# TANGER MED NEWS

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# Tanger Med Group News

Launch of the Tanger Med Freight Exchange: A new digital transactional platform



Casablanca, March 8, 2018- Tanger Med and the General Confederation of Moroccan Companies (CGEM) organised the launch for the Freight Exchange in the presence of Mrs. Miriem BENSALAH CHAQROUN, President of the Confederation, Mr. Fouad BRINI, President of Tanger Med and the economic players of the transport and logistics.

The freight exchange is a transactional electronic platform interconnecting shippers and carriers in accordance with the functional requirements of the CGEM. It is part of a committed approach designed to digitalise and improve the services offered to the customers.

This new tool includes a range of transport and logistics services giving Moroccan SMEs and transport professionals, in particular, a simple and efficient tool allowing them to optimise costs and reduce empty returns.

It should be noted that the CGEM has undertaken initiatives for business facilitation and procedure's simplification for several years in the context of digitalisation.

As a reminder, 51,328,150 tons of goods were processed and more than 88 billion dirhams of Moroccan products were exported through the Tanger Med port in 2017. The Tanger Med port complex is the first export port in Morocco with worldwide connectivity to 174 ports and 74 countries including 37 African ports.

# **PORT : TANGER MED PORT AUTHORITY**

#### Tanger Med 2 : Arrival of the largest gantries in the world



APM Terminals Med port Tangier has received its first three STS gantries, the largest in the world, designed to handle new container ships crossing the Asia / Europe trade route with capacities reaching up to 22,000 TEUs. The new Tanger Med 2 port's terminal is scheduled to be operational in 2019.

APM Terminals Med port Tangier is a new transhipment platform based in Tanger Med port 2. This innovative terminal will include state-of-the-art port handling equipment, and will strengthen the container handling capacity at Tanger Med's port by ensuring more flexibility for Maersk Line. The terminal will receive around 60 cranes (STS and RMG) in the next few months. They will allow for greater productivity and time savings in the loading and unloading of container ships.

Holding a strategic position on one of the busiest shipping corridors in the world, the Strait of Gibraltar, the world's second-largest trading point receives around 100,000 ships a year. The launch of Tanger Med 2 will significantly improve the performance of the international supply chain by attracting more ships and by creating various routing options. This will ensure efficiency, expand capacity and enable to operate new technologies.

#### New maritime services at TC2 terminal of Tanger Med port

The second container terminal of the Tanger Med port has seen the start of two new maritime services in early 2018. This is the service: Far East Wolf (FE4) operated by Hapag Lloyd as part of the alliance The Alliance, entering the Asia-Europe rotation. And the service IAS (Italy Algiers Service), operated by EMES Feedering / Arkas which enters the inter-regional rotation which connects, Italy, Spain, Tanger Med and Algeria.

In addition a new TA5 East Bound service started on the first Container Terminal in February, this service connects Europe (Italy) with the East coast of the United States (Newark, Baltimore, Norfolk, Savannah, North Charleston ).



# Major Upgrade of Freight Management System



The Tanger Med port has successfully transitioned to the new freight management information system.

This important migration focused on:

• The establishment of a system capable of supporting and assisting the continued development of the cargo activities at Tanger Med port in the best cost / quality / deadlines possible

• The provision of a tool with improved performances

(Entirely web interfaces, better traceability and security, functional optimisations...)

• The addition of new functional modules (Vehicle, Bulk and Hydrocarbon Modules, Traction Activity Management, Interfacing with the Port Community Partner System, Interfacing with the cargo scanners system and the security system)

• The system's agility in terms of:

Modification and addition of new activities Automation of controls and reduction of operational risks Process traceability management

# MEDHUB confirms its leadership as African Logistics Hub with the establishment of EMIRATES LOGISTICS ADIDAS



After the successive installations of BOSCH, HUAWEI, 3M and DECATHLON last year in Tanger Med, the multinational companies EMIRATES LOGISTICS and ADIDAS have chosen to develop a logistics hub based in Tanger Med.

EMIRATES LOGISTICS, a subsidiary of the internationally renowned "SHARAF GROUP" present in 40 countries, is a leader in the logistics of more than 18 multinationals in the Middle East, Africa and Asia.

This new project is developed on a 13.000 m<sup>2</sup> warehouse mainly dedicated to ADIDAS and represents a total investment of more than 100 Million Dhs.

The number of ADIDAS items delivered from this warehouse in 2018 will amount to about 5 million, and 30,000 product references from more than 20 countries.

The EMIRATES LOGISTICS group will employ more than 370 people in Morocco.

After a tender, EMIRATES LOGISTICS-ADIDAS has chosen Tanger Med for the creation of this new Hub, taking advantage of Tanger Med's strategic position, its connectivity with 174 ports around the world, its administrative facilitation and good control of transit times.

#### Tanger Med strengthens its cooperation with the port of Vigo



As part of the cooperation with the Port Authority of Vigo, a Spanish delegation led by its President Enrique C. Lopez Veiga held meetings with Tanger Med port's officials on March 20, 2018.

The purpose of this meeting was to consider possible ways of cooperation between the two ports, at the institutional, industrial and logistical levels.

On the sidelines of this visit, the Spanish delegation visited the main port facilities of the Tanger Med port, the container terminal, the vehicle terminal, the Passenger and Ro-ro port and the logistics free zone.

The Spanish delegation also held meetings with representatives of companies located within the industrial platform of Tanger Med Zones, during which the members have witnessed the investment opportunities of the region.

#### Flow Control at Container Terminals Gates



Tanger Med port has provided registrants and carriers as of 20 March 2018 with a container availability notification solution at the container terminal gates, thus also notifying about the eligibility of transport shipping units to access those gates.

This solution is accessible online through different types of devices (tablet, smartphone...) and will regulate the access of trucks to different terminals and streamline the traffic inside the port area combining operational and commercial constraints and those related to port security.

#### LC WAIKIKI starts its activity at MEDHUB



LC WAIKIKI has chosen the Free Logistics Zone of Tanger Med's port to install its logistics platform.

This choice was based on the fluidity and the administrative facilities provided for the release of goods on the Moroccan market from Medhub.

The Turkish brand is also planning to supply its stores in Africa from Medhub.

#### CAM NEGOCE launches a new logistics platform at MEDHUB



The company CAM NEGOCE has recently moved to Medhub through the logistician TIMAR to distribute its containers, containing raw bales of cotton, to Morocco and the rest of the world from West Africa.

TIMAR TANGER MEDITERRANEE has thus demonstrated its need to extend its warehourse which surface area is currently 4800 m<sup>2</sup> wide.



# Launch of the extension of MEDHUB on 50 Ha



MEDHUB has started the construction of a new 10,000 m<sup>2</sup> warehouse to be delivered in October 2018, in order to meet the growing demand of large retailers and renowned logisticians to implement their distribution and storage hub in the Logistics Free Zone.

In addition, the development works of the extension in the Logistics Free Zone over 50 Ha and will be delivered in 2019.

# Bulk Terminal



In the first quarter of 2018, the port of Tangier Med has loaded 40 SIEMENS B63 blades produced by the SIEMENS TAC plant for export on 4 vessels.

The number of blades to be loaded started with 6 blades, then 12 to reach 16 blades per ship.

These blades were transported daily by convoy of 3 blades from the factory to the port.

In March 2018, the Tanger Med Port 1 TMD terminal unloaded the second autoclave intended for the "DAHER" plant installed at Tanger Free Zone.



ESSEC Business School's visit to Tanger Med port

On March 23<sup>th</sup>, 2018, Tanger Med port welcomed students from ESSEC Business School as part of their study programme. In addition to the presentations about the project's main achievements over the past ten years, the students visited the port facilities of Tanger Med complex.

The objective is to inform them about the achievements of the Tanger Med port on the national and international level.

# **INDUSTRIES : TANGER MED ZONES**

#### DAHER inaugurates its second plant in Tanger Free Zone



The DAHER Group inaugurated its new plant in Tanger Free Zone in the presence of Mr. Moulay Hafid Elalamy, Moroccan Minister of Industry, Commerce and Digital Economy, Mr. Fouad BRINI, President of TMSA, Mr. Didier KAYAT, General Manager of Daher and Mr Patrick DAHER, Chairman of the group.

The aircraft and equipment manufacturer strengthens its presence in Morocco after the opening of the two first sites, Tanger Free Zone in 2001, and Casablanca in 2007.

500 metres away from the first site, near the airport, the new Tangier plant should help support the ramping up of the global aeronautical programmes in which Daher is the partner, and thus better meet the requirements of its customers (Airbus Commercial Aircraft, Airbus Helicopters, Dassault...).

With this new investment of more than 15M  $\in$ , Daher is pursuing its development in Morocco where the aeronautical ecosystem is in full development. With an area of approximately 10,000 m<sup>2</sup>, this new site brings the production surface area of Daher in Morocco to 30,000 m<sup>2</sup>. They will ultimately employ more than 250 employees, which will complement the workforce of 550 people working on the first two sites.

In 2017, Daher achieved a turnover of 1.1 billion euros confirming its leadership in 3 main businesses: aircraft construction, aeronautical equipment and systems, logistics and supply chain services. Thanks to the DNA of its family shareholding, Daher has been committed to innovation since its creation in 1863.

Present in 11 countries, Daher is now a leader in the 4.0 industry as it is designing and developing high value-added solutions for its industrial partners.

The production operations of the new Tangier plant began in the third quarter of 2017. All of Daher's know-how in aeronautics is represented: metal structures and composites, and parts for the engine environment of aircrafts.

# PRETTL invests in Tanger Automotive City

The German group PRETTL who specialises in the manufacture of auto parts, announced in Tangier the construction of a new industrial site in Tanger Automotive City.

According to the data presented during the foundation stone-laying ceremony, this plant, which provides for the creation of 800 jobs, will have an overall production capacity estimated at 30 million parts in the long term.

The first phase, which will cover an area of over 26,000 m<sup>2</sup>, will be completed next year with a production capacity of 15 million parts, while the second phase will have to start in 2021 with a similar production capacity.



### Acome inaugurates its industrial unit in Tanger Free Zone



A new equipment manufacturer is coming to Tanger Free Zone. Acome is the first French cooperative industrial company. The specialist in automotive cables and data and telecom networks, present in Europe, Asia, and South America has just inaugurated, in Tangier, its first plant on the African continent.

This industrial unit covers 17,000  $m^2$  and required an investment of more than 200 million DHS. In the long term, 130 jobs will be created. The production capacity is expected to reach 1.5 million kilometres of automotive cables, including mono / multicore cables and battery cables. By reaching cruising speed, the plant will be able to deliver 1.5 million vehicles.

The plant will provide both cable manufacturers in Morocco and in southern Europe. No less than 75% of its production will be for export.

#### **TEKNIA** extends in Tanger Free Zone



TEKNIA, a spanish group specialised in the manufacture of automotive components, have opened a new production unit in Tanger Free Zone covering an area of 2,700 m<sup>2</sup>.

The TEKNIA plant specialises in the manufacture of parts destined for fuel systems, interior and exterior cladding, seating and car wiring.

The opening of this new plant aims to provide better services to its customers by increasing its production capacity and assembly of auto parts in its unit that is already established in Tanger Free Zone.

The new Tangier plant confirms once again TEKNIA's commitment to internationalisation, as well as proximity and close collaboration with its customers internationally.



# Tanger Med Zones takes part in the promotional Road Show in Bilbao

Tanger Med Zones took part in a promotional day organised by the Basque Government, in the presence of the Deputy Minister of Industry, Mr. Javier Zarraonandia.

During this road show, several BtoB exchanges took place, in particular to present the port complex and the Tanger Med industrial platform as well as the particular features of its facilities which offer potential investors a one-stop shop model as well as attractive and competitive advantages.

As a reminder, 36 Basque companies are located in Morocco, mainly in the automotive, energy, manual tools, food and logistics sectors. Among them, CIE Automotive, Batz, Sener and Siemens Gamesa have shared their experience with the participants during this meeting.

# **SERVICES :CIRES TECHNOLOGIES**

#### **Extension of Cloud Systems**



#### MINISTERE DES EQUIPEMENTS ET DES TRANSPORTS

As part of the Cloud Services catalogue that Cires Technologies offers to its customers, Cires has signed a contract with the Ministry of Equipment, Transport and Logistics, encompassing the provision of a Backup platform as a Service - Cloud IAAS / BAAS (Infrastructure & Backup As A Service), the implementation of a backup strategy, the outsourcing of the backup solution, the development of an Activity Recovery Plan (ARP) and a Level 3 support for the Ministry's Information Systems backups. One more step closer to Cloud Computing.

#### Marsa Maroc Video surveillance at the Port of Casablanca



Cires Technologies continues to position itself as a major player in security solutions in complex areas. In that sense, it has recently been awarded with a new market of Marsa Maroc for the overhaul of the CCTV system in charge of the Multipurpose Terminal Department of the Operations Department at the Port of Casablanca, a market which execution is scheduled for 2018.



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