

TANGER MED NEWS

World Free Zones Meeting at Tanger Med

Tanger Med Port : strong traffic figures

1st Edition of Tangier Logistics Day

Flash News

Tanger Med Port

New ship-liners at the second Tanger Med Container Terminal

Tanger Med Port Authority certified ISO 14001

Tanger Med Zones

Tanger Free Zone ranks 1st in Africa – FinancialTimes

TetouanPark : Launch construction works of an administrative building and one-stop service

Private Investments

New investments: Decathlon, VIZA, CoverCar, Standard Profil, Satec



Tanger Med Group News

Meeting of World Free Zones at Tanger Med



On November 16, Tanger Med Zones organized the World Free Zones Organization ("World FZO") meeting, with the participation of representatives of Free Zones from 17 countries in various geographic regions. This very important meeting brought together the Heads of the top free zones worldwide around important themes relating to free zones, particularly on their decisive role in attracting direct foreign investment. concurrently, Tanger Med Zones launched the association of African free zones, in the presence of the representatives of Cameroon,

Côte d'Ivoire, Egypt, Gabon, Mauritania, Senegal, Chad and Tunisia. Two cooperation agreements have been signed :

1. A cooperation agreement for the integration of African countries within the World Free Zones Organization.
2. An agreement with the Association of Zonas Francas of Las Americas.

TMPA participates in «The keys of competitiveness of Spanish ports»



Mr. Fouad BRINI, Chairman of Tanger Med Special Agency, and Mrs. Najlaa DIOURI, Managing Director of Tanger Med Port Authority, participated on 20 October 2015 in Madrid in a day organized by the Spanish Ministry of Equipment under the theme «The keys of competitiveness of Spanish ports». The goal of this day was to discuss and carefully examine the situation and challenges ahead for Spanish ports with the major companies of the sector at the national and international level.

Visit of ADFD Board of Directors



Mr. Fouad BRINI, Chairman of TMSA, received the Board members of Abu Dhabi Fund for Economic and Social Development, one of the major partners that have accompanied the launching of Tanger Med project. On this occasion, a detailed presentation and a tour of the port complex were organized.

Participation of Tanger Med Zones in SAES



Tanger Med Zones participated in the Sino-African Entrepreneurs Summit. TMZ gave a presentation and took part in discussions to show the opportunities offered for Chinese investors in Africa, starting from Tanger Med, including the logistics, industry and trade.

Port Complex : Tanger Med Port Authority

Tanger Med Passenger Port : Strong traffic figures



As part of its ongoing effort to improve its services and satisfy passengers and freight customers, Tanger Med Port Authority set up, in coordination with Algeciras Port Authority, a new organization of IRU flow management.

This organization consists in separating accompanied traffic from unaccompanied traffic when boarding. Thus, since the end of July 2015, semi-trailers (unaccompanied traffic) are boarded on specialized PUR-RORO vessels. This allows optimizing the loading time of ships, including car ferries carrying at the same time passengers, vehicles, and vehicle combinations (accompanied traffic).

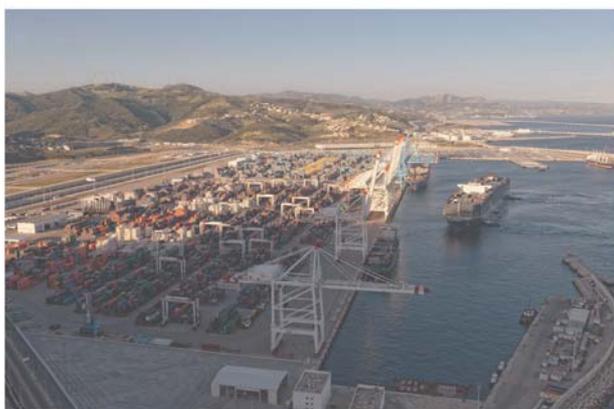
This new organization has allowed to significantly improve the punctuality of ships' departure at passenger port level, as well as the safety conditions during landing and boarding of passengers.

Marhaba 2015 success testifies to the effectiveness of such new organization. This success is the result of an organization that well designed procedures in the logistics management of spaces, flows, and control of persons and goods. Indeed, social responsibility vis-à-vis customers is of great importance for the Port Authority. The determination of welcoming standards, strengthening of communication, adaptation of a health system and the establishment of emergency and crisis management plans represented the dogmas of this organization.

This year, a quality welcome and information charter has been set up, allowing worldwide Moroccans to plan and anticipate their return by avoiding the usual peak days. For its part, Tanger Med radio, a communication tool par excellence, has taken a new dimension by having direct contact with worldwide Moroccans, who even three generations later have not forgotten their homeland. The radio's mission is to keep them informed of the port's news and services.

Commitment is the second hobby horse of the Port Authority, which for the purposes of Marhaba campaign mobilized all its human resources, as well as the resources of TMSA Holding during peak phases, to ensure an optimal supervision rate. The partners of the Port Authority, whose individual missions and collective vision co-exist and complement each other: Mohammed V Solidarity Foundation, General Directorate of National Security, Bureau of Customs, Public Health Administration, Royal Gendarmerie... have all been up to the great challenge and committed themselves with the greatest determination to be at the service of worldwide Moroccans.

New ship-liners in the second Tanger Med Container Terminal



Turkon line, in alliance with NileDutch, has started at Eurogate Tangier container terminal. The ship-owner NileDutch connects to Tanger Med Port its North Europe-West Africa service with the USEC (US East Coast) service, operated by Turkon Line.

Turkon Line is a direct and regular line linking Tanger Med to Turkey, Egypt and the United States. Rotations are optimized with weekly stopovers at Tanger Med Port.

It should be noted that the first stopover of NileDutch was made at Tanger Med Port on 25 September 2015, followed by that of Turkon line on 12 October 2015.

DECATHLON establishes its Africa-Europe logistics hub at Tanger Med



Tanger Med Port continues to climb to the rank of the best ports, namely in the Mediterranean basin. After an intense competition between three other port logistics zones in the Mediterranean, DECATHLON has chosen the logistics free zone of Tanger Med Port, operated by MEDHUB, for the establishment of its Africa-Europe logistics center. Indeed, thanks to the tax benefits of this free zone, the geostrategic position of Tanger Med, its connectivity with the world, administrative facilitation and short port transit times, MEDHUB was chosen to be one of DECATHLON's three global logistics platforms, after Singapore and an upcoming one in South America. This DECATHLON hub will serve a large part of the world through direct connections with more than 160 ports, including West Africa, Europe and South America. This new logistics Hub will extend over an area of 20,000 m², expandable to 40,000 m² of warehouses. The installation of this prestigious brand in the logistics free zone of Tanger Med Port will strengthen the role of Tanger Med's world logistics Hub for operators who wish to optimize their activities of storage and distribution to Europe, the Mediterranean, West Africa and America.

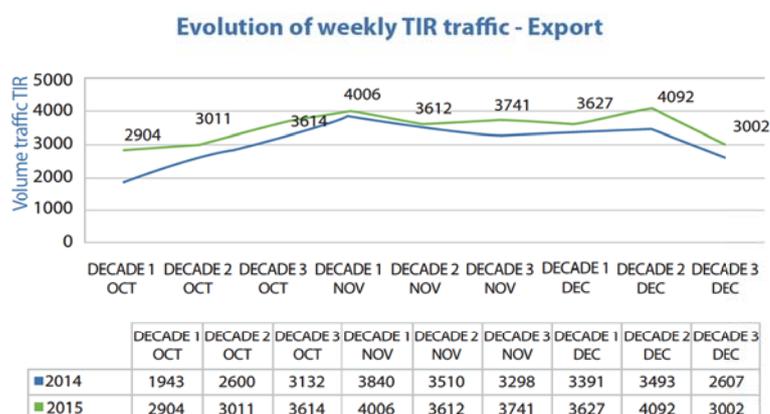
Work in progress at the future Export SAS

The future SAS Export construction work is progressing well and regularly. The rate of achievement of roads and various networks work is 70 %. As for the buildings, their delivery is scheduled for August 2016 . The delivery date of the first container scanner is scheduled for January 2016. The tender of the second one was launched for delivery in November 2016 .



Port performance

Evolution of IRU traffic October - November - December (per decade) :



Evolution of Renault traffic:

At the end of December 2015, the volume of vehicles from Melloussa plant reached 259 000 units, i.e. an increase of 26% compared to 2014; this is due to the output growth of Renault plant, which increased from 800 to 950 vehicles per day.

Evolution of container traffic :

Tanger Med port maintains the remarkable level of 3 M TEU at its maximal capacity. As a reminder, the nominal capacity of Tanger Med 1 is 2.8 M TEU.



TGV Trains at Tanger Med



Since 29 June 2015, at a rate of one consignment per month, Tanger Med Port continues to receive the locomotives and double-decker cars of the high-speed train (TGV). A large-scale operation that takes place in the best logistics (unloading, storage, escort...) and security conditions. This is owing to the high level of coordination between the various players. Other rafts are expected in the 08 following months to complete the 12 trains ordered by ONCF.

Annual Environment Day

In partnership with the APMTT of the 1st container terminal APMTT, TMPA held on 16 September 2015 the 3rd edition of the Annual Environment Day.

The event's main objective was to heighten the awareness of the port community and other stakeholders of the importance of environment protection. The Day was animated by stands, exchange workshops and presentations on various topics related to environment protection such as the management of waste generated by the various port activities.

Students from the junior high school of Ksar Sghir were also invited to this Day to raise their awareness of the importance of environment protection.



Morocco-Spain operation on maritime transport safety



The operation was organized from 27 to 29 October, it helped to assess and improve the capacity of Morocco and Spain in terms of coordination, consultation and crisis management.

First of its kind in collaboration with the International Atomic Energy Agency (IAEA), the drill also helped to improve the capacities of the two countries in terms of responses to be adopted in dealing with an emergency situation, accidental or caused by a criminal or terrorist act, with radioactive consequences. «Gate to Africa» thus constitutes an important contribution to ongoing efforts in the field of maritime transport safety in the Strait of Gibraltar, as well as to the work of the 4th Summit on Nuclear Security scheduled next year in Washington.

Visits organized to Tanger Med port during the 4th quarter 2015

- 30 September 2015, Mr. Jean-Pierre Chevènement, former French Minister of the Interior and current Chairman of the Res Publica Foundation.
- 12 November 2015, Mr. Raila Odinga, former Prime Minister of Kenya and current opposition leader.
- 12 November 2015, Mr. MA Biao, Vice-Chairman of the Chinese People's Political Consultative Conference.
- 19 November 2015, Delegation of the International Association of Cities and Ports - IACP.

New customers at Tanger Med Port Center



Area 8 of the TMPC is at 78% occupancy at this last quarter of 2015. To date, 72 customers have set up, including 34 forwarders, 10 shipping companies and 23 carriers/logisticians.

The shuttles that connect Area 8 of Tanger Med Port Center to SAS 1/Living Facility/Customs have started. The journey time is 15 minutes (round trip).

Moreover, the restaurant RAHAL MENZAH DIAFA opened on an area of 170 m² at the level of the marine terminal. Banque Populaire has also started its activities at the level of Area 5 on a surface area of 70 m².

CMA CGM Zheng He at Tanger Med port



On 8 November 2015, the mega container carrier CMA CGM Zheng arrived to Tanger Med port on its maiden voyage. This ship is the second of three container carriers of 17,859 TEU built in China, in Shanghai Jiangnan Changxing Heavy Industry Company shipyards for the account of the shipping company CMA-CGM, it is assigned to the famous maritime line FAL 1. The ship is impressive by its length of 399 m, width of 54 m and draught of 16 m, a size proportionate to the fame of this great Chinese and Muslim explorer, unknown until then : the famous Zheng He.

Certification to environmental management standard ISO 14001



Tanger Med Port Authority set a goal to meet the expectations of its customers and partners, while respecting the regulatory requirements of quality, safety and environment (QSE).

Consequently, the port authority has embarked on a strong approach to continuous improvement, following certification to ISO 9001: 2015, based on the accommodation of ships. Tmpa won in December 2015 its certification to environmental management standard ISO 14001, thus demonstrating its strong commitment to the fight against all types of pollution and to the protection of natural resources.

Transfer of the badge office to Tanger Med Port Center

As part of improving Tanger Med Port services, Tmpa has launched the construction work for a new access area dedicated to visitors and staff working at the port.

This new area will be completely separated from the cargo handling area and will provide Tanger Med Port customers with better access conditions in terms of fluidity, safety and security.

The implementation of this new area requires the temporary transfer of the transitional pedestrian access to Tanger Med Port Center. Tmpa will implement all necessary measures to accompany Tanger Med port customers during this transitional period.

Reinforcement of the fight against intrusions by rail



Following the upsurge of intrusion attempts by rail, the port authority and all port security authorities have put forward several measures to deal with such resurgence. Among these measures: securing RAS RMEL marshalling yard with fences delimiting its perimeter, the illumination of the area, and staffing to monitor the yard.

Participation of Tanger Med in the 1st African Congress of Transport and Logistics

Tanger Med participated in the 1st African Congress of Transport and Logistics (CATL 2015) organized by the Ministry of Equipment, Transport and Logistics from 25 to 27 November 2015 in Rabat under the theme : «Towards the establishment of regional logistics ecosystems».

The main objectives of this event were to develop regional logistics ecosystems, promote economic models of African inter-country co-development, and to foster innovation for inclusive growth.



Tangier Logistics Day



Tanger Med will organize the first edition of «Tanger Logistics Day» on 28 and 29 January 2016 under the theme «Logistics performance : a key factor in business competitiveness». In addition to conferences, visits will be organized to Tanger Med Port Center, with the participation of upper-tier officials in the areas of industry, transportation and logistics.

Participation of TMPA in Fruit Logistica 2016 fair

Tanger Med Port Authority will participate as an exhibitor at the Fruit Logistica fair, to be held from 03 to 05 February 2016 in Berlin. This event will be an opportunity to communicate about the Moroccan productive potential in the fresh product sector, promote national products and conquer new markets.

The objective of TMPA's participation is to promote maritime connections for ro-ro and container to European markets.

Social Arena : Tanger Med Foundation

Dhar Al Kharoub medical caravan



Tanger Med Foundation organized on 20 December 2015 in Douar Dhar EL Kharoub, Commune of Ksar Al Majaz, in partnership with Ladies Circle of Tangier, the Delegation of Health, the Delegation of National Education and Sahel Association, a medical caravan.

In this caravan about 20 physicians and pharmacists from the Tangier region were all mobilized, thanks to Ladies Circle of Tangier Association, and were able to provide 736 people with consultation and medicine donations in the

Following specialties: general medicine, ENT, gynecology, nephrology, dermatology, dentistry, optometry, and endocrine.

Industrial Hub : Tanger Med Zones

TFZ : 1st Free Zone in Africa (Financial Times)

FDI Intelligence (Financial Times Group) has just published in October the latest world rankings of Global Free Zones for the year 2015 in the six major geographical areas. This annual ranking compares nearly 80 free zones according to international benchmarks and measures the adequacy of their competitiveness against the expectations of global investors.

Tanger Free Zone was consecrated first free zone of the African continent « Overall Winner for Africa Region », alongside the following free zones:

- Santiago - Dominican Republic for Latin America
- Baltimore - US for North America
- Waigaoqiao - China for Asia
- Katowice - Poland for Europe
- DMCC - UAE for the Middle East

Tanger Free Zone thus confirms its position as leader in the arena of the best global free zones, particularly in the Africa and Mediterranean regions.

This distinction is also accompanied by an additional recognition for Tanger Free Zone, which was also awarded «Winner - SME – Africa», owing to the establishment, for SMEs, a dedicated offer, new operational standards and business opportunities, particularly in the industrial subcontracting component.



HELLERMANNTYTON

HellermannTyton

HELLERMANNTYTON Corporation, leading manufacturer of products for fastening, identifying and protecting of cables and their connecting components, has set up in TFZ called HELLERMANNTYTON SERVICES.

The objective of this facility is to develop new projects.

As a reminder, the HellermannTyton Group employs more than 4,000 people in 36 countries and generates a turnover of approximately EUR 600 million, of which approximately 50% with customers in the automotive sector. This facility thus strengthens the service cluster around the automotive industry.

Standard Profil



The Spanish parts manufacturer Rang 1 Standard Profil, based in Tanger Free Zone since 2008 and specialized in the manufacture of sealing devices, is starting up its new unit on new manufacturing programs in an industrial building of 6,000 m² built by TFZ.

Cover Car

The parts manufacturer CoverCar, Spanish company based in TFZ since 2005 and specialized in cutting and sewing covers and interiors of cars, is launching its extension work over an approximate area of 24,000 m² with an investment of 10 million Euros.



Viza



Specialized mainly in seat frames, dashboard aprons, pressing and stamping mechanisms, Viza is expanding in Tanger Free Zone over an area of 28,000 m² with an investment of around EUR 8 million, which will create 50 new jobs. Viza currently has 280 employees.



Set-up of SATEC Group in Tetouan Shore



Spanish multinational, leader in the integration of IT Solutions and advanced services related to new information technologies.

As a reminder, Satec is a private company with 100% Spanish capital; it employs more than 1,000 engineers and generates a turnover of EUR 120 M.

Launch of works construction for an administrative building in TetouanPark



This reception area will provide investors with a wide range of services, in particular with regard to assistance in obtaining building/operating permits.

With an area of 1,000 m², this building will bring together the various key services to ease procedures for investors. This includes :

- CRI (Regional Investment Center), in charge of components such as administrative assistance, business creation, etc.
- Commune, in charge of certification of documents, etc.
- ANAPEC (National Agency for Employment and Competence Promotion), in charge of recruitment assistance services, allocation of government support for training, issuance of work permits, etc.

- CNSS (National Social Security Fund), for the declaration of salaries, registration of employees, etc.

The commissioning of the administrative building and one-stop service of TETOUANPARK is planned for the second quarter of 2016.

Gate Access : Extension for people access



Tanger Med Zones proceeded with the extension of the gateaccess application for the management of all inflows and outflows to all these areas of activity, two modules have been added to manage visitor access permits and badges.

Accessible from any browser on the link www.gateaccess.ma, each business installed shall have a login and a password for an autonomous management of its business space.

In addition to the functionalities of managing common goods flows, the application allows henceforth to apply for access badges to the zone, manage applications for badges (activation, deactivation...), apply for visitor access permissions as well as to consult the daily visit dashboards.

Gate 2 offices at TFZ are operational



To respond to the growing flows of goods and ensure their fluidity, TFZ had proceeded with opening Gate 2 to deal with these flows. This gate has now been complemented by a complete system, with the opening of the new buildings dedicated to flow management services and

customs services, an IRU park, search wharves and a weighbridge.

Spain-Morocco Automotive Industry Meeting



Tanger Med Zones participated on 28 and 29 October in the 6th edition of the Spain-Morocco Automotive Industry Meeting organized in partnership with the Spanish Chamber of Commerce, and in coordination with the Spanish Ministry of the Economy and Competitiveness and the Economic and Commercial Office of the Embassy of Spain.

This event brought together businesspersons, economic players and investors from Morocco and Spain involved in the fields of mechanical industry, trade and services related to the automotive industry, to discuss ways of strengthening cooperation between professionals from the automotive industry in Morocco and Spain, establish bilateral and multilateral partnerships and exchange experiences to strengthen the development of the automotive industry in both countries.

The program of this event included the organization of round tables on the reality and prospects of the automotive industry in the two countries, the

challenges related to the development of this promising economic sector, as well as B to B meetings between Moroccan and Spanish businesspersons.

Automotive : Equip Auto Paris

Tanger Med Zones participated in the 22nd edition of the Equip Auto show in Paris, which opened on 13 October. The show is an international must for parts manufacturers and after-sale service professionals in the automotive industry.



Aeronautics : Aerospace Meeting Casablanca

Tanger Med Zones participated on 6 & 7 October 2015 in the 2nd edition of the Aerospace Meetings Casablanca show, with the presence of the biggest names in the global aeronautics industry.

Organized by BCI Aerospace, the Aerospace Meetings business convention was held in an industrial context showing Morocco as a real quality platform of spatial and aeronautical industry.

Tanger Med Zones has demonstrated its ability to host a quality aerospace base, with the set-up of large prime contractors

such as Daher, Souriau Esterline and Mecachrome group.

Today, the Moroccan aeronautical base, made credible by the presence of more than 90 operators of international reference, is in a new phase of its development, with the arrival of new businesses, as well as the integration of technologies and added value.

Over the next ten years, the aviation industry set up in Morocco is expected to generate nearly 15,000 jobs.



Road Show Brussels

For the promotion of the offshoring destination of services offered by TetouanShore park, Tanger Med Zones participated from 30 September to 02 October in the 5th edition of the road show, which CCBLM organized in partnership with the Chamber of Commerce of Brussels (BECI), Voka-Kamer van Koophandel Antwerpen, the Walloon Agency for Export and Foreign Investment (AWEX)-Namur. TFZ animated a seminar on the theme «Morocco, a springboard to Africa»

Moroccan operators, active particularly in health, textile, finance, legal and real estate sectors, met economic players of the Chamber of Commerce and the Business Union of Brussels, before going to Namur and Antwerp.



In addition to presenting the opportunities offered by Morocco, individual meetings (B2B) between potential partners were organized at each one of the stages of this visit.

Delphi Suppliers Day



For the first time in Morocco, Tanger Med Zones hosted on 26 November «Delphi Suppliers Conference» to show the opportunities and environment available in Morocco to encourage Delphi suppliers to set up their production activity in Morocco. Currently, Moroccan economy evolves towards a less complicated, more efficient supply chain. This approach also aims at developing

the wiring ecosystem in Morocco. The event was a huge success and was marked by the participation of the Ministry of Industry, and more than 45 suppliers, thirty of which are present in Morocco such as: SEWS, JAE, MD Electronic, Eugen Mueller, and Inno-comp.

This event will strengthen linkages between Tanger Med Zones, Delphi and stakeholders in the automotive sector.

Tanger Automotive City : Automotive Logistic Workshop



Tanger Med Zones held on 13 October, in TMSA auditorium, the «Automotive Logistics Workshop» meeting. The main theme of this meeting was to present the

«Automotive Logistics Platform» project to the stakeholders of automotive and logistics sectors in the region.

The «Automotive Logistics Platform» project aims essentially at establishing a logistics consolidation platform to meet the

growing and future needs of the automotive sector in terms of service delivery and logistics competitiveness. This platform intends to capture and optimize particularly:

- Input flows into the different free zones and Tanger Med Zones
- Export flows to European plants of automakers such as Renault, PSA, Ford ...
- Export flows of parts to «overseas» destinations (sometimes called ILN)

The proposed logistics offer will ensure comprehensive logistics optimization service delivery in terms of : consolidation, storage, void management, Cross-dock, packaging, distribution...

Automotive : ANFIA Conference - Turin



Tanger Automotive City participated in conference on the automotive sector organized on 28 October in Turin by AMDI in partnership with the Italian Association of Automotive Industry (ANFIA) and the Ministry of Industry, Trade, Investment and Digital Economy.

The conference brought together 40 to 50 upper-tier leaders in the automotive sector. Its objective was to present Morocco's offer in the automotive sector and its new industrial strategy, with quality speakers such as Mr. Aurelio Nervo, ANFIA Chairman, Mr. Abdelouahed RAHAL, Head of the Automotive, Aeronautical and Electronic Industries Division at the Ministry of Industry, Trade, Investment and Digital Economy, Mr. Ahmed Bennis, Director of Tanger Automotive City, and Mr. Khalid Qalam, Senior Advisor, specialized in AMDI automotive industry.

The conference program revolved around the following themes : Morocco's automotive industrial policy, investment opportunities for production and development in the automotive sector, Renault's industrial presence, and automotive industrial platforms in Morocco. The automotive sector is one of the best-performing sectors in Morocco. With more than 200 companies, 85,000 jobs and 227,000 cars in 2014, Morocco has become the largest platform of automobile production in the MENA region. Moreover, with the launch of the industrial acceleration plan and the new approach based on the establishment of efficient ecosystems for the integration of value chains, the automotive sector is expected to generate half a million jobs by 2020, and to increase the share of industry in GDP to 23%.

Participation in Midest Casablanca show



Tanger Med Zones participated from 9 to 12 December in Midest Morocco show to promote and present the new industrial park TetouanPark, which constitutes an offer dedicated to SMBs and the new destination for the reception of these activities in the northern region.

Midest Morocco provides a comprehensive offer focused on subcontracting, equipment and industrial supplies. This offer is divided into 6 major areas : subcontracting, sheet metal working, plastics processing, machines-tools, electronics and services. The show received 200 exhibitors from 11 countries and 5,558 visitors from 42 countries.





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