminals' terminal.

This stopover is, according to the initiators, part of the inaugural tour of this ship and takes place on the occasion of the 10th anniversary of the terminal.

The Munich Maersk, mirroring its predecessors, is 399 m of long

and over 60 m in height. It has a capacity of 20,000 containers and also one of the largest ships to stop in an African port on a regular basis, thus making Tanger Med even prouder.

The operator's ambition is to make Morocco an important platform of world trade is reflected in its continuous efforts to achieve operational excellence as a transshipment and import/export trade platform through the multiplication of maritime and non-maritime services for the benefit of its customers.

The shipowner ARKAS launches a feeder line



Arkas Maroc (a subsidiary of Arkas Shipping, Turkey) has just launched a new feeder service. For its needs, ARKAS Maroc acquired the M / V PHILIPPE vessel A of containership type built in 1996 and flying the Moroccan flag with a capacity of 907 TEU (twenty foot equivalent container). The first stop was carried out on 10 August 2017 at the Eurogate Tanger terminal under the new maritime service operated by the shipowner ARKAS named Morocco Cabotage Service (MCS).

The new coaster vessel is 133 m long, 22.9 m wide and a draft of 7.72 m. The ship will join a commute between Tanger Med and Casablanca, open to all carriers for the seasonal needs in terms of searches, restoration of citrus fruits export in Morocco.

Companies based in MEDHUB continue their extensions



Initially installed in MEDHUB on a 500 m² area, EBERTEC OVERSEAS has recently moved to a warehouse of 3000 m².

The Group has shown its need to expand for a regional distribution to Africa and Europe. Others have also seen an increase in their activities.

This is the case for the logistician MAROC DISPATCH who has moved to a new warehouse of 1000 m².

HUAWEI set up in MEDHUB



For the development of its activities in Morocco and Africa, the Chinese Telecom giant HUAWEI has chosen to install its logistics hub in the MEDHUB Logistics Free Zone through the logistician BOLLORE LOGISTICS TANGER MED.

As the world's leading smart phone manufacturer, HUAWEI operates in 170 countries and employs 170,000 people worldwide. The first phase of the project is carried out on a 1500 m² warehouse in MEDHUB.

OMSAN set up in MEDHUB



In order to support the increase in its logistics flows and to increase competitiveness with respect to the delivery costs, the Turkish group OMSAN, whose annual turnover and 400 million Euros, to set up its logistics and distribution platform at MEDHUB.

The first phase of its project will be on a 3500 m² warehouse and will offer logistical solutions for its various clients in the automotive, textile and manufactured and industrial sectors.

Tanger Med port is certified ISO 27 001

The Tanger Med port has set up an Information System Security Management System and has obtained ISO 27 001 V 2013 certification (one of the most demanding international safety standards).

Tanger Med, operating in an increasingly complex and interconnected environment, has chosen to integrate the security of the information system into its global governance. This certified management system enables the Tanger Med port to achieve the following objectives:



1. Pre-master information security risks that actually weigh on the port's operations,
2. Maintain and continuously improve the protection of the company's informational assets, through the management of risks such as intrusions into information systems, theft, loss or alteration of data,
3. Better sizing the budget security and especially to allocate it to the most relevant measures,
4. Gain customer confidence by ensuring that their data is protected,
5. Improve the management of risk management,
6. Establish a climate of trust with external partners, shareholders,
7. Ensure the reliability and security of the information system: business continuity plan, control of IT expenses, employee empowerment.

Industries : TANGER MED ZONES

One million vehicles produced by the Renault Tanger Med plant

The Renault plant located in the Melloussa site has produced a million vehicles since its opening in 2012.

Thanks to this powerful industrial tool, «Made in Morocco» vehicles represent more than 10% of the vehicles sold by the Group worldwide.

A press conference followed by a ceremony was held on July 10th, 2017 at the Renault Melloussa plant in the presence of Moulay Hafid Elalami, Minister of Industry, Investment, Trade and Digital Economy, Mr. Marc Nassif, Managing Director of Renault Maroc Group and Mr. Fouad Brini, President of Tanger Med.



SOGEFI invests in Tanger Automotive City



The Italian group Sogefi is installing its new automotive components project in Tanger Automotive City, the company's first industrial site in Africa.

Sogefi has already received new orders for both the local market and the European market.

The plant, will start operating in early 2018, will manufacture two different models of engine filtration systems (a metal diesel filter and an oil filtration module) for original equipment (OEM) and original spare parts (OES) designed for various types of

vehicles. The 10,000 square metre plant will be built in the Tanger Automotive City zone and will employ 120 people.

The plant will be deployed on an area of 25,000 square metres and the number of employees will reach 300, with annual sales of 60 million euros in 2021.

This investment, said Sogefi CEO Laurent Hebenstreit, further strengthens the competitiveness of Sogefi's manufacturing base and supports a profitable growth in Morocco and Europe.

DMA opens its showroom in Tanger Free Zone



DMA-Michelin founded in 1952 is now positioned as the leader of pneumatic suppliers in Morocco, and is opening its showroom in Tanger Free Zone.

DMA-Michelin ensures the whole process from the import to the final delivery, but also the service part including the assembly, the maintenance, and the customer service mostly for resellers, distributors, companies and individuals.

DELPHI invests in Tanger Automotive City



The Delphi Group, one of the largest auto parts manufacturers, moved to Tanger Automotive City with a new 24 million euro investment and the creation of 1258 jobs.

The group works on 167 sites that it owns throughout the world, and is preparing to build a shared plastic injection building.

Tanger Med Zones certified ISO 14001



After the ISO 9001 certification Tanger Med Zones obtained ISO 14001 certification, a reference to take environmental issues into account, in order to improve your overall environmental performance.

This certification demonstrates a continuous improvement approach to reduce all environmental impacts.

Jobs Day in TetouanShore



TetouanShore organised an Employment Day on 28th July 2017 in partnership with LANAPEC Tangier- Tetouan-AI Hoceima. This meeting was held on the TetouanShore site and was attended by a dozen exhibiting companies and more than 1000 job seekers and visiting students.

The objective of this day was to introduce young job seekers to off shoring companies and businesses and to connect them directly with the employers of this sector through on-site job interviews for effective recruitment.

Services : Tanger Med Engineering

Sealynx Factory in Tanger Automotive City



Sealynx Automotive, an automotive supplier specialising in EPDM and thermoplastic, plans to build a 12,000 m² factory on a 22,000 m² plot in the Tanger Automotive City area.

For the implementation of this project, Sealynx Automotive entrusted Tanger Med Engineering with the following missions:

- Project management
- Preliminary studies (Topography, Geotechnics, Environmental impact assessment, Safety study)
- Execution on a general contracting basis

Extension of the Essaouira fishing port



The Essaouira fishing port is currently being extended in order to provide new port infrastructures. The works for this project consist in the enlargement of the platform over 2 hectares, the construction of an unloading dock for fish, the construction of a dock intended for boat elevators and inclined loading, the construction of a sea wall for the protection of the Sekkala, the dredging and hoisting of the port basin and the installation of floating docks, according to the National Agency of the Ports (ANP).

The cost of the project, during its first phase, amounts to 127 million dirhams for a period of 24 months.

Social : FONDATION TANGER MED

Exhibition « Following the footsteps of Leila Alaoui » in Tanger Med

Tanger Med port hosted an exhibition by Late Leila Alaoui, a French Moroccan artist who was the victim of a terrorist attack in Burkina Faso in 2016.

Through this action, Tanger Med paid tribute to the soul of this talented woman by exhibiting of her artworks.

The occasion coincided with the award ceremony of the 4th edition of Tanger Med Award for Excellence, and was attended by Moroccan artist Mahi Binebine who paid tribute to Late Leila Alaoui.



Tanger Med Award for Excellence: Best graduates honoured

On Wednesday, July 19th, 2017, in Tanger Med Port, the 4th edition of the «Tanger Med Award for Excellence» was held for the best graduates, in partnership with the Regional Academy of Education and Training in Tangier-Tetouan and the parents' associations.

This year, a reward was attributed to the best graduates of the first the Ksar Sghir Technical High School promotion, in the professional baccalaureate category. Indeed, Tanger Med Foundation had contributed in partnership with the Regional Academy to the construction and equipment project of the school and its boarding school.

The Tanger Med Award for Excellence has thus become an annual meeting to honour the region's youth.



«Clean Dalia beach 2017» operation

The Foundation has been responsible for Dalia Beach as part of the «Clean Beach» programme initiated by the Mohammed VI Foundation for the Environment.

The Tanger Med Foundation supports the following areas:

- Development and supply of sanitation and recreation equipment
- Cleaning and waste management
- Moderation and environmental awareness

Indicating the good environmental quality, the Blue Flag was hoisted in 2016 in Dalia.

This has enabled to generate a strong social and economic dynamic and to benefit from the following:

- Value the tourism potential of Dalia village
- Conduct sustainable tourism development policy with the various stakeholders

Boost income-generating activities (businesses, rentals, seasonal jobs...)

- Connect the village to the drinking water system
- Involve the local associative organisations in the village development process
- Implement environmental education actions and preserve the natural resources of the area.

New actions launched in 2017:

- Environment club: teaching how to sort and recycle waste to obtain beautiful achievements that will improve the beach.
- Dalia Library: creation of an area dedicated to reading with a pedagogic supervision.
- Dalia beach radio: strengthening environmental awareness





