

January 2020

TANGER MED NEWS

Digitalization in Tanger Med:
a new step forward for
agri-business exports

Container traffic
up by + 38% :
4 801 713 TEU in 2019

Sealynx international
sets up in
Tanger Automotive City

Tanger Med Group's News

THE PRESIDENT OF SENEGAL MACKY SALL VISITS TANGER MED PORT



The President of the Republic of Senegal Macky Sall visits Tanger Med port on Thursday, November 14th, 2019.

The Senegalese President was received by Mr. Fouad Brini, Chairman of Tanger Med, accompanied with the Delegated Minister of Foreign Affairs's Minister Mr. Mohcine Jazouli, the Wali of the Tanger-Tétouan Al Hoceima region Mr. Mohamed Mhidia and the governor of the municipality of Fahs-Anjra Mr. Abdelkhalek Merzouki.

A presentation of the industrial port complex, first port in Africa and first port capacity in the Mediterranean has made by Mr. Fouad Brini followed by a visit of the port facilities.

"Tanger Med was the result of the generous vision of His Majesty the King Mohammed VI. The port honors Morocco in its march to the top and positions it as a key player in Africa and around the world. I congratulate the management and the administrators of this flagship."

Macky Sall
President of the Republic of Senegal

OFFICIAL VISIT OF THE PRESIDENT OF SIERRA LEONE JULIUS MAADA BIO TO TANGER MED PORT



Tanger Med port received on Friday, November 15th, 2019, an official visit from the President of the Republic of Sierra Leone.

Accompanied by an important delegation of senior officials, the President of Sierra Leone was received by Mr. Fouad Brini, President of Tanger Med who made a presentation of the industrial-port complex followed by a visit to the facilities of the Moroccan mega-port.

"Tanger Med is a very impressive project. It is forward-looking and a great asset to the kingdom."

Julius Maada Bio
President of the Republic of Sierra Leone



4TH ANNUAL MEETING OF AFRICAN ECONOMIC ZONES ORGANIZED BY THE AFRICA FREE ZONES ORGANIZATION IN ADDIS ABABA, ETHIOPIA



Africa Free Zones Organization organized on November 19th, 2019, at the African Union Headquarters in Addis Ababa, Ethiopia, its 4th Annual Meeting, under the theme “Economic Zones – Accelerator for Industrialization in Africa”, with the support of the Department of Trade and Industry of the African Union Commission (AUC).

The meeting was held during the “Africa Industrialization Week”, organized by the African Union from the 18th to the 22nd November 2019.

Several international speakers representing international and financial institutions such as UNCTAD, UNIDO, UNECA, AfDB etc. shared during this event their expertise on effective means for economic zones development in Africa. In this respect, various topics related to challenges and trends of African economic zones were addressed including strategic directions and effective governance model, contribution of economic zones for FDI growth and job creation, importance of logistics competitiveness within economic zones, skills development and training.

The opening ceremony of the Africa Free Zones Organization’ 4th Annual Meeting was co-chaired by H.E. Mr. Albert Muchanga the Commissioner for Trade and Industry of the African Union Commission (AUC), Ms. Dagmawit Moges the Minister of Transport of Ethiopia, Mr. Mehdi Tazi Riffi the President of the Africa Free Zones Organisation, along with representatives from official authorities and special economic zones.

Over 220 delegates representing 43 countries attended this important event, including 60 African economic zones, 30 experts, as well as several representatives of governmental authorities, international institutions and public and private organizations.

Africa Free Zones Organisation (AFZO): Serving the development of Economic Zones in Africa

Africa Free Zones Organization was founded back in 2015 by Tanger Med along with other African economic zones.

Africa Free Zones Organisation brings together the leading African economic zones and institutions in charge of the development, management and promotion of economic zones in our continent.

The Africa Free Zones Organization ensures:

- Representation of African Economic Zones at international organisations
- Enhancement and improvement of economic zones attractiveness
- Setting up of tailored model for economic zones development

The Organisation has currently more than 72 members representing 37 African countries.

To this end, several actions have been organised by AFZO this last year, including:

- 4 regional meetings in several countries including Ghana (Accra), Gabon (Libreville), and Togo (Lomé). These workshops brought together more than 500 participants from 30 different countries.
- Training sessions for members, led by international experts on topics related to economic zones. These sessions benefited more than 200 participants.
- Production of the first comprehensive economic zones database "Atlas Book", including all relevant information on areas such as macroeconomic data, investment attractiveness, and regulations and laws.
- Establishment of a Knowledge Center including several reports and studies on the economic zones, as well as an interactive exchange platform facilitating the sharing of documentation and best practices.
- Presentation of the "African Economic Zones Outlook" through an analysis of African economic zones, their contribution in attracting FDI and job creation as well as prevailing PPP development models.



Port complex : Tanger Med Port Authority

2019 PORT ACTIVITY REPORT

| ACTIVITY | TRAFFIC | EVOLUTION COMPARED TO 2018 |
|-------------------|----------------------|-------------------------------|
| CONTAINERS | 4 801 713 TEUs | + 38% |
| PASSENGERS | 2 775 402 PASSENGERS | - 1% |
| TRUCKS | 357 214 UNITS | + 9% |
| RENAULT EXPORT | 380 784 VEHICLES | + 8% |
| COMMON USER | 112 857 VEHICLES | + 27% |
| SOLID BULK | 258 340 TONS | + 2% |
| LIQUID BULK | 6 349 154 TONS | + 7% |

Thanks to Tanger Med 2, the port complex reaches a new milestone with more than 4.8 million containers growing by +38%, and more than 65 million Tons handled.

*TEU: Twenty-foot Equivalent Units

CONTAINER TRAFFIC UP BY + 38%

Following the operational start of Tanger Med 2 port, a total number of **4 801 713 TEU*** containers were handled at the port complex during the year 2019, representing an exceptional progression of **+ 38%** compared with the same period in 2018.

VEHICLE TRAFFIC: THE 500 000 THRESHOLD OF NEW VEHICLES HANDLED IS REACHED

500 465 vehicles were handled on the two vehicle terminals of Tanger Med port in 2019, representing a growth of **+ 5%** compared to the previous year. The figure includes:

380 784 Renault vehicles, of which **349 050** are for exports, and **112 857** vehicles handled at the common user terminal. The year 2019 was marked by the start of PSA vehicle exports through Tanger Med port from the Kenitra plant.

The objective of this day was to present the new digital services implemented by Tanger Med for the Kenitra plant.

TRUCKS TRAFFIC INCREASES

357 214 trucks were handled in 2019 at Tanger Med port, a growth of **+9%** compared to 2018. Exports are mainly driven by industrial and agri-food products.

PASSENGER TRAFFIC REMAINED STABLE

Passenger activity remained stable during 2019 with a transit of **2 775 402** passengers (**-1%**) and **697 324** vehicles (**+1%**) compared to 2018.

LIQUID AND SOLID BULK TRAFFIC ON THE RISE

Liquid bulk traffic grew by **+7%** compared to 2018. It recorded a total traffic of **6 349 154** tons of hydrocarbons handled.

Solid bulk traffic recorded a total of **258 340** tons handled, an increase of **+2%**, mainly due to the traffic of steel coils and wind turbine blades.

GROWING SHIP TRAFFIC

In 2019, **14 305** ships called at at Tanger Med port, up **+7%** compared to 2018.

Thanks to the implementation of an optimised ship call management system, Tanger Med port welcomed nearly **800** mega-ships (over **+299** metres in size), up by **+9.9%** compared to the previous year.

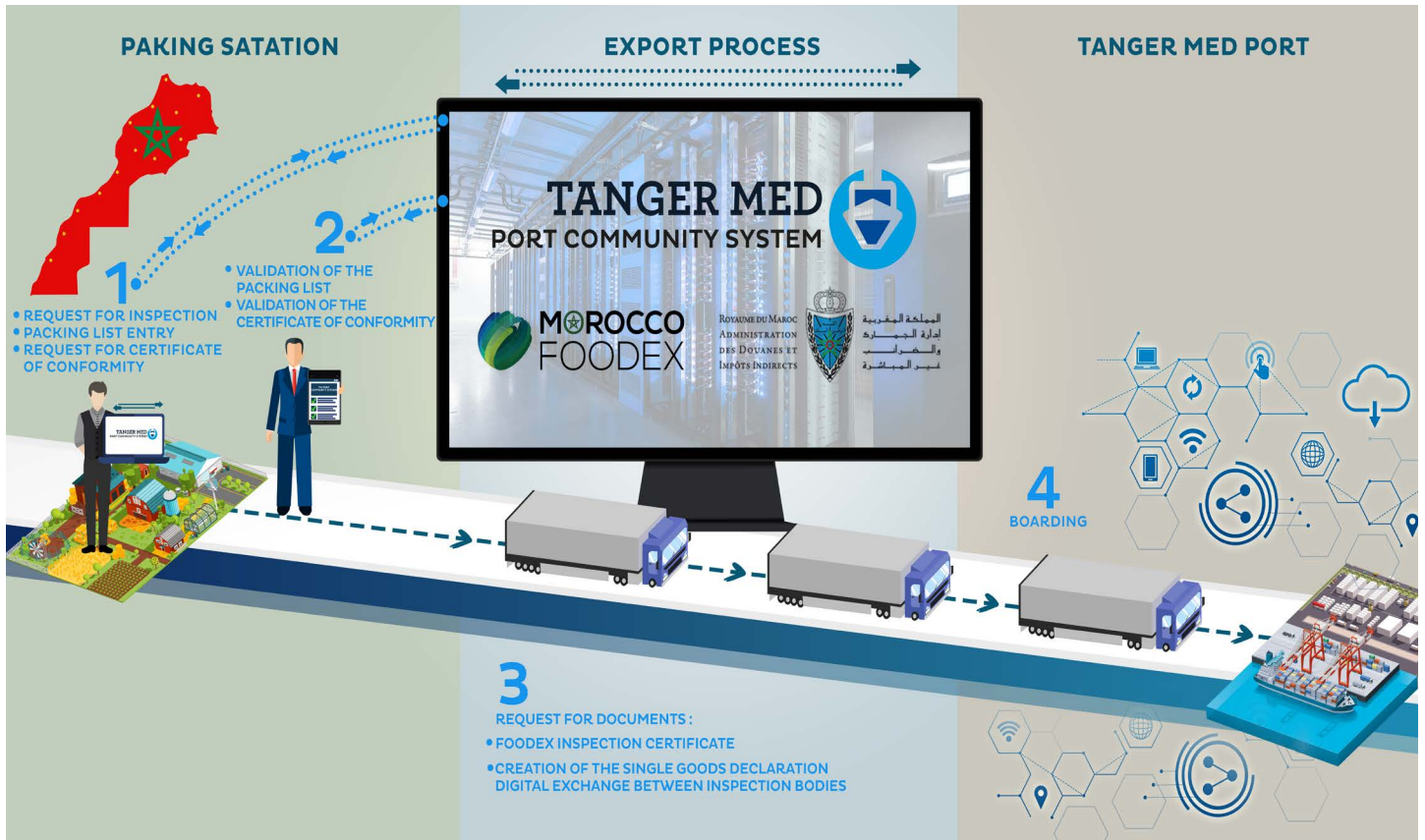
NEW FACILITIES IN THE PORT LOGISTICS ZONE

In 2019, **10** new operators have started their activity in the Tanger Med port logistics zone, including international players such as DHL, NIPPON EXPRESS, and KASAI.

All of these achievements confirm Tanger Med's position as the prime platform serving the Moroccan economy and as a major logistics hub for global trade.

*TEU: Twenty-foot Equivalent Units

DIGITALIZATION IN TANGER MED: A NEW STEP FORWARD FOR AGRI-BUSINESS EXPORTS



In the framework of the dematerialization of Tanger Med's service offer through the implementation in its portal "Port Community System" of various solutions to strengthen the logistic competitiveness of exporters, a new milestone has just been reached thanks to the partnership with Morocco Foodex for the facilitation of Moroccan exports of agri-food products.

This new solution will allow a dematerialized management of agri-good's export process, according to the requirements of Morocco Foodex, from the product packaging, storage and manufacturing stations throughout the Kingdom.

For instance, an exporter of citrus fruits from the Agadir region, will be able, thanks to his access accounts in Morocco Foodex portal or in "Tanger Med Port Community System" to apply for the certification of compliance of his products for export, to consult the control results issued by Morocco Foodex, and to generate in a dematerialized way the inspection certificate of his exports, all from his production site.

Thanks to the automated exchange with control bodies and border crossing points, including the BADR system of the Customs and Indirect Taxes Administration, the inspection certificate can be automatically sent to obtain the customs clearance for shipment through Tanger Med port.

This solution confirms Tanger Med's ongoing commitment to improving the logistics competitiveness of Moroccan exporters.

INFORMATION DAY FOR AGRI-BUSINESS AND TRANSPORT COMPANIES IN THE SOUSS-MASSA-DRAÂ REGION



Tanger Med organized on October 31st, 2019 in Agadir, an information day for agri-business and transport companies in the Souss-Massa-Daraâ region, under the theme: "Dematerialization, an important project at the heart of Tanger Med's strategy".

The objective of this day was to present the new digital services implemented by Tanger Med for the benefit of the port community. As part of the dematerialization project of Tanger Med's offer, these services mainly aim at improving customer service, the competitiveness of Moroccan exporters and contribute strongly to the development of the Supply Chain and the evolution of the transport activity in Morocco and on the international scene.

During that day, exporters of agricultural products from the Agadir region attended presentations on several digital solutions, including the dematerialization of port passage procedures and maritime traffic, the solution for connecting carriers and shipping companies to improve the reservation process of Ro-Ro cargo at Tanger Med and the multi-channel payment.

This meeting was also an opportunity to present the solution with Morocco Foodex for the facilitation of Moroccan exports of agri-food products. This partnership focuses mainly on the digitalization of the technical control service through interaction with exporters and other control bodies via Tanger Med Port Community System.

At the end of the day's programme, Tanger Med representatives presented the project for the development of a logistics platform for fruit and vegetable promotion at the autonomous port of Abidjan within the framework of an agreement signed between Morocco and Côte d'Ivoire. The aim is to better promote the flows exchanged between the two countries, as well as with other countries of the sub-region. The project involves investments in the construction of temperature and atmosphere controlled logistics warehouses as well as exhibition and promotion.

TWO NEW CMA CGM SERVICES START AT THE CONTAINER TERMINAL 2 (TC2)



The container Terminal 2 strengthened its maritime service in early November 2019 with the addition of two new CMA CGM services, Guinea Gulf Express and MEREX / SSLMED Red Sea Express.

Guinea Gulf Express: is operated by CMA CGM on Tanger Med and links West Africa.



MEREX / SSLMED Red Sea Express: is operated by CMA CGM and links Tanger Med port and Jeddah through the Mediterranean and the Suez Canal.

KONECRANES HAS WON AN ORDER FOR T16 RUBBER TYRED GANTRIES (RTG) FOR THE CONTAINERS TERMINAL (TC3) OF TANGER MED 2 PORT

In November 2019, Konecranes won an order from Tanger Alliance/TC3 for 16 Rubber Tired Gantries (RTG) with a lifting capacity of 40 tonnes, lifting containers 1-over-5 high and 7 container rows wide plus truck lane.

The new RTG will be equipped with the Auto-steering feature and Auto-TOS Reporting.

According to KONECRANES, This order will be delivered to containers terminal (TC3) by mid-July 2020.





EXPORT OF THE FIRST PSA CARS MADE IN MOROCCO FROM THE PORT OF TANGER MED PORT

The first PSA train carrying the new "Peugeot 208" manufactured at the Kenitra plant was unloaded on October 22, 2019 at the vehicles terminal of Tanger Med port for various export destinations.

FIRST IMPORT OPERATION OF SHEET METAL COILS FOR PSA KENITRA

During the fourth quarter of 2019, the bulk and miscellaneous goods terminal of Tanger Med port handled the first arrivals of sheet metal coils destined for the PSA Kenitra plant.

This importing activity of sheet metal coils comes in addition to that of Renault Melloussa plant, which has been operational since 2012.



MINERVA BUNKERING STARTS ITS BUNKERING ACTIVITY AT THE HYDROCARBONS TERMINAL OF TANGER MED 1 PORT

AEGEAN has undergone a restructuring process in 2018 through a merger and acquisition with the MERCURIA group.

AEGEAN now operates under the name of MINERVA Bunkering, a 100% subsidiary of MERCURIA, one of the largest private companies in the energy and commodities sector.

Minerva Bunkering started its activities at Tanger Med port in the 4th quarter of 2019 and aims to capture more traffic in order to position Tanger Med port as a strategic bunkering player in the Strait of Gibraltar.



ORGANIZATION OF THE 2ND AFRICAN CONGRESS OF MARITIME PILOTS ACMP 2019



The Mediterranean Professional Association of Maritime Pilots (APMPM) organised jointly with AMPA (African Maritime Pilots' Association) and IMPA (International Maritime Pilots' Association) the second African Maritime Pilots' Congress ACMP2019 under the theme: "Maritime piloting, between challenges and adaptation for the port development of an emerging Africa".

In partnership with Tanger Med, the event was organised from 14 to 16 October at the Tanger Med Port Centre and was attended by more than 200 speakers over 2 days. More than 60 port authorities representing 20 countries participated in this congress such as the port of Mombasa in Kenya, the port of Dar Es Salaam in Tanzania, the port of Victoria in the Seychelles, the ports of Calabar Lagos and Warri in Nigeria, the port of Bata in Equatorial Guinea, the Suez Canal in Egypt, the port of Dakar in Senegal, the port of Abidjan in Ivory Coast, the port of Banjul in Gambia, the port of Jebel Ali in the United Arab Emirates, the port of Salalah in Oman etc.

The conferences were led by 18 African and European international experts in the port and maritime sectors, and dealt with topical issues in nautical port management such as the optimization of calls, "Just on time", the gigantism of ships, quality and insurance etc...

On this occasion, Mr. Mohamed Rafouk, deputy major pilot at Tanger Med port, was elected as president of the AMPA (African Maritime Pilots' Association).

TEXLA IN SET UP IN THE LOGISTICS ZONE OF TANGER MED PORT



The Swedish group TEXLA has set up its advanced warehouse for the automotive sector in the Logistics Zone of Tanger Med port, operated by the subsidiary Medhub.

This warehouse will be dedicated to the storage and distribution of the laminated textile products manufactured by TEXLA in its European plants and will enable the group to respond more quickly to the needs of its customers.

THE PORT LOGISTICS ZONE OF TANGER MED PORT STRENGTHENS ITS GEOGRAPHICAL CONNECTIVITY

In terms of geographical connectivity, the Logistics Zone of Tanger Med port recorded in 2019 an exchange with nearly 100 countries (in Import/Export) instead of 86 countries in 2018.

New country destinations have thus been added with which the companies based in Medhub exchange their goods. Among the new countries: Australia, Benin, Djibouti, Ecuador, Gambia, Togo, Norway, Czech Republic, Ukraine, England...



Industrial Platform : Tanger Med Zones

SEALYNX INTERNATIONAL SETS UP IN TANGER AUTOMOTIVE CITY



SEALYNX INTERNATIONAL (GMD Group) inaugurated on November 20th, 2019, in Tanger Automotive City its new automotive sealing systems production site for a total investment of 24,5 million USD.

The inauguration ceremony took place in the presence of the Minister of Industry, Trade, Investment and Digital Economy Mr. Moulay Hafid ELALAMY, the President of Tanger Med Mr. Fouad BRINI, the President of GMD Group, Alain Martineau and the Wali of the Tangier-Tetouan-Al Hoceima region, Mr. Mohamed MHIDIA.

After 11 years of presence in Tangier, SEALYNX AUTOMOTIVE MOROCCO, a subsidiary of SEALYNX INTERNATIONAL (GMD Group) is intensifying its local presence with the opening of a new 12,600 m² plant in order to meet the growing needs of local car manufacturers, first among which are RENAULT and PSA, two major customers of the GMD Group.

SEALYNX AUTOMOTIVE MOROCCO is the first supplier of automotive sealing systems to implement EPDM profile extrusion technology in Morocco, which reinforces its leading position for the local market and aims at exporting to the automotive markets of Southern Europe.

This new plant will enable the creation of more than 180 jobs by 2022.

PARTICIPATION OF TANGER MED ZONES IN THE 6TH EDITION OF THE MIDEST MAROC EXHIBITION

Tanger Med Zones participated in the 6th edition of the MIDEST MAROC, trade show for industrial subcontracting and machinery, equipment and services for industry, held in Casablanca from October 30th to November 2nd, 2019. Different industrial sectors were represented at this trade show: Machinery & Tools, Subcontracting, Plastics, Services, Electronics and Metallurgy etc...

More than 220 exhibitors from Morocco, France, Spain, Italy, Poland, Austria, Portugal, Luxembourg, Great Britain, China, Turkey, the Netherlands and the Czech Republic took part in this edition to meet about 5,000 qualified and professional visitors of different nationalities.



THE 2ND FORUM ON THE ROLE OF INDUSTRIAL ZONES AND FREE ZONES IN ATTRACTING INDUSTRIAL INVESTMENTS AND DEVELOPING EXPORTS



Tanger Med Zones participated on Wednesday, December 4th, 2019 in the 2nd forum on the role of industrial zones and free zones in Tangier. This participation supports its positioning as the first industrial platform in Africa with 8.3 billion USD of industrial exports realised, and to present its strategic role in attracting foreign direct investment.

Organized under the high patronage of His Majesty King Mohammed VI, this forum attracts industrial investments and contributes to the development of exports, with the participation of businesspersons and high officials from about 15 Arab countries.

The forum aimed at encouraging exchanges between businesspersons representing different Arab countries, and providing investment projects and successful experiences in free, and industrial zones at the Arab and international levels.

TETOUAN PARK PARTICIPATES IN THE CONSTITUTION OF THE TETOUAN FORUM FOR SMALL AND MEDIUM SIZED ENTREPRISES (SME)

Tetouan Park participated on November 1st, 2019 in the creation of the Tetouan forum for SMEs.

The event took place under the presence of the Mayor of Tetouan, the Director of the Chamber of Commerce and Industry of Tetouan, the Vice President of the Chamber of Commerce of Tangier, as well as several economic actors of the Region.

The event was a great success and brought together a wide range of actors. More than 100 investors from all over the region of Tetouan-Tanger-Al Hoceima from different sectors of activity to discuss the economic situation of the region and business opportunities.

After the intervention of the head of TetouanPark, various exchanges took place and about ten investors expressed their interest in this area which they described as a "promising park giving rise to various development opportunities".



Tanger Med Foundation

DALIA BEACH LIBRARY AWARDED THE "LALLA HASNAA TROPHY FOR A SUSTAINABLE COASTLINE"



On November 13th, 2019, at the Hassan II International Environmental Training Centre in Bouknadel, the award ceremony for the 3rd edition of the Lalla Hasnaa Sustainable Coastline Trophies was held under the presidency of Her Royal Highness Princess Lalla Hasnaa.

The Dalia Beach Library was awarded as one of the best national initiatives taken for the protection of the coastline under the category of "Education and Youth".

The Dalia Beach Library is a public reading space open to summer visitors. The environmental awareness workshops, as well as the books and encyclopaedias dealing with ecological phenomena, have made the Library a prime space for exchange and environmental education.

It should be remembered that from its inception, the library has been particularly popular with the general public and through the world press.

As usual, at the end of each summer season, all the books were donated on behalf of schools.



PROGRAMME TO SUPPORT THE SOCIO-PROFESSIONAL INTEGRATION OF PEOPLE WITH SPECIAL NEEDS

In line with the Tanger Med Group's CSR strategy, the Tanger Med Foundation launched this year a programme to support the socio-professional integration of people with special needs.

The programme provides support for people with special needs through discovery and socialization internships within Tanger Med group. This immersion will enable young trainees to gain autonomy and open up to the workplace.

To this day, two partnership contracts have been signed with associations in the region to accompany 2 interns (Deaf-mute and Down's syndrome).

Tanger Med Foundation is currently reflecting on how to expand this approach through the group's various subsidiaries and to raise awareness among economic operators located in Tanger Med's different activity zones.



ART WORKSHOPS: FOR THE PERSONAL DEVELOPMENT OF CHILDREN



After a first experience in 2018-19, Tanger Med Foundation has agreed to expand its action dedicated to the personal development of children through art with the launch of 8 art workshops in schools in the zone.

Through workshops dedicated to choir, Andalusian singing, painting, reading/writing and theatre, a space of discovery and development is created for children. In addition to the school, supervision by art professionals and collaboration with local associations allow the pupils to benefit from an approved educational approach and to discover their passion for art.

At the same time, Tanger Med Foundation has signed a partnership agreement with Mohammed VI Foundation for the Promotion of Social Works of education and training on a programme aimed at integrating students from the Khmiss Anjra Commune into the artistic workshops of the Tetouan Sociocultural Centre.

The partnership aims to facilitate access to art and culture for the children of the commune by benefiting from the socio-cultural structures and artistic offers present in the region.

HOSPITALITY CENTER : DAR AL FATATE MELLOUSSA

Tanger Med Foundation responded positively to the pressing request of the Melloussa Charity Association to renovate the obsolete buildings of the Dar Al Fatate Hospitality Centre in Melloussa.

Indeed, the Tanger Med Foundation undertook the project of fitting out and equipping all Dar Al Fatate facilities in order to guarantee the start of the school year and the accommodation of 140 young girls in the best possible conditions.

In addition to equipment, the project included the following work: waterproofing, plumbing, window and door repairs, wall covering and painting, etc.





ECO-SCHOOLS: THE EMERGENCE OF A COMMITTED AND RESPONSIBLE COMMUNITY

This year, Tanger Med Foundation has supported Aghattass, Bni Hlou, Bni Ouassine and Al Yassamine schools in their "Ecological Schools" projects in partnership with Mohammed VI Foundation for the Protection of the Environment and the Provincial Directorates of National Education.

Thanks to the efforts deployed, the 4 schools are today labelled "Green Flag". The involvement of students and the commitment of teachers reveal a progressive awareness of environmental issues among the new generation.

With this new acknowledgement, the number of schools awarded with the support of Tanger Med Foundation has risen from 3 to 7 schools in the intervention area.

PLATFORM FOR THE PROFESSIONAL INTEGRATION OF YOUNG PEOPLE FROM FAHS ANJRA

The professional integration of young people is one of the areas to which the Foundation pays particular attention.

A partnership agreement has been signed with the Fahs Anjra Province and the National Agency for the Promotion of Employment and Skills ANAPEC for the creation of a platform dedicated to the support of young people from the Fahs Anjra Province in search of employment.

The platform has opened its doors to young people looking for work: Integration into the local job market or entrepreneurship (self-employment, income-generating activities ...).

Tanger Med Foundation took charge of the platform's development and equipment work and mobilized an operating budget for a period of 2 years.



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